

## GMCBA CE COURSES FOR BUILDERS AND APPRAISERS

The Greater Morgan County Builders Association is hosting 2 essential classes for Licensed Builders and Home Appraisers to earn their continued education hours.

### **TUESDAY, SEPTEMBER 21**

**8AM-NOON**--The Cost Approach. This course addresses the Cost Approach to value as it relates to Fannie Mae, VA, FHA, & USDA financing; review of reliance on the Cost Approach in the final reconciliation. Discussion of Principle of Substitution, understanding Changing Markets, and application of Market Condition (Time) Adjustments.

*This class has been approved by the Alabama Home Builders Licensure Board for 4 hours of continuing education credit.*

**1PM-3PM**--Taming the Crazy Client: Practical Lessons in Alabama Contract Law. This course will provide lessons and practical advice for builders when dealing with customers and clients. Topics will include:

- Enforcing your contract
- Critical Contract Provisions
- How and when to file liens
- Protecting yourself against bad subcontractors
- Ways to ensure payment
- Getting sufficient insurance coverage and leverage points with your insurance company
- Preventing and mitigating customer disputes
- Pros and cons of different forms of dispute resolution (binding referees, mediation, arbitration, and litigation)
- "Documenting the project" (ways builders can legally create evidence in their favor before a dispute arises)
- Common mistakes leading to construction disputes and how to avoid them
- Important notes about Alabama Construction Law
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*This class has been approved by the Alabama Home Builders Licensure Board for 2 hours of continuing education credit.*

Each course costs \$100. If you would like to have your lunch provided, add \$20 to the cost of the course.

## GMCBA CE COURSES FOR BUILDERS AND APPRAISERS

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Name: \_\_\_\_\_

Phone Number \_\_\_\_\_ Email \_\_\_\_\_

HBLB License # \_\_\_\_\_

Payment: Check \_\_\_\_\_ (Payable to GMCBA) Credit/Debit Card \_\_\_\_\_

Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

CVV No. \_\_\_\_\_ Zip Code \_\_\_\_\_ OR VENMO@ Kelly-Pate-9

Contact Kelly Pate 256-318-9161 or [kellypate@gmcba.org](mailto:kellypate@gmcba.org)

*The person attending must be the License Holder or the Designated Qualifying Representative (DQR).*