

Four Great Continuing Education Classes for Licensed Home Builders!

Get your 6 hours of required CE Classes fulfilled in just 1 day!!!

Tuesday, October 29, 2024



**NEW LOCATION: Greater Birmingham Association of Home Builders
2401 International Park Place – Hoover, AL 35243**



\$50 per - CE credit hour - GBAHB members
(6 credit hours for \$300)

\$67 per – CE credit hour CE class - non-members
(6 credit hours for \$400)

****Lunch will be available for \$20 per person***

Person taking the class must be the license holder or the Designated Qualifying Representative (DQR).

Course Schedule

8:00 am – 9:00 am

Regulations & Risk Management: Avoiding Common Regulations

Instructor: Jamie Durham (1-hour CE Class – AL Specific)

Course Description: While maintaining the confidentiality of disciplined licensees, the violations found in recent HBLB disciplinary actions will be summarized and discussed. Correlations will be drawn between the violations and the statute(s) and regulation(s) that were violated.

- *This class has been approved by the Alabama Home Builders Licensure Board for 1-hours of continuing education.*

9:00 am – 10:00 am

Alabama Home Builders Warranties

Instructor: Jamie Durham (1-hour CE Class – AL Specific)

Course Description: Learn all aspects of Alabama home builder warranties to protect your customer, your business and your good name.

- *This class has been approved by the Alabama Home Builders Licensure Board for 1-hours of continuing education.*

10:00 am – Noon

Simple Numbers Pricing Strategy & Market Inflation

Instructor: Marcus Williamson (2-hour CE Class)

Course Description: Contractors will learn key strategies to manage pricing and labor during continued inflation. Topics include: assessment of market conditions, current labor trends, common pricing errors, strategy for increases in labor costs, strategy for increases in material and subcontractor costs.

- *This class has been approved by the Alabama Home Builders Licensure Board for 2-hour of continuing education.*

1:00 pm – 3:00 pm

The Customer Experience

Instructor: Michael LeCorgne (2-hour CE Class)

Course Description: Deliver the best experience for the difficult homeowner by setting expectations, using the right warranty, and saying NO.

- *This class has been approved by the Alabama Home Builders Licensure Board for 2-hours of continuing education*

Please fill out the attached registration form and send back to:

Shannon at Shannonh@gbahb.com or 205-912-7000 or register online at birminghambuilder.com - events

