A quarterly publication of the Home Builders Association of Alabama

www.HBAA.org

Vol. 7, No. 2 • Second Quarter 2012

Awards Put Spotlight on Remodeling





Above: Cleve Shearer of Shearer Building Company (Greater Birmingham AHB) took home the Best in Show award for the Cowley Whole House Remodel project (left) at the 2012 Alabama Remodeling Excellence Awards banquet.

master suite in ruins following the April 2011 tornadoes, a home in need of universal design upgrades to accommodate an occupant with cerebral palsy, and a 90 year-old neglected warehouse getting a new life as a residence were among the varied projects receiving Alabama Remodeling Excellence Awards (AREA) this year. The 2012 AREA winners were announced at the awards banquet on April 28 at the Marriott Legends in Prattville.

Presented by the HBAA Remodelers and open to all remodelers, architects, kitchen and bath specialists, and other remodeling industry professionals throughout the state, the AREA competition highlights the best work in Alabama's remodeling industry in a variety of categories.

The highest honor of the night was the Best in Show award, presented to Shearer Building Company of the Greater Birmingham Association of Home Builders for its Cowley Residence project. The firstplace winners in each category were eligible for the Best in Show award, which was determined by a panel of judges. The Cowley project won first place in the Whole House Remodel Over \$500,000 category.

Other awards were presented in a wide range of categories, including Bath Remodel, Kitchen Remodel, Universal Design, and Outdoor Living. Projects had to have been completed between June 30, 2010 and December 31, 2011 in order to qualify. As evidence of the AREA program's growth over the past few years, this year saw more than twice as many companies submit entries compared to 2011.

This year's AREA competition was sponsored by Alabama Power, Alagasco, the Alabama Home Builders Self Insurers Fund, and JF Day/Pella.

Other awards presented are as follows:

KITCHEN REMODEL UNDER \$40,000

1st Place: Counter Dimensions Inc. (Calagaz Kitchen), Greater Birmingham Association of Home Builders 2nd Place: Toulmin Cabinetry (Hudson Kitchen), Home Builders Association of Tuscaloosa 3rd Place: Trick Construction LLC (Cherokee Road

Kitchen), Home Builders Association of Tuscaloosa

KITCHEN REMODEL \$40,000-\$80,000

1st Place: Carrigan & Chappell (Taupeka Kitchen), Baldwin County Home Builders Association 2nd Place: Counter Dimensions Inc. (Summey Kitchen), Greater Birmingham Association of Home Builders 3rd Place: Southern Construction & Design Inc. (Jones Kitchen), Huntsville/Madison County Builders Association

(continued on page 12)

Three-Peat! Huntsville/ Madison Co. BA Defends Foundation Cup Title

or the third year in a row, the team representing Huntsville/
Madison County Builders Association walked away with bragging rights and the coveted Foundation Cup at this year's Alabama Home Builders Foundation Golf Classic. The team, comprised of Max Barnett, Jeff Hall, Tim Ryberg and Bret Slaton, won with a score of 67.

The H/MCBA team just edged out the second place team from ServisFirst Bank in Montgomery, which scored 68. ServisFirst team members included Ben Glass, Burt Morris, Charles Savage and Mark Spencer.

For more about the tournament, including photos and the list of all winners, turn to page 14.

Right: Bret Slaton, Tim Ryberg, Max Barnett and Jeff Hall brought home the Foundation Cup at this year's Golf Classic.



Registration Has Begun for HBAA Summer Meeting, July 19-21 at Hilton Sandestin Beach--See page 10 for details and to register

President's Perspective

2012 HBAA President, Todd Slyman

e're already at the halfway point of 2012, and it's been a busy first half for the HBAA. Those who think that an association slows down when there's an economic downturn are sorely mistaken--I think it's safe to say that, if anything, the HBAA has been busier and more active than ever with special events, educational opportunities and other benefits for our members statewide. I'm happy to say that we've had great support and turnout from our members at our events so far this year.

One of those special events was our Alabama Remodeling Excellence Awards competition. This year we had more than double the number of companies submit entries compared to last year's competition, which is outstanding. The competition is open to all remodelers, architects, kitchen and bath designers, and other remodeling industry professionals throughout Alabama, and the winners were announced at the AREA banquet in April.

The AREA competition is organized by the HBAA Remodelers, and it is a fantastic opportunity for our members to get some well-deserved recognition and exposure to potential customers. We've received some great publicity from newspapers and other media outlets around the state, and several of our past winners have gained new clients as a result of the publicity.

If you're currently working on a remodel project--whether a bath remodel, addition, whole

house remodel, commercial remodel, or something in between--be sure to take plenty of photos to document your progress and make plans to enter the 2013 competition. Visit www.RemodelAlabama.com to learn more about AREA, watch the AREA banquet video and view still photos of the winning entries.

Another special event that saw a great deal of member participation was the 18th Annual Alabama Home Builders Foundation Golf Classic. As many of you know, education is a subject that is near and dear to my heart, and I can't think of a better way to support our industry than by supporting the education of our future workforce. After several years at the Capitol Hill course in Prattville, we moved the tournament to the Cambrian Ridge course in Greenville. The weather couldn't have been better and we completely sold out the course. Thanks to all of you who sponsored and/or played in the tournament. The proceeds help fund scholarships for students wishing to study the building trades, and we'll highlight these deserving students in the next issue of Building in Alabama.

Your next chance to be part of an HBAA event is coming up next month with our Summer Meeting. It will take place July 19-21 at the Hilton Sandestin Beach Golf Resort & Spa in Sandestin, Florida. The Summer Meeting provides you with valuable opportunities to learn a lot about what's going in the association as well as in the building and business industries, to network with fellow mem-



bers from around the state, and to share ideas about how you can improve your business.

But the Summer Meeting is more than just a conference--it's also an ideal family vacation, with lots of activities for kids of all ages. Most of the meals are included with the cost of the meeting registration (so that's one less expense you'll have when you're there), and once again we're providing FREE registration for kids ages 20 and under. So you'll be able to take your family to a fantastic beachfront resort with all the amenities, have most of your family's meals provided, attend all of the special events we've got planned, and gain a lot of timely information to help you in your business. Register now for the Summer Meeting using the registration form in this issue or online at www.HBAA.org.

I look forward to seeing you next month at the Summer Meeting!

Corder Named to ACRE Board of Trustees

ynn Corder of the Builders Group of West
Alabama has been appointed to the Advisory
Board of Trustees for the Alabama Center for
Real Estate (ACRE). ACRE is part of the University of
Alabama's Culverhouse College of Commerce.

"Our advisory board of trustees is a vital part of ACRE," said Grayson Glaze, executive director of ACRE. "The board members represent a vast wealth of knowledge of all facets of the real estate industry, and we are grateful that they are willing to share it with us and all of our constituents."

Corder is a Past President of the Home Builders Association of Tuscaloosa and has been actively involved at the local, state and national levels. He currently serves as the HBAA Treasurer as well as the 2012 HBAA Governmental Affairs Chair. He is a member of the Production Builders Committee with the National Association of Home Builders.

Corder is a member of the Tuscaloosa Electrical Examining Board. He holds a real estate broker's license, a residential home builder's license and a general contractor's license. He sits on the boards of the Home Builders Association of Tuscaloosa, West Alabama Hospice and the DCH-Construction Board.



Lynn Corder is the newest trustee for the Alabama Center for Real Estate.



Home Builders Association of Alabama

Russell Davis, CAE, BIAE, Executive Vice President Lisa Watkins, Editor Printing Services, Davis Direct, Montgomery, AL

7515 Halcyon Summit Dr., Suite 200 Montgomery, AL 36117 P.O. Box 241305 Montgomery, AL 36124-1305 (334)834-3006 / (800)745-4222 / www.hbaa.org

POSTMASTER: Send address changes to **Building in Alabama**, P.O. Box 241305, Montgomery, AL 36124-

Published quarterly by the Home Builders Association of Alabama for Alabama's Building Professionals. Periodicals Postage Paid, through issue USPS #019-135, ISSN: 1931-7654, Montgomery, Alabama. Annual subscription rate for members of the association is \$3.50 per year, which is included in the dues.

Copyright 2012 by the Home Builders Association of Alabama, Inc. All rights reserved. Reproduction in whole or part is prohibited without written authorization. The opinions expressed in articles in **Building in Alabama** are the opinions of the authors and do not necessarily reflect the policies of the Home Builders Association of Alabama. Furthermore, this publication does not establish due diligence on authors and does not guarantee the credibility of their offerings or writings.

Get connected to stay connected!



For the latest news and events, visit www.HBAA.org



and "Like" us at Facebook.com/

LOCAL HBA NEWS

Birmingham, Montgomery Professional Women in Building Join Forces for WomenBuild Project



embers of the Greater Birmingham Association of Home Builders (GBAHB) and Greater Montgomery Home Builders Association (GMHBA) Professional Women in Building (PWB) recently joined forces to participate in Habitat for Humanity's WomenBuild project.

WomenBuild is a program designed to empower women to build quality, affordable houses in partnership with low-income families, while learning construction skills, developing friendships, and seeing positive results of their efforts and financial contributions – all to eliminate substandard housing.

The two PWB groups assisted in building a home for Gloria Shepard in Birmingham. Shepard was raised in Jefferson County and currently works at Trinity Medical Center as an Instrument Technician. She has two adult children and two grandchildren.

"Owning my own home will be very fulfilling," said Shepard. "I have lived in rental properties my entire life. It will be wonderful to have a home I can truly call my own and a place for my kids and grandkids to call home."

Left: Members of the PWB councils from the Greater Birmingham AHB and Greater Montgomery HBA help construct a Habitat for Humanity home in Birmingham.

Greater Birmingham AHB Partners with Habitat for Blitz

ine builder members of the Greater
Birmingham Association of Home Builders
(GBAHB) recently constructed nine gardenstyle homes for local families in need. The project was part of the Home Builders Blitz, in which homes are constructed in only a week. The GBAHB has partnered with Habitat for Humanity on the Home
Builders Blitz projects since 2006.

"Our partnership with Habitat for Humanity gives our local builders the opportunity to give back to the community through sharing their expertise," said Brooks Harris, 2012 GBAHB President.

While many of this year's participating builders had worked on Blitz projects in the past, Embassy Homes and Innovative Home Builders were participating for the first time. The 2012 event was spearheaded by GBAHB Past President Taylor Burton of Taylor Burton Company, who is also a board member for Habitat for Humanity.

"Becoming a homeowner will completely change our lives," said Quesha Degraffenreid, one of the new homeowners. "I'll be able to plant flowers, hang pictures, and even paint the walls if I want to. Having the freedom and security of a home will be wonderful and I'm so thankful for this opportunity."



Above: Members of the GBAHB participate in the groundbreaking ceremony for Habitat for Humanity's Home Builder



HBAMM Remodelers Go Fishing for Hope

he Remodeler's Council of HBA of Metro
Mobile recently held its fourth annual fishing
tournament at the Gates of Fowl River. The
event benefits the children of Camp Rap-A-Hope, a
one-week summer camp for children ages 7 to 17
who are battling or have battled cancer.

More than 66 anglers participated in the tournament, making this the largest event yet. Three categories of fish were sought after – flounder, speckled trout and red fish. The largest redfish came in at 5.85 lbs. and was caught by Kevin Olmstead, while the largest flounder snagged by Brett Barton weighed in at 2.80 lbs. The speckled trout, hooked by Trevor Wood, weighed a hefty 8.15 lbs.

Garry Cooper of Alabama Power provided lunch in the form of fried catfish.

Left: HBAMM members show off their catch at the HBAMM Remodeler's Council fishing tournament to benefit Camp Rap-A-Hope.

H/MCBA Inducts Three into Hall of Fame, Presents Other Awards

he Huntsville/Madison County Builders
Association (H/MCBA) recently inducted three industry leaders into its Housing Hall of Fame.
Barbara Breland of Breland Homes, Dallas Fanning, retired from the City of Huntsville Planning Dept., and Sheila Jones (retired) were chosen for induction for their dedication and service to the homebuilding industry.

The inductees were honored during the H/MCBA's awards banquet, during which several other members were also presented with awards.

Mark Harris of Mark Harris Homes LLC was presented with the Jerry L. Siniard Builder of the Year Award. This award is presented annually to a builder member of the H/MCBA based on their professional reputation with home owners, governmental agencies, and among fellow members. It is also based on the builder's participation in both the local and state associations as well as their participation in community affairs, civic and service group activities and charitable activities.

Larry Durham of Durham Service Co Inc. was named the Michael C. Nivens Associate of the Year. The award is presented to an associate member based upon their participation in the Association with regard to activities, attitude, reputation in the business community and reputation with fellow builders and associate members.

For the second year in a row, John Allen of Southern Construction and Design was named the Builder Big Spike. He was honored for recruiting 13 new members during 2011.

The Associate Big Spike was awarded to Rhonda Pugh of The Pugh Group - New Homes Division for recruiting five new members last year.



Barbara Breland, Dallas Fanning and Sheila Jones are the newest members of H/MCBA's Housing Hall of Fame.

Opposing Page:

Top left: Tony Antonios (r) presents Mark Harris with the Jerry L. Siniard Builder of the Year Award.

Top right: Larry Durham (c) receives the Michael C. Nivens Associate of the Year Award from 2010 recipient Sid Pugh (l) and Mike Nivens.

Bottom left: Membership Chairperson Jimmy Jones (r) presents the Builder Big Spike Award to John Allen.

Bottom right: Rhonda Pugh accepts the Associate Big Spike Award from Jimmy Jones.











CUT COSTS WITH PINNACLE SUBFLOOR

Value isn't just about getting your money's worth; it's about getting more for less. Pinnacle Sub-Floor let's you squeeze out that last bit of margin and still deliver a quality build. With a 50 Year Warranty and 100-day No Sand Guarantee, Pinnacle gives you premium performance at a very non-premium price. We're taking a stand for smaller budgets. We're taking a stand on Pinnacle.

Norbord

NORBORD.COM/PINNACLE



Second Quarter 2012

Building in Alabama 5

HBAMM Associates Council Hosts Wine Tasting, Silent Auction for Charity

reat Kitchens was the location for the HBA of Metro Mobile's Associates Council recent Wine Tasting and Silent Auction event.

Funds generated from this event benefitted the children at St. Mary's Home.

More than 100 guests attended the event and were treated to pulled pork sandwiches provided by 1st Vice President Jorge Cancel of Titan Homes and hors d'oeuvres provided by Georgia Rousso's Catering.

Several wine vendors brought their favorite wines to the table for tasting and provided background information about the various types of vino. Music was provided by the skillful hands and beautiful voice of Richard Lemmler, "The Piano Guy." Gift baskets were donated by members of the Association and included such specialties as a Gardening Basket, a Spa Basket, A Bay Bears Baseball Basket, Movie Night, and more.



Members of the HBAMM Associates Council prepare for their wine tasting and silent auction event to benefit St. Mary's Home.



\$500° OFFER FOR NAHB MEMBERS.

NAH® members can get a \$500° private Offer toward the purchase or lease of most new GM vehicles. Learn more at graffeet convirable.

Howit works

- 1) Give your NAHB proof of membership form at nahb.org/na.
- 2) Bring form to your GM dealer and mention this private offer:
- 3) At time of purchase or lease, present your NAHB proof of membership form to your dealer.

More valuable offers for business owners are available through the GM Business Choice Program.² Choose one great option for each eligible vehicle you purchase or lease. Details at gmbusiness choice com:

*Offer valuation and the purchase of least 2011, 2012 and 2013 no delical passenger one and Eight duty trude, excluding the Chemological passenger on and Eight duty trude, excluding the Chemological passenger of the









H/MCBA Bass Tournament a Success

hirty-one teams enjoyed great fishing weather for the 2012

John & Olguita Dollison Member/Guest Bass Tournament. The tournament was hosted by the Huntsville/Madison County

Builders Association.

The grand prize of \$1,000 went to Howard Thompson and John Smith of Green Acres Landscaping, who had a 19.58 lb catch. They also won the Big Bass Pot with a 6.8 lb bass.

The second place team was comprised of Don Johnson and Robert Johnson of Chip Powers Homes with a 18.82 lb catch.

George Jones and Tim Brown of BBVA Compass Bank came in third with a catch weighing 17.88 lbs. Richie Cothren and Anthony Rich from Cothren Quality Trim took fourth place with a 17.82 lb catch.

Allen Lang and Scott Lang of Huntsville American Cabinets were the fifth place finishers with a catch of 15.84 lbs.

Howard Thompson and John Smith of Green Acres Landscaping took first place in the John & Olguita Dollison Member/Guest Bass Tournament.

All new home warranty providers are not created equal.



Bonded Builders Warranty Group

www.bondedbuilders.com

Kathy Herndon, Alabama 800-749-0381 x 3623 kherndon@bondedbuilders.com

Doug Wenzel, Coastal Alabama 866-440-7271 dwenzel@bondedbuilders.com

Building Takes a Creative Turn for Metro Mobile Competition

embers of the Home Builders Association of Metro Mobile attending a recent Business After Hours event received a unique challenge: build a better Mobile using only marshmallows and spaghetti noodles as the building materials. The event took place at Alabama Roofing Supply.

The challenge was to build the highest structure possible and everyone really put their imagination to work. Some structures were wider than they were tall, and some were quite lopsided. The winner, Nelson Davis with Hard Rock, braced his structure against a support beam using slightly chewed marshmallow and built a structure that stood over 6' tall. At the end of the day, everyone had a great time and enjoyed the opportunity to build something.

Right: HBAMM members try their hand at constructing buildings fusing marshmallows and uncooked spaghetti noodles as a fun competition at a recent Business After Hours event.



HBAMM Holds Kick-off Luncheon for Parade

he Home Builders Association of Metro Mobile (HBAMM) recently held its annual Parade of Homes Luncheon at the site of the 2012 Showcase Home. Parade Chairman Frank Lott of Heritage Homes hosted the event which was attended by more than 50 interested associate and builder members. A Builder Incentive Binder (sponsored by Kym Trest of Roberts Brothers) was given to builders considering entering a home or remodeling project into the Parade which is scheduled for October 20, 21, 27 & 28. Showcase Builder Jorge Cancel welcomed everyone to the gated community of Kalifield and provided information about the type of Showcase Home he will be building for the HBA of Metro Mobile.



Your customers will be impressed when you recommend pressure With options that include YellaWood Select® and YellaWood treated lumber that's KDAT (Kiln Dried After Treatment) for their SuperSelect®, deck projects will be virtually free from knots and wane, next project. YellaWood® KDAT provides the same great protection against rot, fungal decay and termite attack that you've come to expect from YellaWood® brand pressure treated pine. Plus, it's made with an environmentally preferable treatment process. But what's more, KDAT will particularly appeal to customers who want a more aesthetically pleasing deck without the cost of composite decking.

providing the luxurious look of a composite deck while keeping the warm, natural appeal of real wood – and at a fraction of the price! Not only that, when lumber is dried in a kiln, the excess moisture is removed. That means when you use YellaWood® brand KDAT products in your projects, you can paint, stain or seal immediately.

Benefits include:

- No waiting to paint
- Weighs less than freshly treated lumber
- · Minimizes natural tendencies to shrink, cup and warp
- Increased holding power for nails, screws and joints
- Easier to handle, cut and install
- Better looking deck to showcase
- · Happier customers, fewer call-backs

Because YellaWood® KDAT comes to you dry, you'll need to keep it elevated and completely dry prior to installation.



For more information on KDAT, scan here or visit www.yellawood.com/kdat



Member of North American Deck and Railing Association

YellaWood® brand pressure treated products are treated with copper and other preservatives (the "Preservatives") and preservative methods, systems, and technologies used by Great Southern Wood Preserving, Incorporated, see www.greatsouthernwood.com/products/yellawood or write us at P.O. Box 610, Abbeville, AL 36310 dealer for warranty details or visit www.greatsouthernwood.com/productswarranties. For important handling and other information concerning our products or for a copy of the YellaWood® brand Material Safety Data (MSDS), please visit us at www.greatsouthernwood.com or write us at P.O. Box 610, Abbeville, AL 36310. YellaWood®, YellaWood® Select®, YellaWood SuperSelect® and the yellow tag are federally registered tradema Great Southern Wood Preserving, Incorporated. The Great Southern Wood Preserving, Incorporated.



Above: The HBAMM Associates Council celebrates with Lisa Thompson (holding plant), who was recently declared cancer-free after nine months of treatment.

H/MCBA Building, Home & Remodeling Show Draws Record Participation

he 2012 Building, Home & Remodeling ShowSM was a huge success for both exhibitors and attendees alike. Held by the Huntsville/Madison County Builders Association, this year's show featured a record number of booths, more than 240 companies and a celebrity guest star from HGTV, Eric Stromer, sponsored by Alabama Foundation Specialists. More than 10,500 consumers were exposed to hundreds of products and services.

The H/MCBA is now working on their fall Home & Outdoor Living Expo, scheduled for September 7-9, 2012. For exhibiting information, contact the H/MCBA at 256-536-2602.

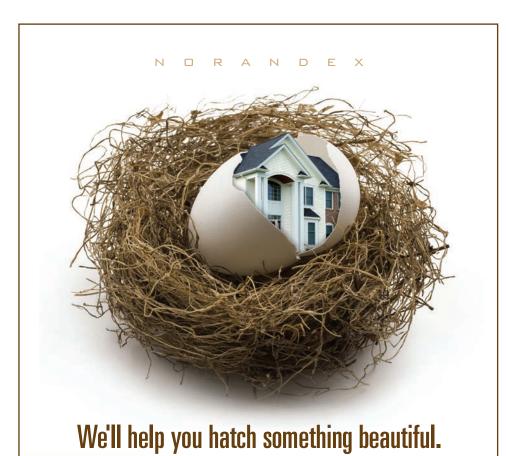
Metro Mobile Associates Council Celebrates Member's Win over Cancer

hile many people were celebrating graduation from school in May, Lisa Thompson of Guarantee Title was celebrating a different type of graduation.

In May of 2011, Thompson, who was serving as Associates Council Chair for the Home Builders Association of Metro Mobile (HBAMM), was diagnosed with Stage 3C Ovarian Cancer. Not one to back down in a fight, she opted for the strongest and most aggressive treatment offered by her oncologist. Throughout this time, Thompson rarely missed a Council meeting and continued to support every event.

After nine months of treatments, prayers and support, Thompson was told there was no sign of any disease at all in her body. To mark this milestone, the HBAMM Associates Council threw a celebration to honor their fellow member's courage, faith and spirit.

Said Thompson, "I am living proof that with God's help, friends and family, prayers and support, cancer can be beaten. I want to encourage anyone who may be going through the same thing, never give up! Keep fighting!"



VISIT ONE OF

THESE LOCATIONS:

1730 HILLYER ROBINSON PARKWAY ANNISTON, AL 36207 (256) 831-1185 (800) 239-9181 FAX (256) 831-1383

> 250 PRODUCTION AVENUE MADISON, AL 35758 (256) 461-7835 (877) 511-8783 FAX (256) 461-7933

3800 HALLS MILL ROAD MOBILE, AL 36693 (251) 660-9002 (800) 284-6390 FAX (251) 660-9010

2514 MIDPARK DRIVE MONTGOMERY, AL 36109 (334) 279-0501 (800) 289-0501 FAX (334) 279-0128 Once you've finished the home's shell, we have the exterior products that will turn it into a thing of beauty...siding, roofing, windows, doors and more.

When you choose to build with Norandex, you not only get top quality products but a level of service and support that's unmatched in the industry.

Beautiful things happen when you partner with Norandex.



Siding, Roofing, Windows and More!

www.norandex.com





Alabama's most comprehensive sustainability expo is just around the corner! Leading experts in all areas of sustainable living will be in Montgomery next February.

- Green Building
- Energy Efficiency
- Water Conservation
 Sustainable Development
- Sustainable DevelopmentEnvironmental Responsibility
- Eco-Friendly Products & Services
- Renewable Resource Management
- Organic Farming & Agriculture
- And MORE!



Learn more at www.ABLE-Expo-Alabama.com

Don't miss the 2012 HBAA Summer Meeting July 19-21, 2012

Hilton Sandestin Beach Golf Resort & Spa Sandestin, Florida





MAKE IT A FAMILY VACATION—KIDS CAN ATTEND FOR FREE!

Kids ages 20 and under get **FREE** registration for the 2012 Summer Meeting! That's a savings of up to \$100 per child. Your kids can enjoy all of the meals and fun activities we have planned at no additional charge to your family.

(Note: Children MUST be registered in order to participate in the HBAA meals and activities.)

Featuring food...

Dine on us! Several meals will be provided at **no extra charge** for you and your registered guests, including:

- · Breakfast Friday and Saturday mornings
- Lunch on Friday and Saturday
- · Dinner on Friday night



Don't miss out on these fun events planned for you and your family during the Summer Meeting weekend!



Kick off the weekend at our **Welcome Reception**, where you'll enjoy drinks and hors d'oeuvres while visiting with fellow members from around the state.





ALABAMA POWER

The fun continues on Friday night at our ever-popular **Dinner/Dance**. You and your family will be well fed with our dinner before hitting the dance floor to dance the night away.





Saturday afternoon has something for everyone in the family! After eating lunch indoors, head outdoors for an afternoon on the beach and poolside. We'll have carnival games for the little ones, plus music and fun poolside.





When you book a minimum 3-night stay in the HBAA room block at the Hilton Sandestin Beach, you'll receive a \$50 gift card upon check-in to use at the property restaurants, bar, coffee shop, Kids Krew and Serenity by the Sea Spa. (Not valid at Seagar's or hotel gift shop; may not apply to room rate. Limit one gift card per room.) See hotel information on the registration form on the next page.

SPECIAL THANKS TO OUR 2012 SUMMER MEETING SPONSORS:

We're the good heat.















Come on home, Alabama.



Bonded Builders Warranty Group WILMER & LEE, P.A.

10 Building in Alabama Second Quarter 2012

2012 Summer Meeting Tentative Schedule **WEDNESDAY, JULY 18** 9 am-10:30 am Seminar 11 am-12:30 pm Seminar 2 pm-6 pm Registration Opens 11:30 am-1:30 pm Lunch for all registrants* **THURSDAY, JULY 19 Executive Officers** 12 pm-1:30 pm 7 am-6 pm Registration 12:30 pm-1:30 pm Associates/AVPs 10:30 am-11:30 am AHB Foundation Directors 6:30 pm-11 pm Dinner/Dance* 12:30 pm-2 pm HBAA Remodelers IPOC 1 pm-2 pm **SATURDAY, JULY 21** 1 pm-2 pm Professional Women in Building 7 am-1 pm Registration 1 pm-2 pm **PACPs** 7 am-9 am Continental Breakfast for all registrants* 2 pm-3 pm Public Relations 8 am-9:30 am Energy & Building Code Seminar 3 pm-4:30 pm Governmental Affairs/ABPAC 9 am-10 am Past State Presidents 5:30 pm-7 pm Welcome Reception* 10 am-11 am **Executive Committee** Board of Directors 11 am–12:30 pm FRIDAY, JULY 20 12 pm-2 pm Lunch for all registrants* 7 am-6 pm Registration 2 pm-5 pm Pool Party & Kids' Carnival 7 am-9 am Breakfast for all registrants* * Family members and other guests must be registered in order to participate in these Local Presidents 7:30 am-8:30 am 8 am-9 am Membership

2012 HBAA SUMMER MEETING REGISTRATION FORM JULY 19–21, 2012 • HILTON SANDESTIN BEACH • SANDESTIN, FL

Name		
Name for badge		
Name of spouse/guest for badge _		
Company Name		
Local Association		
Work Address		
City	State	ZIP
Phone Number	Fax	
E-mail Address		
Home Address		
City	State	ZIP
Meetings will be held at the Hilton	Sandestin Beac	h Golf Resort & Spa Reserv a

Meetings will be held at the Hilton Sandestin Beach Golf Resort & Spa. Reservations should be made directly with the hotel. Call 1-850-267-9500 or go to www.sandestinbeachhilton.com (codeword: BLD).

Hilton Sandestin Beach Golf Resort & Spa / 4000 Sandestin Blvd. South / Destin, FL 32550 Room cutoff date: June 18, 2012

Room rates start at \$289 per night (resort fee included); additional fees include tax and daily self-parking fee. Check in at 4:00 p.m. Please contact the HBAA with any room changes prior to calling the hotel!

Summer Board Meeting Registration Fees & Payment Options Adult Registration (ages 21 and up) **Payment Options** Member #_____ @ \$250 each= \$_ Check enclosed payable to HBAA Spouse/Guest(s) # _____ @ \$150 each= \$_ Please charge my: __Visa __MC _ Debit Adult registration includes \$25 contribution to ARPAC Kids' Registration (ages 20 and under) Kids age 20 and under attend for FREE with adult registration! Expiration Date ____ Please indicate the # of children registered in each age category: Ages 12-20 Name on Card _____ Ages 5-11 Under age 5 #___ REGISTRATION TOTAL \$_____

Fax registration form to 334-834-5380, or mail to HBAA, P.O. Box 241305, Montgomery, AL 36124.

You may also register online at www.HBAA.org.

Questions? Contact the HBAA at 1-800-745-4222.

AREA Competition Honors Remodelers

(continued from page 1)

KITCHEN REMODEL OVER \$80,000

1st Place: Lisenby Construction (Wynlakes Kitchen), Greater Montgomery Home Builders Association 2nd Place: Counter Dimensions Inc. (Tincher Kitchen), Greater Birmingham Association of Home Builders

3rd Place: Counter Dimensions Inc. (Ireland Kitchen), Greater Birmingham Association of Home Builders

BATH REMODEL UNDER \$20,000

1st Place: Kimbro Renovations, Inc. (Reed Bath), Greater Montgomery Home Builders Association 2nd Place: Slaton Custom Homes (Governor's Place Bath), Huntsville/Madison County Builders Association 3rd Place: Case Design/Remodeling (Jacobs Bath), Greater Birmingham Association of Home Builders

BATH REMODEL \$20,000-\$50,000

1st Place: Lovette Construction (Singletary Master Bath), Greater Birmingham Association of Home Builders 2nd Place: Toulmin Cabinetry (Wilson Master Bath), Home Builders Association of Tuscaloosa 3rd Place: Kimbro Renovations, Inc. (Holt Master Bath), Greater Montgomery Home Builders Association

BATH REMODEL OVER \$50,000

1st Place: Kimbro Renovations, Inc. (Wildwood Master Bath), Greater Montgomery Home Builders Association



This kitchen by Lisenby Construction (Greater Montgomery HBA) won first place in the Kitchen Remodel Over \$80,000 category.



Lots of upgrades in this master suite, including this revamped closet and dressing area, helped earn Lovette Construction (Greater Birmingham AHB) the first place award in the Space Renovation category.

RESIDENTIAL SPECIALTY PROJECT

1st Place: H B Thompson Construction Services, Inc. (Teton Front Entry), Greater Birmingham Association of Home Builders

2nd Place: Taylor Burton Company, Inc. (Pittman Fireplace), Greater Birmingham Association of Home Builders

3rd Place: Southern Construction & Design Inc. (Jones Butler Pantry), Huntsville/Madison County Builders Association

OUTDOOR LIVING

1st Place: Precision Homecrafters, LLC (Ling Project), Greater Birmingham Association of Home Builders 2nd Place: Southern Construction & Design Inc. (Jones Screened Porch), Huntsville/Madison County Builders Association

3rd Place: Roddy O. Sample & Associates, Inc. (Holbrook Glass Terrace), Greater Birmingham Association of Home Builders

ADDITIONS UNDER \$100,000

1st Place: Trick Construction LLC (Cherokee Road Addition), Home Builders Association of Tuscaloosa 2nd Place: Precision Homecrafters, LLC (McCrory Sunroom Addition), Greater Birmingham Association of Home Builders

3rd Place: Precision Homecrafters, LLC (McCrory Second Floor Addition), Greater Birmingham Association of Home Builders

About the 2012 Alabama Remodeling Excellence Awards

Who can enter? The AREA competition is open to all remodeling contractors, architects, kitchen & bath specialists, and other remodeling industry professionals in Alabama. Non-members as well as HBAA members are eligible to enter.



How were the winners determined? All entries were scored by a panel of independent judges based on such criteria as scope of project, challenges faced, and what the project accomplished.

Which projects were eligible? Projects submitted for the 2012 awards had to be completed in Alabama between June 30, 2010 and December 31, 2011.

Where can I view more photos of the winning

projects? Photos of the winning projects may be seen on the AREA website, www.RemodelAlabama.com.

Special thanks to this year's AREA sponsors!





We're the good heat.







Walker & Walker Construction Co. Inc. of HBA of Dothan & Wiregrass Area won first place in the Basement Remodel category for this dramatic in-home movie theater.

ADDITIONS \$100,000-\$250,000

1st Place: Case Design/Remodeling (Woodlands Addition), Greater Birmingham Association of Home Builders

2nd Place: The Letlow Company (Welsh Garage Addition), Lee County Home Builders Association

BASEMENT REMODEL

1st Place: Walker & Walker Construction Co. Inc. (Ramsey Basement), Home Builders Association of Dothan & Wiregrass Area

2nd Place: Case Design/Remodeling (Riverchase Basement), Greater Birmingham Association of Home Builders

3rd Place: BMR Homes Inc. (Bedford Basement), Greater Birmingham Association of Home Builders

COMMERCIAL RENOVATION

1st Place: The Letlow Company, LLC (Allegare Office), Lee County Home Builders

2nd Place: Diamond One Construction (Valley Grande Project), Greater Montgomery Home Builders Association

3rd Place: Slaton Custom Homes (Capshaw Project), Huntsville/Madison County Builders Association

UNIVERSAL DESIGN

1st Place: Precision Homecrafters, LLC (Bridget's Home), Greater Birmingham Association of Home Builders

HISTORIC PRESERVATION

1st Place: HF&L Construction (275 Bragg Avenue), Lee County Home Builders Association

SPACE RENOVATION

1st Place: Lovette Construction (Singletary Master Suite), Greater Birmingham Association of Home Builders

2nd Place: HF&L Construction (275 Bragg Avenue), Lee County Home Builders Association

3rd Place: Counter Dimensions, Inc. (Hutchison Project), Greater Birmingham Association of Home Builders

WHOLE HOUSE REMODEL UNDER \$250,000

1st Place: BES Construction, LLC (Bolton Residence), Baldwin County Home Builders
Association

2nd Place: Diamond One Construction (Valley Grande Residence), Greater Montgomery Home Builders Association

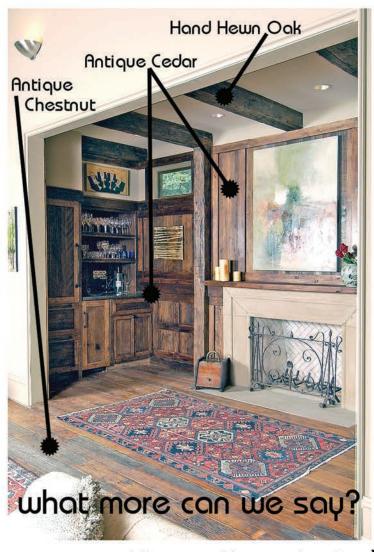
WHOLE HOUSE REMODEL OVER \$500,000

1st Place: Shearer Building Company, LLC (Cowley Residence), Greater Birmingham Association of Home Builders

2nd Place: Lipford Construction, Inc. (Kuppersmith Residence), Home Builders Association of Metro Mobile

3rd Place: Shearer Building Company, LLC (Chambliss Residence), Greater Birmingham Association of Home Builders

View photos of all of this year's winning entries at www.RemodelAlabama.com.



After 13 years, We've still got you covered!

We take pride in recycling and reuse of these virgin cut woods from our great-grandfathers time. Some of the wood we sell dates back to the mid 1700's and was 400+ years old when it was felled. There is no comparison between these woods and the new cut fast growth wood of today. Unmatched beauty and patina are only a couple of the attributes that go with reclaimed antique wood. In honor of our earth and her gifts, and in repect for our future generations, we hope you would try reclaimed woods for your projects.

SOME OF THE MANY SPECIES WE OFFER ARE:

~ HEMLOCK ~ DOUGLAS FIR ~ ANTIQUE OAKS ~ W ORMY CHESTNUT ~

~ BLACK ASH ~ REDW OOD ~ CYPRESS ~ LONG LEAF & W HITE PINE ~

We now offer a unique and beautiful line of ENGINEERED ANTIQUE FLOORING

Easy and fast to install / Can be installed on wood or concrete sub floors

482 County Road 209 / Collinsville, Alabama 35961

256.997.0703





you can visit us on the web at: www.jamesandcompany.com

New Location Draws Full Crowd for Classic

fter being held at the Robert Trent Jones-Capitol Hill course in Prattville for several years, the Alabama Home Builders Foundation Golf Classic returned to the site of its first tournament, Cambrian Ridge in Greenville. The award-winning course, also on the RTJ trail, was packed with HBAA members from around the state who came to play for a great cause.

Many of the golfers enjoyed a fish fry and shrimp boil the night before the tournament at a

reception held at Carosel Hunting Lodge. Each golfer was also treated to a complimentary pair of FootJoy golf shoes as their thanks for participating in the tournament.

The tournament, now in its 18th year, is the primary fundraiser for the Foundation. Proceeds go toward the Foundation's scholarship program, which provides financial assistance to students wishing to study the building trades at any two-year, four-year or technical college in Alabama. In 2012, 63 scholarships were awarded by the Foundation to students throughout the state.

The tournament is organized each year by the Past Associate Committee Presidents. This year's PACP chair was Kelley Ouzts of the Home Builders Association of Metro Mobile.

The Foundation thanks the many sponsors and players who helped make the tournament such a success.

18th Annual AHB Foundation Golf Classic Major Sponsors

Wednesday Night Reception Sponsor:



Lunch Sponsor:



Prize Sponsor:



Bronze Sponsors:





Leaderboard Sponsors:

Capital Growth Buchalter, Greater Birmingham Association of Home Builders, South Alabama Home Builders Association



Above: 2012 AHB Foundation President Mark Saliba (c) speaks about the role that the Foundation plays in educating the future workforce as PACP Chair Kelley Ouzts (l) and HBAA President Todd Slyman look on.

BUILDER HOLE SPONSORS

3D Building LLC 4Site, Inc. A. Lynn Harris Alabama Gas Corporation

Ann & Billy McQueen

Bart Fletcher **Blount County HBA**

Bob Thomas

Bob Woodall Air Care Systems Inc.

Brett Real Estate/

Robinson Development Co., Inc.

Bucky Incorporated

C.G. Canter Jr. & Associates, Inc.

C.W. Currie Contracting Capital Brick Company

Carlisle and Associates

Carter's Contracting Services, Inc.

Charles Morgan Construction, Inc.

Classic Homes, Inc.

Colvin's Welding & Plumbing LLC

Corporate Pharmacy Services

Cullman County Home Builders Association

Darren Osborn

Deloney Construction Inc.

Fairhope Winnelson Co.

Garry Cooper

Graphic Designs & Promotions

Greenhalgh Insurance Agency

H & H Construction

H.C. Pitman, Inc.

Hugh Cole Builder

Jack Campbell Construction LLC

Jayne Ward Interiors

Jim Jones Jimmy Jones

Joe Daffron

Joe Hocklander

Johnson & Associates Engineering

Kelley Ouzts

Kemp & Associates CPA PC

Kenneth Chandler Construction Co.

Lynn Corder

Mal Beavers

Mark Saliba

Mike & Sandra Kelley

Mitchell Brothers Contractors

Moore Builders

Norman Insurance Service

Old Virginia Brick, Inc.

Opie Reed Construction Co. Inc.

Pheza Sumners

Post Tension Technologies, LLC

Powersouth Energy Cooperative

Randy Fannin

Reams Custom Homes, Inc.

Robert Buchalter

Roddy O. Sample & Associates

Slaton Custom Homes, Inc.

St. Clair County HBA

The Builders Group of West Ala, LLC

The Letlow Company, LLC

Tom Ward Builders

Valley Overhead Door

Vera Homebuilders, LLC

Woolard Brothers Commercial Contracting Inc.



INDIVIDUAL WINNERS

CLOSEST TO PIN

#2 Canyon: Dennis Waters #4 Loblolly: Chris Taylor #2 Sherling: Jeff Gregory

LONGEST DRIVE

#7 Canyon: John McGee #7 Loblolly: T.J. Monti #8 Sherling: Tommy Merrick

PARTICIPATING TEAMS

FOUNDATION TEAMS

Athens/Limestone County HBA Huntsville/Madison County BA HBA of Metro Mobile Marshall County HBA Servis 1st Bank

CLASSIC TEAMS

Alabama Department of Revenue Alabama Housing Finance Authority

Alabama Power

Alabama Roofing Supply

Alagasco

Alagasco (Birmingham)

Alagasco (Opelika)

Associates Council of Metro Mobile

Baldwin County HBA Beavers Drafting

Boral Building Products

Calhoun County Insurance Center, Inc.

Capital Brick Company Carr Riggs & Ingram

Cathy Brown

Fairhope Winnelson

First Federal Bank

Greater Montgomery HBA

Greater Birmingham AHB

Greater Morgan County BA

Infinity Homes

Jim Jones

Lee County HBA

MarJam/IKO Roofing

Montgomery Area Assoc. of Realtors

Shoals HBA

Old Virginia Brick

Phenix City HBA

River Bank & Trust/United H & AC

Sherman Industries

South Alabama HBA

Taylor Burton Company

The Southeast Alabama Gas District Touchstone Energy Cooperative

West Ready Mix

Left: Members enjoyed a fish fry and shrimp boil with all the fixings at a reception at Carosel Hunting Lodge the night before the tournament.

FOUNDATION TEAM WINNERS

1st Place: Huntsville/Madison County Builders Association (Max Barnett, Jeff Hall, Tim Ryberg, Bret Slaton)

2nd Place: ServisFirst Bank (Ben Glass, Burt Morris, Charles Savage, Mark Spencer)

CLASSIC TEAM WINNERS

SHERLING TO CANYON FLIGHT:

1st Place: Alabama Housing Finance Authority (Brad Cooper, Chris Hert, Tony Lee, Dennis Waters)

2nd Place: Alabama Roofing Supply (John Chambers, Jeff Collins, Thomas Hooper, Tommy Merrick)

CANYON TO LOBLOLLY FLIGHT:
1st Place: Baldwin County Home Builders Association (Robert Brown, Paul Davis, Martin Myrick, Ken Phillips)

2nd Place: Fairhope Winnelson (Chris Taylor, Jason Vanlandingham, Scott West, Tally White)

LOBLOLLY TO SHERLING FLIGHT:

1st Place: Old Virginia Brick (Jimmy Jones, Jim Neighbors, Steve Reed, Tim Reeves)

2nd Place: River Bank and Trust (Don Clayton, Dave Starnes) and United Heating & Air (Terry Brooks, Bill Henderson)



Above: Each player in this year's Golf Classic received a complimentary pair of FootJoy golf shoes as thanks for their support of the tournament.







Above: The team from Marshall County HBA was among those vying for the coveted Foundation Cup.



OHTHAT'S SOCOONIGH BETTER

STAY COOL WITH SOLARBORD RADIANT BARRIER SHEATHING

As temperatures and cooling costs soar, finding new ways to improve energy efficiency becomes increasingly important. Solarbord uses heat-reflecting foil laminated to OSB to stop 97% of the sun's radiant energy. That can mean attics are up to 30°F cooler, which translates into cooler houses, lower energy costs and happier homeowners. Build energy efficiency into every house – with SolarBord.

Norbord

NORBORD.COM/SOLARBORD



SAFETY & LOSS CONTROL

Before You Hire Summer Help, Know the Child Labor Laws

any businesses hire minors to help out in the summer. Before you do any hiring, however, make sure that you know what's allowed and what's not allowed under state and federal child labor laws. Here's a rundown of some of the restrictions.

ALABAMA CHILD LABOR LAW RESTRICTIONS

Alabama's child labor enforcement standards were reformed during Governor Riley's administration, transferring the permitting process from the public school system to the Department of Labor. In addition, new recordkeeping requirements and administrative penalties were added.

Under the revised system, work permits are no longer required for each minor employed. In its place, employers are required to obtain a Child Labor Certificate in order to employ minors. A Class I Certificate is required if employing 14 or 15 year olds and a Class II Certificate is required if employing 16 or 17 year olds. Each location of a business employing minors must obtain the proper certificate(s) in order to employ minors. The cost of the Child Labor Certificates are \$15 each and shall be renewed annually.

§25-8-38. Recordkeeping and Posting Requirements

(a) Every employer shall keep posted in a conspicuous place where any person under 19 years of age is employed, permitted, or suffered to work, a printed notice stating the maximum number of hours persons under 19 years of age may be permitted to work on each day of the week as set out in

(b) Section 25-8-36. The printed form of the notice shall be furnished by the department. The employment of any person for a longer time period in any day so stated, or at any time other than as stated in the printed form of notice, shall be

deemed a violation of this chapter.

(b) Each employer shall keep on or about the premises at which any person under 19 years of age is employed a separate file for each employee under 19 years of age. The file shall contain the employee's name, home address, date of birth, date of hire, proof of age, school of attendance, and time records which shall state the number of hours worked each day, starting and ending times, break times as listed in Section 25-8-38(c), and any other information the department may require. The employer shall verify each minor's age using documents recognized by the Federal Employees Identification Laws. The employer shall keep these records on file for not less than three years.

(c) No person 14 or 15 years of age shall be employed for more than five hours continuously without a documented interval of at least 30 minutes for a meal or rest period. Any meal or rest period of less than 30 minutes shall not be considered to interrupt a continuous period of work.

This is not a complete list, but here are some of the tasks common to construction that Alabama Child Labor Law prohibits for **workers under 18:**

- 1. driving a truck or operating heavy equipment over 3 tons gross vehicle weight;
- 2. working in a tunnel or excavation 4' deep or more;
 - 3. roofing;

- 4. scaffolding;
- 5. sandblasting;
- 6. saw mill;
- 7. power-driven woodworking machinery;
- 8. power-driven metal fabrication machin-

ery;

- 9. operating cranes, derricks or power-driven hoists;
- 10. operating powered circular saws, band saws or powered shears;
- 11. manufacturer of brick, tile or similar products.

For a complete listing and additional information, visit www.alalabor.alabama.gov.

OUR OPINION

Although there are provisions for 16 and 17 year olds to work on construction sites, they are so restrictive that the safe bet is not to hire anyone under 18 for construction work. Even if instructed not to perform a restricted task, a young person who doesn't recognize the danger may do it anyway.

Additionally, Section 25-5-34 of the Alabama Workers Compensation Act states, "If at the time of injury the minor was employed in violation of or contrary to the law regulating the employment or any part thereof, then the compensation shall be two times what it would be if the employment had been legal." The risk is just too great.

We've got the tools to meet your small group health insurance needs.

Fully insured small group health insurance (2-100 employees)

Featuring:

- Top rated insurance company
- Competitive rates and choice of PPO
- Choice of deductibles, co-payments and out-of-pocket limits
- Dental, vision and life insurance coverage
- Value-added tools and programs to help your employees become smarter consumers

HSA and HRA Advantages:

- Customer driven arrangements that save you money now!
- Simplified plan design makes the program easy to use
- Lower out-of-pocket costs compared to traditional PPO co-pay plans
- Promote employee involvement in managing healthcare costs
- Realize greater future rate stability



Administered by:







BHB, INC.
Builder Health Benefits, Inc.

For more information, call Builder Health Benefits 334-271-0023, ext. 100 (Montgomery area) / 800-672-0023 334-271-2025 (fax)

Second Quarter 2012

Building in Alabama 17

FEDERAL CHILD LABOR LAW RESTRICTIONS

Minors under 16 years of age may only perform office or sales work in the construction industry. They may not be employed on a construction site. The federal rules also limit the number of hours and times of day that such youth may be employed.

Minors age 16 and 17 may work in the construction industry and on construction sites, but there are several tasks or jobs that are deemed to be too hazardous for them to perform, such as:

- 1. working in occupations involving the mixing, handling or transporting of explosive compounds;
- 2. driving a motor vehicle or working as an outside helper (17 year olds may drive automobiles and trucks on an incidental and occasional basis if certain criteria are met);
- 3. riding on most construction elevators and operating or assisting in the operation of cranes, hoists, forklifts, Bobcat loaders, front-end loaders, backhoes, and skid steer loaders;
 - 4. loading, operating, and unloading most trash compactors and balers;
 - 5. operating power-driven woodworking machines and metal forming, punching, and shearing machines—including portable machines;
- 6. operating power-driven circular saws, band saws, chain saws, reciprocating saws, guillotine shears, wood chippers, and abrasive cutting discs—including portable machines;
 - 7. working in wrecking, demolition, and shipbreaking;
 - 8. working in roofing and on or about a roof;
 - 9. working in excavations.

Note: This is not the complete list of hazardous occupations and there are some exceptions provided for 16- and 17- year olds who are apprentices and bona-fide student-learners. Minors age 18 and older may perform any work in construction. State laws may have stricter rules regarding the employment of youth. For additional information go to www.youthrules.dol.gov or call the DOL Toll-Free Help Line at 1-866-4US-WAGE.

PROTECTING ALABAMA HO

Coverage that works as hard as you do.

Artisan/Trade Contractors

- Minimum Premium- As Low As \$300 (Depending on Class)
- Residential & Commercial
- New Ventures Eligible
- Programs Available for:
 - Carpentry
 - Drywall Sheet Metal
 - Framing
 - Electrical
 - HVAC
 - Janitorial Services
 - Landscaping
 - Masonry Work
 - Plumbing
 - **Painters**
 - And Many More...





All programs have

been endorsed by Association of Alabama

General Contractors

- Carriers Rated 'A' (Excellent) by A.M. Best Company
- **Residential & Commercial**
- New Ventures Eligible
- Claims Made & Occurrence Available
- \$1,000,000/\$2,000,000 Aggregate Limits Available
- Paper GCs Eligible (100% Contracted)

Roofing Contractors

- Residential & Commercial
- Multiple Markets Available
- \$1,000,000/ \$2,000,000 Aggregate Limits Available
- New Ventures Eligible

For more information, contact your local insurance agency:

Albertville, AL

Miller Harris-Fowler Insurance

Anniston, AL

Insurance Planning Service

Holloway & Hunt Insurance

Athens, AL Richardson & Deemer Insurance

Birmingham, AL

AL Insurance Exchange Cobbs Allen & Hobb Crutchfield Insurance Agency of AL Dixon Moore Agency J R Prewitt & Associates

Mikos Kampakis Insurance OM Hughes Insurance

Columbiana, AL

Rux Carter Insurance Agency

Cullman, AL **Knight-Free Insurance Agency**

Decatur, AL Kilgro & Associates

Dothan, AL

Insurance Center of the Southeast Flowers Insurance

Florence, AL

Associated Insurors

Foley, AL

International Assurance

Guntersville, AL

Woodall & Hoggle Insurance Agency

Hoover, AL

Anchor Insurance Agency

Huntsville, AL Fountain, Parker, Harbarger

Insurance Market

Lacy Grice Insurance The Edwards Insurance Agency

Mobile, AL

Jasper, AL

Burkholder Insurance HRH of Alabama Lyon, Fry, Cadden Insurance Millsaps & Associates Pickett & Adams Insurance

Montgomery, AL

The Securance Group Thompson Insurance WhiteCotton Agency

Montrose, AL

Thomson, Harrison & Associates

Phoenix City, AL Heritage Agency

Rainsville, AL Newsome & Cowart Insurance

Selma, AL

Tate, Heinz, Ellis

Springville, AL

Crawford-Skinner Agency Inc. Sumiton, AL

The Edwards Insurance Agency

Troy, AL

Flowers Insurance

Tuscaloosa, AL Fitts Agency, Inc. Pritchett-Morre

BUSINESS MADE EASY

Phone: 888-376-9633 | Fax: 866-409-3367 800 Oak Ridge Turnpike, A-1000 | Oak Ridge, TN 37830 | www.appund.com

2012 Continuing Education Schedule*

DATE
August 24
September 21
October 26

December 7

COURSE
Construction Contracts & Law
Customer Service
Negotiating Skills
Scheduling

INSTRUCTOR Tom Cooper Cathy Brown Cathy Brown Benny Pritchett LOCATION
Montgomery
Montgomery
Montgomery
Montgomery

*Dates and/or times and locations are subject to change if necessary. A course may be cancelled if minimum of 8 registrations are not received. Candidates for the CGR must complete the PREP Test and for CGB must complete the BAR test to determine course requirements.

To ensure that you have the most current scheduling information, please be sure to pre-register for courses that you plan to attend.

Cancellation policy: To avoid course fee payment, registrants must give at least 48 hours notice to cancel.

Unless otherwise indicated, Montgomery classes will take place at the HBAA office (7515 Halcyon Summit Dr., Suite 200, Montgomery). Classes will take place from 9 a.m. to 4 p.m. with lunch provided. Fees are \$225 for members and \$330 for non-members.

Registration required for all courses and tests. To register or for more information, contact Kory Boling at 1-800-745-4222 or koryboling@hbaa.org.

A Special Offer for NAHB® Members Only.

In addition to 5% everyday savings*, NAHB members can **save an additional 2%** now through 12/7/2012** when you use your Lowe's Accounts Receivable card.

Plus, get **free delivery** on purchases of \$500 or more now through 12/7/2012.

To register, and find out more information about these offers, visit **LowesForPros.com/NAHB or call 877-435-2440.**







* Exclusions apply, discount taken at time of purchase, see store for details.

**Offer valid now through 12/7/2012. To be eligible for the 2% discount, you must register your NAHB membership by 11/1/2012 and make a purchase with your Lowe's Accounts Receivable by 12/7/2012. Allow one complete billing cycle for your registration to be processed and for your discount to appear on your billing statement. Offer and discount provided by Lowe's, and not GE Money Bank. Excludes Lowe's Business Account Card, Lowe's Consumer Credit

Card, Lowe's Project Card, Lowe's Visa Accounts, Lowe's Business Rewards from American Express Card and all Lowe's Canada Credit projects. Offer not valid on purchases made prior to registering NAHB membership at **LowesForPros.com**. All purchases subject to credit approval. ©2012 Lowe's Companies, Inc. All rights reserved. Lowe's and the gable design are registered trademarks of LF, LLC.

2012 HBAA EXECUTIVE COMMITTEE

Todd Slyman, President

Taylor Burton, 1st Vice President

Les Letlow, 2nd Vice President

Lynn Corder, Treasurer

Mark Reid, Secretary

Bob Thomas, Associate Vice President

Steve Steele, Immediate Past President

Robert Buchalter, ABPAC Chair

Mark Saliba, ABPAC Vice-Chair

Bud Canter, BUILD-PAC Trustee

Sonny Richardson, State Representative

Jimmy Rutland, National Director

Dan Taylor, National Director/Investment Property

Owners Council Chair

Buddy Bowman, Alternate National Director

Opie Reed, Alternate National Director

Randy Fannin, Associate Member National Director

Peggy Turner, Alternate Associate Member National Director

Lynn Corder, Governmental Affairs Chair

Alicia Vincent, Professional Women in Building Chair

Darren Osborn, Associate Committee Chair

Cullen Jacobs, HBAA Remodelers Chair

Kelley Ouzts, Past Associate Committee Presidents Chair

Tony Brink, Presidential Appointee

Jerald Smith, Presidential Appointee

Kevin Pake, Presidential Appointee

Sandra Steele, Presidential Appointee

Blake Corder, Presidential Appointee

Wallace Higgins, Presidential Appointee

David Lisenby, Regulatory Affairs Chair

David Lisenby, Regulatory Allians Chair

Robert Brown, Affordable Housing Council/Building Innovations Group Chair

Michael Toles, Education Committee Chair

Bobby Smith, Jr., Public Relations Chair

Cliff Pitman, Membership Co-Chair/Past State Presidents Chair

John Allen, Membership Co-Chair

Lee Pake, Membership Retention Co-Chair

Sam Almaroad, Membership Retention Co-Chair

HBAA STAFF

Russell Davis, CAE, BIAE, Executive Vice President (russelldavis@hbaa.org)
Debbie Baxley, Administrative Vice President (debbiebaxley@hbaa.org)
Kory Boling, Education Director (koryboling@hbaa.org)
Linda Chandler, Meeting Planner/Accounting (lindachandler@hbaa.org)
Suzanne Hager, Administrative Assistant (suzannehager@hbaa.org)
Benny Pritchett, Field Representative (bennypritchett@hbaa.org)
Jason Reid, Regulatory Affairs Director (jasonreid@hbaa.org)
Candi Stroh, Web Specialist (candistroh@hbaa.org)
Lisa Watkins, Public Relations Director (lisawatkins@hbaa.org)

Second Quarter 2012

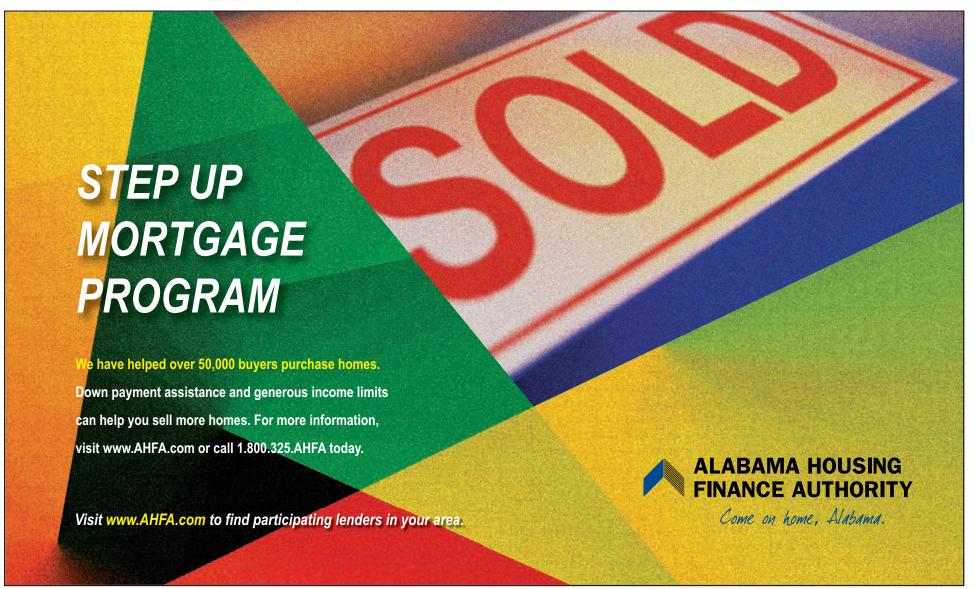
Building in Alabama 19



A quarterly publication of the Home Builders Association of Alabama

Vol. 7, No. 2 • Second Quarter 2012

WWW.HBAA.ORG





HBAA CALENDAR OF EVENTS

JULY 2012

July 19-21: 2012 HBAA Summer Meeting, Hilton Sandestin Beach Golf Resort & Spa, Destin, FL

NOVEMBER 2012

November 8-10: 2012 HBAA Annual Convention, Grand Sandestin at Baytowne Wharf, Destin, FL

For details about these and other upcoming HBAA events, visit www.HBAA.org.

