



BUILDING ON TRUST

MORTGAGE SOLUTIONS

We have helped over 50,000 buyers purchase homes. Step Up is a homeownership program designed for moderate-income home buyers who can afford a mortgage, but need help with the down payment. Participants may earn up to \$97,300 and remain eligible for the Step Up program, regardless of household size or location.



- Down Payment Assistance
- No Sales Price Limits
- Generous Income Limits
- Attractive Interest Rates

Visit AHFA.com to learn more.



ALABAMA HOUSING FINANCE AUTHORITY

ALABAMA homebuilder

A QUARTERLY PUBLICATION OF THE HOME BUILDERS ASSOCIATION OF ALABAMA
VOL 8 | No.1 | SPRING 2013



Southern REVIVAL

Brought back to life homes thrive in the 2013 AREA Competition

**CUSTOM-BUILT
FOR OUR INDUSTRY**



The Alabama Home Builders Self Insurers Fund provides workers' comp coverage to qualifying HBAA members, with competitive rates, payment plan options, and loss control experts to help you maintain a safe jobsite. And with the Fund website, it's easy to find a broker in your area, make payments online, download the forms you need, and more.

Saving you time. Saving you money.

**Trust the workers' comp fund custom-built for our members,
by our members.**



Alabama Home Builders Self Insurers Fund
www.AHBFund.com / 1-800-745-3863

2013 BEST IN SHOW WINNER



GARNER RESIDENCE
TWIN CONSTRUCTION, INC.

1ST PLACE WINNER | WHOLE HOUSE REMODEL
\$250,000-\$500,000

ALABAMA
REMODELING
EXCELLENCE
AWARDS

A lightning strike at this ranch-style home started a devastating fire that destroyed most of the house. Faced with the loss of their house, the owners decided to start anew and expand the home to fit their expanding family. The 1,800 square foot house was expanded to roughly 2,800 square feet with the addition of a second level and by bumping out the front, left and rear elevations. New windows and doors, asphalt architectural roof shingles and aluminum gutters and downspouts were installed on the home's exterior. Although most of the house

was painted brick, concrete fiberboard and trim were used for dormers and the chimney chase. New five-inch heart pine flooring and marble counter tops were installed throughout the house, with Indiana limestone used on the kitchen island. Through this project the homeowners were able to make the best of a bad situation and gain a newer, nicer home to accommodate their family for years to come.

BEST IN SHOW

The Best in Show award is the highest award given in the AREA competition. This year, the Best in Show winner was selected by our judges from among the top five entries with the highest scores. We salute our 2013 Best in Show winner and the other four finalists.



www.alagasco.com



We're the good heat.®

Alagasco
AN ENERGEN COMPANY

cover pullout

BEST IN SHOW 2013 WINNER



departments

23	LOCAL HBA NEWS
26	LEAD PAINT CERTIFICATION DUE FOR RENEWAL
	BY THE NUMBERS
28	HBAA SUMMER MEETING COMBINES BUSINESS AND FUN FOR ALL



Home Builders Association of Alabama

Russell Davis, CAE, BIAE,
Executive Vice President

Lisa Watkins,
Editor

Design & Printing
Walker360

7515 Halcyon Summit Dr.,
Suite 200
Montgomery, AL 36117

P.O. Box 241305
Montgomery, AL 36124-1305
334.834.3006 / 800.745.4222
www.hbaa.org

POSTMASTER: Send address changes
to **Alabama Homebuilder**,
P.O. Box 241305
Montgomery, AL 36124-1305

Published quarterly by the Home Builders Association of Alabama for Alabama's Building Professionals. Periodicals Postage Paid, through issue USPS #019-135, ISSN: 1931-7654, Montgomery, AL. Annual subscription rate for members of the association is \$3.50 per year, which is included in the dues.

Copyright 2013 by the Home Builders Association of Alabama, Inc. All rights reserved. Reproduction in whole or part is prohibited without written authorization. The opinions expressed in articles in **Alabama Homebuilder** are the opinions of the authors and do not necessarily reflect the policies of the Home Builders Association of Alabama. Furthermore, this publication does not establish due diligence on authors and does not guarantee the credibility of their offerings or writings.

R E N E W E D

Welcome to the first issue of *Alabama Homebuilder* magazine! Much like our industry and our members it has taken on a bold new look. I believe this bold look will help us to get to know each other better.

Alabama Homebuilder will be a great help in reconnecting our members that may have lost touch in the downturn. As you turn the pages you will see pictures of old friends and the new ones you just met. If you think the old friends have put on a few pounds or have more grey hair since you last saw them we are blaming that on economic induced stress!

The friendships that I made have helped me survive. They have given me a renewed sense of confidence in this industry. This association has given me long lasting friendships. I know there is always someone I can call for help of any kind.

You'll notice that the cover of this issue includes the title "Southern Revival". Based on the interactions I've had with members so far this year at our statewide meetings and other events, I think our association and industry are going through a revival of their own. There seems to be a renewed sense of optimism among our members. Housing statistics are on the upward trend, a welcome sight for all of us. Members are enthusiastically participating in educational opportunities, fundraising events and meetings around the state. We're attracting new members and regaining some that had let their membership lapse.

Our next opportunity to meet with our friends, old and new, will be at our Summer Meeting, July 18-20 at the Hilton Sandestin. We've got some exciting meetings and education lined up, including the latest housing forecast from Dr. David Crowe, Chief Economist for the National Association of Home Builders, as well as sessions on how to better balance your time and put technology to work for you from time management and technology expert Randy Dean. As always, we'll have lots of activities for people of all ages, so make plans now to bring your family and get ready for a weekend where you can learn a lot, network, and have plenty of fun while you're at it.

It's an exciting time to be a member of the HBAA, and I'm grateful for the opportunity to serve as your leader this year. Let's keep the revival going!

Taylor Burton

2013 HBAA President



Benefits:

YellaWood® brand **KDAT** (kiln-dried after treatment) products are pressure-treated and then kiln-dried to remove excess moisture; the result is beautiful, durable lumber that is ready to paint, stain, or seal when you are.

With options that include YellaWood Select® and YellaWood SuperSelect®, deck projects will be naturally beautiful and virtually free from knots and wane. It's the same luxurious appeal of composite at a fraction of the price.

- Immediately ready to paint, stain, or seal
- Minimizes shrinking, cupping, and warping
- Lighter than freshly treated lumber
- More strength, stiffness, and holding power for nails, screws, and joints
- Easier to handle, cut, and install
- Pressure-treated protection against rot, fungal decay, and termites
- Environmentally preferable treatment process
- Backed by a lifetime limited warranty
- Happier customers, fewer callbacks

To protect KDAT from excess moisture, please keep elevated and completely dry prior to installation.

YellaWood® brand pressure-treated products are treated with copper and other preservatives (the "Preservatives") and preservative methods, systems, and technologies of unrelated third parties. For details regarding the Preservatives, methods, systems, and technologies used by Great Southern Wood Preserving, Incorporated, see www.yellawood.com/products or write us at P.O. Box 610, Abbeville, AL 36310. Ask dealer for warranty details or visit www.yellawood.com/warranties. For important handling and other information concerning our products or for a copy of the YellaWood® brand Material Safety Data Sheet (MSDS), please visit us at www.yellawood.com or write us at P.O. Box 610, Abbeville, AL 36310. YellaWood®, YellaWood Select®, YellaWood SuperSelect®, and the yellow tag are federally registered trademarks of Great Southern Wood Preserving, Incorporated.

YellaWood®
Kiln Dried After Treatment

YELLAWOOD.COM/FindUs



H B A A REMODELERS *INNOVATE &* CELEBRATE

Innovation, customization and relaxation were all key concepts for the winning projects in this year's Alabama Remodeling Excellence Awards (AREA) competition. The 2013 AREA winners were announced at the awards banquet last month in Montgomery.

Open to all remodelers, architects, kitchen and bath specialists, and other remodeling industry professionals throughout the state, the AREA program shines a spotlight on outstanding craftsmanship, innovation and attention to detail. To qualify for entry, projects had to have been completed in Alabama between June 30, 2011 and December 31, 2012.

The AREA competition was founded by the Greater Birmingham Association of Home Builders. In 2008, the HBAA Remodelers took the program statewide. Participation has increased from year to year, with approximately 100 projects submitted in 2013, a 20% growth from 2012. As further evidence of its continued growth, thirteen first-time entrants were among the companies submitting entries in 2013.

Some of this year's winning projects were born out of unexpected losses, including house fires and storm damage. Other projects were fulfillments of dream remodels that had been wished for by the homeowners for years. Many answered the owners' desires for a place to relax and entertain family and friends while incorporating innovative design and custom details.

A panel of judges reviewed and scored the entries in a variety of categories ranging from bath and kitchen remodels to universal design to whole house remodels.

The highest honor of the AREA competition is the Best in Show award, which is chosen from the top five highest scoring projects. This year's Best in Show winner was the Garner Whole House Remodel project, submitted by Twin Construction, Inc., a member of the Greater Birmingham Association of Home Builders. The project also took first place in the Whole House Remodel \$250,000-\$500,000 category.

The 2013 AREA competition was sponsored by Alabama Power, Alagasco, the Alabama Home Builders Self Insurers Fund, JF Day/Pella and Kohler.

Congratulations to all of this year's AREA winners.

THE 2013

A L A B A M A

R E M O D E L I N G E X C E L L E N C E A W A R D

WINNERS

BEST IN SHOW

Twin Construction (Garner Whole House Remodel)
Greater Birmingham Association of Home Builders
(our featured winner article is found on the cover foldout)

KITCHEN REMODEL UNDER \$40,000

1ST PLACE: Grace Klein Construction, Inc. (Casey Kitchen)
Greater Birmingham Association of Home Builders

2ND PLACE: Counter Dimensions (Slager Kitchen)
Greater Birmingham Association of Home Builders

3RD PLACE: Case Design Remodeling (Bluff Park Kitchen)
Greater Birmingham Association of Home Builders

KITCHEN REMODEL \$40,000-\$80,000

1ST PLACE: Toulmin Cabinetry (Hoff Kitchen)
Home Builders Association of Tuscaloosa

2ND PLACE: ARC Design-Build (McQueen Kitchen)
Huntsville/Madison County Builders Association

3RD PLACE: Kurtts Construction, Inc. (Logan Martin Lake Home Kitchen)
Greater Birmingham Association of Home Builders

KITCHEN REMODEL OVER \$80,000

1ST PLACE: Precision Homecrafters, LLC (Smith Kitchen)
Greater Birmingham Association of Home Builders

2ND PLACE: ARC Design-Build (Feaux Kitchen)
Huntsville/Madison County Builders Association

3RD PLACE: Jones & Jones, Inc. (Jones Kitchen)
Greater Birmingham Association of Home Builders &
St. Clair County Home Builders Association

BATH REMODEL UNDER \$20,000

1ST PLACE: Roddy O. Sample & Associates (Long Overdue Bath)
Greater Birmingham Association of Home Builders

2ND PLACE: H B Thompson Construction Services Inc. (Long Basement Bath)
Greater Birmingham Association of Home Builders

3RD PLACE: Slaton Custom Homes (Goessling Bath)
Huntsville/Madison County Builders Association

BATH REMODEL \$20,000-\$50,000

1ST PLACE: Counter Dimensions (Riverchase Bath)
Greater Birmingham Association of Home Builders

2ND PLACE: Case Design Remodeling (Southside Master Bath)
Greater Birmingham Association of Home Builders

3RD PLACE: Case Design Remodeling (Chatwood Master Bath)
Greater Birmingham Association of Home Builders

BATH REMODEL OVER \$50,000

1ST PLACE: Case Design Remodeling (Lauren Master Bath)
Greater Birmingham Association of Home Builders

2ND PLACE: Nelson Building Company, LLC (Moore Bath)
Greater Birmingham Association of Home Builders

3RD PLACE: Counter Dimensions (Gruman Master Bath)
Greater Birmingham Association of Home Builders

RESIDENTIAL SPECIALTY PROJECT

1ST PLACE: ARC Design-Build (Feaux Extreme Trusses)
Huntsville/Madison County Builders Association

2ND PLACE: H B Thompson Construction Services, Inc. (McCoy Front Entry)
Greater Birmingham Association of Home Builders

3RD PLACE: Twin Construction, Inc. (Moller Project)
Greater Birmingham Association of Home Builders

OUTDOOR LIVING

1ST PLACE: ARC Design-Build
(Feaux Extreme Deck)
Huntsville/Madison County Builders Association

2ND PLACE: Slaton Custom Homes
(7303 Statton Project)
Huntsville/Madison County Builders Association

3RD PLACE: Precision Homecrafters, LLC
(Johnson Outdoor Kitchen)
Greater Birmingham Association of Home Builders

ADDITIONS UNDER \$100,000

1ST PLACE: Slaton Custom Homes
(7303 Statton Addition)
Huntsville/Madison County Builders Association

2ND PLACE: Nelson Building Company, LLC
(Moore Addition)
Greater Birmingham Association of Home Builders

3RD PLACE: Twin Construction, Inc.
(Montgomery Addition)
Greater Birmingham Association of Home Builders

ADDITIONS \$100,000-\$250,000

1ST PLACE: Slaton Custom Homes
(Grafteo Addition)
Huntsville/Madison County Builders Association

2ND PLACE: Jones & Jones, Inc.
(Jones Master Suite Addition)
Greater Birmingham Association of Home Builders

3RD PLACE: Lovette Construction
(Luckie Addition)
Greater Birmingham Association of Home Builders

ADDITIONS OVER \$250,000

1ST PLACE: Bluestone Building LLC
(Satterfield Residence)
Greater Birmingham Association of Home Builders

IT'S IN THE *DETAILS*



While the AREA judges consider the scope of the entire project when viewing entries, attention to detail can really make an entry stand out. Take a look at some design elements that wowed our judges this year.

Out of the Bay *(top)*
Reclaimed materials, including pine from Mobile Bay once used to dry dock submarines and oak from a factory in Eutaw, were used extensively throughout this addition. Luckie Addition by Lovette Construction

Treasure in the River *(left)*
Coosa River bottom pine logs discovered by the remodeler were used for flooring and ceiling beams in this lake house remodel. Nolen Lake House Remodel by Taylor Burton Company, Inc

Splash of Urban *(right)*
Graffiti tile supplied by the homeowners add a truly unique touch to this contemporary urban master bath remodel. Southside Master Bath Remodel by Case Design Remodeling



Ashes to Iron (top left)
After fire destroyed their home, these homeowners called for a house with luxury details, such as these striking iron doors that were custom-forged in Hong Kong. Waters Whole House Remodel by Southern Construction & Design Inc.

Stylish Relaxation (top right)
A new arched ceiling featuring a large iron and alabaster chandelier transformed this living area from a typical room to the elegant space the homeowners envisioned. Moore project by Nelson Building Company, LLC

Luxurious Technology (middle)
Featuring a custom platform for an unobstructed view of the screen and a high-tech lighting and sound system controllable via the owner's iPad, this basement remodel is the perfect place for watching football games and movies. Long Basement Remodel by H B Thompson Construction Services Inc.

Elements of Nature (bottom left)
Custom-built for homeowners who enjoy nature and wanted to bring the outdoors in, installation of these 30-foot long trusses required the removal of the home's roof. Feaux project by ARC Design-Build

Complimentary Lodge (bottom right)
Bright shaker cabinets and plenty of windows complement the rustic lodge feel of the dark wood paneling that the homeowners love. Hoff Kitchen Remodel by Toulmin Cabinetry

BASEMENT REMODEL

1ST PLACE: ARC Design-Build
(Feaux Extreme Basement)
Huntsville/Madison County Builders Association

2ND PLACE: H B Thompson Construction Services Inc. (Long Basement)
Greater Birmingham Association of Home Builders

3RD PLACE: Twin Construction, Inc. (Huffaker-McLaughlin Basement)
Greater Birmingham Association of Home Builders

COMMERCIAL RENOVATION

1ST PLACE: C. Roberds General Contractors, LLC
(Fairhope Brewing Company)
Baldwin County Home Builders Association

2ND PLACE: Walker Construction Co., Inc. (Enterprise Pediatrics Clinic)
Home Builders Association of Dothan & the Wiregrass Area

UNIVERSAL DESIGN

1ST PLACE: H B Thompson Construction Services Inc. (Carter Condominium)
Greater Birmingham Association of Home Builders

2ND PLACE: Case Design Remodeling (Chatwood Master Bath)
Greater Birmingham Association of Home Builders

EXTERIOR REMODEL

1ST PLACE: The Letlow Company, LLC
(Price Lake House)
Lee County Home Builders Association

2ND PLACE: ARC Design-Build (Dziedzic-Dean Exterior)
Huntsville/Madison County Builders Association

3RD PLACE: Precision Homecrafters, LLC (Arnold Exterior)
Greater Birmingham Association of Home Builders

SPACE RENOVATION

1ST PLACE: McKay Building Co., Inc. (Johanson Sunroom)
Greater Birmingham Association of Home Builders

2ND PLACE: Nelson Building Company, LLC (Moore Family Room)
Greater Birmingham Association of Home Builders

3RD PLACE: Lovette Construction (Tynes Second Floor)
Greater Birmingham Association of Home Builders

WHOLE HOUSE REMODEL UNDER \$250,000

1ST PLACE: BMR Homes Inc. (Flint Hill Project)
Greater Birmingham Association of Home Builders

2ND PLACE: ARC Design-Build (Dziedzic-Dean Project)
Huntsville/Madison County Builders Association

WHOLE HOUSE REMODEL \$250,000-\$500,000

1ST PLACE: Twin Construction, Inc. (Garner Project)
Greater Birmingham Association of Home Builders

2ND PLACE: Tony Griffin Construction Inc. (Griffith Project)
DeKalb County Home Builders Association

3RD PLACE: Southern Construction & Design Inc. (Matthews Project)
Huntsville/Madison County Builders Association

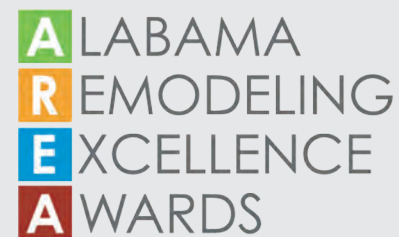
WHOLE HOUSE REMODEL OVER \$500,000

1ST PLACE: ARC Design-Build (Feaux Project)
Huntsville/Madison County Builders Association

2ND PLACE: Southern Construction & Design Inc. (Waters Project)
Huntsville/Madison County Builders Association

3RD PLACE: Taylor Burton Company, Inc. (Nolen Lake House Project)
Greater Birmingham Association of Home Builders

To learn more about the AREA competition and to view photos of all of this year's winning entries, visit www.RemodelAlabama.com.



Who can enter? The AREA competition is open to all remodeling contractors, architects, kitchen & bath specialists, and other remodeling industry professionals in Alabama. Non-members as well as HBAA members are eligible to enter.

Which projects were eligible? Projects submitted for the 2013 awards had to be completed in Alabama between June 30, 2011 and December 31, 2012.

How were the winners determined? All entries were scored by a panel of independent judges based on such criteria as scope of project, challenges faced, and what the project accomplished.

Where can I view more photos of the winning projects? Photos of the winning projects may be seen on the AREA website, www.RemodelAlabama.com.

We're the good heat.



THE BEST IN SHOW *FINALISTS*

2013 BEST IN SHOW FINALIST



FEAUX EXTREME HOME MAKEOVER ARC DESIGN-BUILD

1ST PLACE WINNER | WHOLE HOUSE REMODEL
OVER \$500,000

Designed with aging-in-place features in mind, this whole house remodel allows a nature-loving couple to enjoy their dream home in its natural surroundings. An open floor plan was created for easier entertaining. A large artist's studio with plentiful light was incorporated into the basement. A luxury open layout kitchen was created with an extra-large stone-topped island and automatic skylights. The outdated guest bath and master suite got upgrades as well. A rotting and poorly designed deck was replaced with a structurally secure organically curved deck designed around existing trees, with stainless steel cable rail and space for a large hot tub.



2013 BEST IN SHOW FINALIST

JOHANSON SUNROOM
MCKAY BUILDING CO., INC.
 1ST PLACE WINNER | SPACE RENOVATION

This home built in the 1920s boasted a spectacular view of the city, but the foundation and support columns of its deck had begun to sag over time. A new enclosed gallery was constructed to take its place, giving the owners covered access from the garage to the house. A bay window in the living room was removed and the exterior wall replaced with an elliptical arch mimicking the arch in the entry. The backs of two cabinets were removed to enhance the view of the city from the living room and across the gallery. A series of windows in the gallery, each individually framed, provide an almost 180 degree panorama view.



The GM trucks you need. Now at the price you want.

NAHB members can receive a \$500 private offer¹ toward the purchase or lease of most new GM vehicles for business or personal use. Just visit your local Chevrolet or Buick/GMC dealer, choose an eligible vehicle and present your NAHB proof of membership. Then stack this offer with additional incentives from the National Fleet Purchase Program² and Business Choice³ **For private offer details, visit nabh.org/gm.**

Example savings on a Chevrolet Silverado HD/GMC Sierra HD:

\$500	+	\$3,500	+	\$1,000	=	\$5,000
NAHB Private Offer ¹		National Fleet Purchase Program (FVX) ²		Accessory Cash Allowance ³		In potential value

New Business Choice Maintenance Plan⁴

Now included for business owners, our all-new 2-Year/30,000-Mile Business Maintenance Plan available through Business Choice includes lube, oil and oil filter service, single tire rotation and a 27-point inspection process.



¹ Offer valid toward the purchase or lease of eligible 2012, 2013 and 2014 model year GM passenger cars, vans, SUVs and truck models. Excludes: Chevrolet Caprice, Captiva Sport, Volt; all Cadillac models. Not available with some other offers. Not valid on prior purchases. Program subject to change without notice. See dealer for details. Take delivery by 1/3/14.
² Offer eligible for non-CAP customers only through 12/31/13. See dealer for details.
³ To qualify, vehicles must be used in the day-to-day operation of the business and not solely for transportation purposes. Must provide proof of business. Visit gmbusinesschoice.com or your Chevrolet or GMC dealer for details. Take delivery by 9/30/13.
⁴ According to your vehicle's recommended maintenance schedule for up to two years or 30,000 miles, whichever comes first. Does not include air filters. Covers six oil changes for gasoline engines and four oil changes for diesel. Extra charge may apply for dual rear wheel tire rotations. See participating dealer for restrictions and complete details.
 ©2013 General Motors. All rights reserved.



2013 BEST IN SHOW FINALIST



SATTERFIELD RESIDENCE
BLUESTONE BUILDING LLC
WINNER | ADDITIONS OVER \$250,000

With a resident who is owner and chef of an upscale restaurant, this 1970s pool house and outdoor living space got a makeover fit for a restaurateur, complete with an expanded outdoor dining area and masonry oven for baking breads and pizza. The adjacent interior space serves as kitchen and pool room, while at the opposite end of the breezeway are a lounge, seating area, bathroom and sauna. A wet bar area overlooks the exercise room, and a second floor houses two offices and a bathroom. The homeowner's office features a large semi-circular window with a spectacular view of the rear garden area accented with new concrete pavers, limestone coping around the pool and landscape lighting.

2013 BEST IN SHOW FINALIST



SMITH KITCHEN
PRECISION HOMECRAFTERS, LLC
1ST PLACE WINNER | KITCHEN REMODEL OVER \$80,000

This 90s designer kitchen got a much-needed upgrade to include more usable space. The transformation began with the relocation of an existing island and cabinets and the removal of a wall between the kitchen and pantry. New cabinets, appliances, trim and Alabama white marble were installed. The new island houses a trash pull out, large drawers for pot and pan storage, and a microwave drawer, plus additional seating at the raised bar. A small bar was enlarged to accommodate an under counter wine cooler and ice maker, while the previous pantry area was converted into a butler's pantry and office niche.



Anyone who wants to save
with an all-electric home, say,
“Yeah!”

Who isn't all in favor of saving money on your energy bill? An all-electric home, one with both an energy-efficient electric heat pump and an electric water heater, can save your clients a whole lot of money on their energy bills. That's a great selling point for you. It's also something that will make your clients say, “Yeah!” for years to come. For more information on all-electric homes, call 1-800-990-APCO (2726), or visit AlabamaPower.com.



**ALABAMA
POWER**
A SOUTHERN COMPANY
Always on.™

LOCAL H B A NEWS

MONTGOMERY, BIRMINGHAM PWBS WIN NATIONAL AWARDS

The Greater Montgomery and Greater Birmingham chapters of Professional Women in Building (PWB) were recently honored by the National Association of Home Builders for their political action efforts in 2012. The awards were presented during the 2013 International Builders' Show in Las Vegas, Nevada.

The Greater Montgomery PWB received the first place award for Outstanding Legislative and Political Action Program. Under the leadership of 2012 PWB President Melissa Lolley, they raised more than \$8,300 for ABPAC through a variety of fundraisers.



GREATER MONTGOMERY PWB's Cindy Browder and 2013 President Ashley Williams, third from left, with National PWB President Alicia Huey and Area 7 Trustee Alicia Vincent.

The Greater Birmingham PWB was given a second place award in the Outstanding Legislative and Political Action Program category for their participation in a mayoral campaign for a pro-housing candidate. Jill Sills served as the 2012 PWB President.



NATIONAL PWB President Alicia Huey and Area 7 Trustee Alicia Vincent (far right) with Greater Birmingham PWB's Jessie Gilliland and 2012 President Jill Sills.

GBAHB HOSTS 3RD ANNUAL BUILDING & REMODELING EXPO

The Greater Birmingham Association of Home Builders (GBAHB) recently hosted the 3rd Annual Building & Remodeling Expo at the Pelham Civic Complex. The Association kicked-off the event with a Builder Appreciation Night and Expo Preview Party. The show brought a steady flow of quality potential customers throughout the three-day event.

“The majority of builders, remodelers and associates I spoke to during the show were successful in booking qualified appointments for the next two to three weeks,” said David Estreicher, Expo and Associates Council Chairman.

In addition to seeing the latest in design trends for home components like appliances, flooring, windows and doors, the Expo included seminars on topics timely for spring 2013. More than 80 building and remodeling professionals participated in the event.



CONSUMERS CHECK OUT the latest home products and services at the GBAHB's Building & Remodeling Expo.

GBAHB HOSTS 57TH ANNUAL PARADE OF HOMES

Over 80 homes and 15 communities were featured in the Greater Birmingham Association of Home Builders' 57th Annual Parade of Homes. An annual event since the early 1960s, the GBAHB Parade of Homes inspires unique

design and a high level of craftsmanship. A featured attraction of the 2013 Parade of Homes was the second annual GBAHB “Ideal Home,” a showcase house displaying the latest in home design, décor, technology and sustainability. The 2013 Ideal Home, which was built by Byrom Building Corp., was located in The Preserve in Hoover.

The event started with a Parade of Homes Kick-Off Party for GBAHB members and other industry professionals at the Ideal Home. More than 200 guests enjoyed an outdoor barbeque by Full Moon, complimentary cocktails, live music and a tour of the Ideal Home.

OUR STRENGTHS: SERVICE, SELECTION, SUPPORT



**VISIT ONE OF
OUR LOCATIONS:**
1730 HILLIER ROBINSON PARKWAY
ANNISTON, AL 36207
(256) 831-1185
(800) 239-9181
FAX (256) 831-1383

250 PRODUCTION AVENUE
MADISON, AL 35758
(256) 461-7835
(877) 511-8783
FAX (256) 461-7933

5237 HALLS MILL ROAD
BUILDING W
MOBILE, AL 36619
(251) 660-9002
(800) 284-6390
FAX (251) 660-9010

2514 MIDPARK DRIVE
MONTGOMERY, AL 36109
(334) 279-0501
(800) 289-0501
FAX (334) 279-0128

At Norandex Building Materials Distribution we realize that in order to succeed we must be successful in helping our customers grow their business.

That's why our distribution centers are fully stocked with top quality, top-of-the-line building products—siding, windows, roofing, doors and more. Complementing this selection is a sales and customer service staff that's knowledgeable and truly cares about your business. And, we back you up with programs and warranties that are among the best in the building products industry.

Stop by your local Norandex branch and put our strengths to work for you.

NORANDEX
BUILDING MATERIALS DISTRIBUTION, INC.
Siding, Roofing, Windows and More!
www.norandex.com

PAYMENT SOLUTIONS FOR BUILDERS AND REMODELERS



**Turn your mobile device
into a profitable payment
processing terminal – for free!**

Take your business directly to your customers, wherever they are. TransFirst®, NAHB's Member Advantage Program for merchant processing, invites you to experience mobile processing. And it's FREE to download for Apple® or Android® devices.*

**TransFirst's mobile processing
Pays for Your Business**

- Works like a regular credit card terminal
- Process major credit and signature debit cards
- Process payments right on-site
- State-of-the-art security features and data transmission

**For more information about
mobile processing, contact us at
800.613.0148.**

iPhone®, iPad®, Android
(see website for complete
list of supported devices)
and Wi-Fi connectivity.*

NAHB

TRANSFIRST
First In Secure Electronic Payments

SOLVERAS PAYMENT SOLUTIONS IS NOW TRANSFIRST

*Transaction Express® account required. Marks are the registered trademarks of their respective owners and are not necessarily affiliated with TransFirst. TF1398_NAHB1112AD

AWARD WINNERS

EDDIE YOUNGBLOOD of the Baldwin County Home Builders Association received the President’s Award from 2012 President Cain Roberds. The award was given in recognition of Youngblood’s outstanding service and contributions to BCHBA.

GREATER MORGAN COUNTY BUILDERS ASSOCIATION award winners included **Phil Hall** as Associate of the Year, **Michael Grantland** as Builder of the Year, and **Phillip Shelton** As Remodeler of the Year.

ROY JOHNSON of Classic Homes Inc. was recently inducted into the Huntsville/Madison County Builders Association’s Housing Hall of Fame for his dedication and service to the homebuilding industry.

The H/MCBA also presented awards to several of its members for their involvement with the association. **Steve West** of Westmark

Construction Inc. was the recipient of the Jerry L. Siniard Builder of the Year Award. **Russ Wilson** of Wilson Lumber Company was named the Michael C. Nivens Associate of the Year.

The H/MCBA also honored members for their membership recruiting and retention efforts throughout the year. Three builder members received Builder Big Spike awards: **Bret Slaton** of Slaton Custom Homes Inc., **Mark Harris** of Mark Harris Homes LLC and **Todd Slyman** of Slyman Construction Inc. The Associate Big Spike was awarded to **Russ Wilson** of Wilson Lumber Company.

THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA inducted two members into its Hall of Fame: **Larry Register** of Register Realty and **Clinton Monk**, who was inducted posthumously. The HBA also presented the Builder of the Year award to **Matt Anderson** of Omega Builders and the Associate of the Year Award to **Nancy Anderson** of ADK Building Supply.

Other HBA of Dothan & the Wiregrass Area members honored with awards were **Steve Thompson** of Slingluff United Insurance, **Bill Deloney** of Deloney Construction, **David Brewer** of Brewer Construction, **Greg Anderson** of Bob Woodall Aircare, **Leila Smith** of SunSouth Bank, **Ramona Miley** of Prudential Showcase Properties, and **Leslie** and **Mark Everett** of Everett Construction.

THE EUFAULA CHAPTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA honored several of its members with awards in recognition of their service. The honorees included **Gerald Carroll** of Gerald Carroll Companies, **William Lewis** of Lake City Builders, **Chipper Brown** of Lakeside Building Materials, **DeWaine Backman** of Backman Construction, **Gerald Phillips** of Trademark Custom Homes, **Jennifer Espy** of Alabama Power, **C W Bynum** of Wallace Community College, Sparks Campus, and **Sam Halstead** of Halstead Construction.



BCHBA PRESIDENT
Cain Roberds presents Eddie Youngblood with the President’s Award.



GREATER MORGAN COUNTY BA President
Stephen Pate with award winners Phil Hall, Michael Grantland and Phillip Shelton.



BUILDER BIG SPIKE AWARD WINNER
Todd Slyman



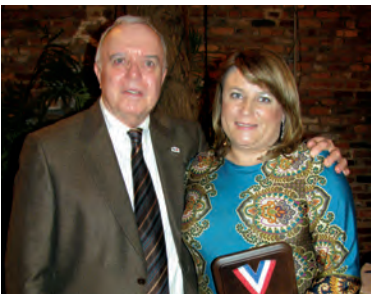
BUILDER BIG SPIKE AWARD WINNER
Mark Harris



BUILDER BIG SPIKE AWARD WINNER
Bret Slaton



HBA OF DOTHAN & Wiregrass
Area President Bart Liddon with Hall of Fame inductee Larry Register



STEPHANIE WALKER accepts the HBA of Dothan & Wiregrass Area Hall of Fame award from President Bart Liddon on behalf of her late father, Clinton Monk.



HOUSING HALL OF FAME INDUCTEE
Roy Johnson



THE ASSOCIATE BIG SPIKE AWARD WINNER
Russ Wilson



JERRY L. SINIARD BUILDER OF THE YEAR
Steve West



HBA OF DOTHAN & Wiregrass Area President Bart Liddon (second from left) with recent award winners Steve Thompson, Nancy Anderson, Bill Deloney, David Brewer, Matt Anderson and Greg Anderson.



MEMBERS OF THE EUFAULA CHAPTER of the HBA of Dothan & the Wiregrass Area celebrate their awards.

ALL HBAA MEMBERS ARE INVITED TO ATTEND

The Huntsville/Madison County Builders Association’s
4TH ANNUAL FALL HOME & GARDEN SHOW.

The show will take place August 23–25, 2013
at the South Hall of the Van Braun Center in Huntsville.

Booth spaces will be available for those interested in exhibiting.
Contact Theresa Kennedy at theresa@buildersassn.org or 256-536-2602 for more information.

LEAD PAINT CERTIFICATIONS DUE FOR RENEWAL

Three years after the Environmental Protection Agency mandated lead paint training, renewal time is coming up for those who were among the first to become certified. The mandate requires that certified renovators take continuing education every three years in order to maintain their certification.

Under the lead paint rule, renovation and repair contractors working in homes and child-occupied facilities (such as day care centers) that were built before 1978 must be lead paint certified if they disrupt more than six square feet of lead paint in the course of their work. All renovation contractors

must also notify the Alabama Department of Public Health (ADPH), which took over the program from the EPA in 2011, prior to beginning renovation work on pre-1978 homes and child-occupied facilities.

Registration as a lead paint certified renovator is a three-step process, beginning with the completion of the one-day lead paint certification initial training. Attendees must then register as individual certifiers with ADPH and finally register their firms with ADPH.

According to Sal Gray, a program director at ADPH, approximately 300 firms in Alabama have completed all of the requirements for

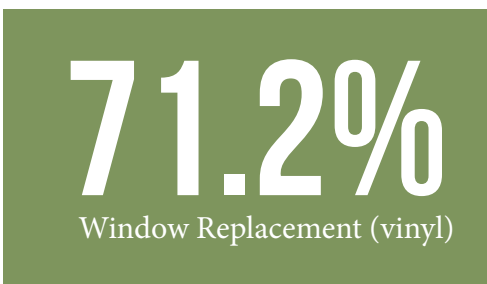
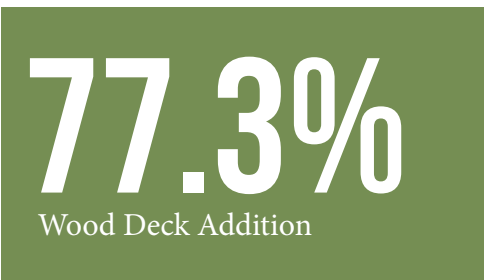
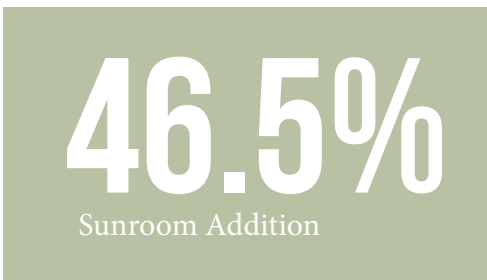
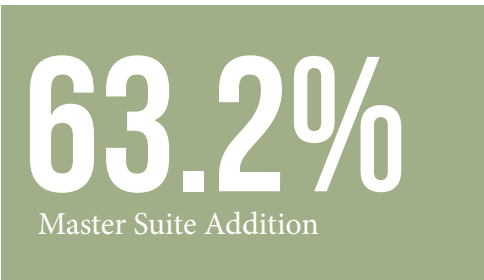
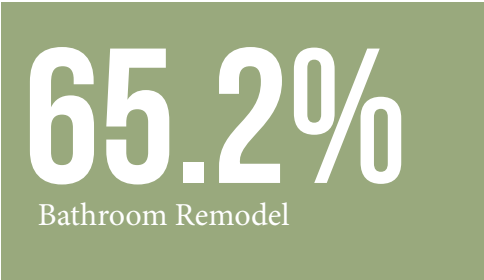
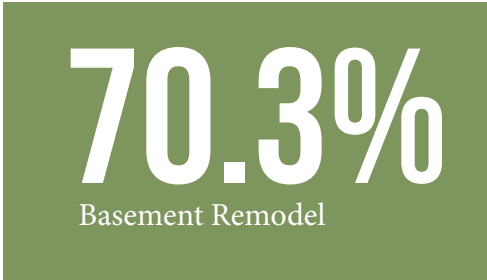
becoming lead paint certified, with another 200 who have gone through the training course but not yet completed the registration process with ADPH.

The HBAA is approved by ADPH to offer both the lead initial course as well as the required continuing education course. See page 30 for a full list of upcoming lead paint classes.

Not sure if it's time to renew your lead paint certification? Contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbbaa.org to learn more about the program and its requirements.

BY THE NUMBERS: Remodeling

What's a typical return on investment for home remodeling projects? The 2013 Cost vs Value study compares the average return for common remodeling projects. Here's at look at what some projects recoup on average nationwide.



Source: Remodeling Magazine

A WELL-FRAMED APPROACH TO PROFITABLE ENERGY EFFICIENCY

Changing codes, growth in the economy and housing starts – how's a builder to profit from it all? Well, a bottom-up switch to Norbord is a sound first move.



ENERGY SAVINGS START WITH THE FRAMING™

LEARN MORE: VISIT NORBORD.COM/NA



HBAA SUMMER MEETING COMBINES BUSINESS AND FUN FOR ALL

All HBAA members and their families are invited to attend the 2013 Summer Meeting, July 18-20 at the Hilton Sandestin Beach Golf Resort & Spa in Sandestin, Florida.

In addition to a wide variety of committees and councils with which to get involved, members will have access to outstanding educational offerings designed to help save time, increase productivity and plan for the future. Sessions include:

OUR HOUSING FUTURE WITH DR. DAVID CROWE
What does the uptick in the national economy mean to the housing industry? When the economy turns, will there be enough lots to meet the demand? These are the core questions that Dr. David Crowe, Chief Economist for the National Association of Home Builders, will address as he provides an overview of the economic condition of the housing industry and where housing is likely to be in the coming months and years. He will also touch on a recent study by NAHB concerning the potential of lot shortages in the near future. Dr. Crowe will provide an enlightening and comprehensive presentation in his unique and engaging style that is sure to capture your attention.

PRODUCTIVITY SERIES WITH RANDY DEAN
Email and time management expert Randy Dean will present the following sessions designed to help you make money by saving time.

- **Outlook and Time Management:** This session will focus on “getting the most from your Outlook” for MS Outlook users. Learning all the features, not just reading emails, will unlock a tool that will increase your productivity by allowing you to: manage multiple projects, track invoices, keep staff (and yourself) on task, clear out clutter, and more. Reduce your stress and the

number of items in your inbox and gain more time in the day for making money rather than wasting time.

- **Smart Phones and Terrific Tablets:** Getting More Productivity from New Technologies: Focused on the latest technologies on the market, this session is geared to give you the information you need to make the right choice when buying your next hand-held device and what apps will help you save time and increase your productivity as a small business person. Previous technology sessions have hit around the edges, but this session will drive the point home in showing you how to take your device from “cool” to have to “critical” to your success.

All meetings will take place at the Hilton Sandestin, where beachside accommodations make for the ideal family vacation setting. Designed with activities for kids and adults alike, the Summer Meeting has become a family tradition for many members who bring their children and grandchildren along to join in the fun. This year’s highlights include a Friday night shrimp boil on the beach, dance party, and the annual Saturday afternoon pool party. Children under the age of 21 are allowed to register for free.

Attendees have until June 17, 2013 to make reservations in the HBAA room block at the Hilton Sandestin, where they can get discounted room rates starting at \$289 per night. For reservations, call the Hilton Sandestin at 850-267-9500 or visit www.sandestinbeachhilton.com and use code BLD.

For more information or to register for the 2013 HBAA Summer Meeting, visit www.HBAA.org or call 1-800-745-4222.

2013 HBAA SUMMER MEETING TENTATIVE SCHEDULE

THURSDAY, JULY 18

7:00 a.m. - 6:00 p.m.	Registration
10:30 a.m. - 11:30 a.m.	AHB Foundation Directors
10:30 a.m. - 11:30 a.m.	HBAA Remodelers
10:30 a.m. - 11:30 a.m.	Investment Property Owners Council
1:00 p.m. - 2:00 p.m.	Governmental Affairs/ABPAC
2:00 p.m. - 3:00 p.m.	Membership
2:00 p.m. - 3:00 p.m.	Past Associate Committee Presidents
3:00 p.m. - 5:00 p.m.	Email/Time Management Seminar
5:30 p.m. - 7:00 p.m.	Welcome Reception*

FRIDAY, JULY 19

7:00 a.m. - 6:00 p.m.	Registration
7:00 a.m. - 9:00 a.m.	Buffet Breakfast for All Registrants*
7:30 a.m. - 8:30 a.m.	Local Presidents
8:30 a.m. - 10:00 a.m.	Technology Seminar
10:15 a.m. - 12:00 p.m.	Housing Forecast
12:00 p.m. - 2:00 p.m.	Lunch for All Registrants*

12:00 p.m. - 2:00 p.m.	Executive Officers Council
12:30 p.m. - 1:30 p.m.	Associates/Associate Vice Presidents
1:00 p.m. - 2:00 p.m.	Professional Women in Building
7:00 p.m. - 9:00 p.m.	Beach Bash Shrimp Boil*
9:15 p.m. - 11:15 p.m.	Dance Party*

SATURDAY, JULY 20

7:00 a.m. - 1:00 p.m.	Registration
7:00 a.m. - 9:00 a.m.	Continental Breakfast for All Registrants*
7:30 a.m. - 8:30 a.m.	Land Developers
8:30 a.m. - 10:00 a.m.	Past State Presidents
10:00 a.m. - 11:00 a.m.	Executive Committee
11:00 a.m. - 12:30 p.m.	Board of Directors
2:00 p.m. - 5:00 p.m.	Pool Party*

*Family members and other guests must be registered in order to participate in these activities.

2013 HBAA SUMMER MEETING REGISTRATION FORM

July 18-20, 2013 | Hilton Sandestin Beach | Sandestin, FL

Name _____ Name for badge _____

Name of spouse/guest for badge _____

Company Name _____ Local Association _____

Work Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ Email Address _____

Meetings will be held at the Hilton Sandestin Beach Golf Resort & Spa.
Reservations should be made with the hotel. Call 1-850-267-9500 or go to www.sandestinbeachhilton.com (codeword:BLD).

Hilton Sandestin Beach / 4000 Sandestin Blvd. South / Destin, FL 32250
ROOM CUTOFF DATE: JUNE 17, 2013

Room Rates start at \$289 per night (resort fee included); additional fees include tax and daily self-parking fee. Check in at 4:00 p.m.
Please contact the HBAA with any room changes prior to calling the hotel!

SUMMER MEETING REGISTRATION FEES & PAYMENT OPTIONS

ADULT REGISTRATION (AGES 21 & UP)

Member# _____ @ \$275 each = \$ _____
Spouse/Guest(s) # _____ @ \$175 each = \$ _____

KIDS' REGISTRATION

Kids age 20 and under attend for FREE!

Please indicate the # of children registered in each age category:

Ages 12-20 # _____
Ages 5 - 11 # _____
Under age 5 # _____

REGISTRATION TOTAL \$ _____

PAYMENT OPTIONS

___ Check enclosed payable to HBAA
___ Please charge my: ___ Visa ___ MC ___ AMEX ___ Debit

Card # _____

Expiration Date _____

Name on Card _____

Signature _____

EDUCATION

Whether you're looking to expand your business, save money or learn about the latest codes and regulations, the HBAA offers a variety of education around the state designed to meet your needs.

PROFESSIONAL DESIGNATIONS EDUCATION

DATE	COURSE	INSTRUCTOR	LOCATION
May 24	Business Management for Building Professionals	John Herzog	Montgomery
June 28	Construction Contracts & Law	Tom Cooper	Montgomery
August 30	Profitable Business through Quality Practices	Benny Pritchett	Montgomery
September 27	Customer Service	Cathy Brown	Montgomery
October 25	Scheduling	Tom Cooper	Montgomery
December 6	Negotiating Skills	Tom Cooper	Montgomery

Professional designations classes will take place from 9 a.m. to 4 p.m. with lunch provided. Fees are \$225 for members and \$330 for non-members.

QCI/STORMWATER EDUCATION

DATE	COURSE	LOCATION
May 22	QCI Continuing Ed	Birmingham
May 23	QCI Initial Course	Birmingham
June 5	QCI Continuing Ed	Montgomery
June 6	QCI Initial Course	Montgomery
June 13	QCI Initial Course	Summerdale

QCI Initial Course Information:
All initial courses will take place from 8 a.m. to 5 p.m. Cost is \$350 for HBAA members, \$500 for non-members and \$200 for government officials/non-certification participants.

QCI Continuing Ed Course Information:
All continuing ed courses will take place from 12:30 p.m. to 4:30 p.m. Cost is \$100 per attendee.

LEAD PAINT CERTIFICATION EDUCATION

DATE	COURSE	LOCATION
May 23	Lead Paint Continuing Ed	Florence
June 6	Lead Paint Initial Course	Huntsville
June 12	Lead Paint Continuing Ed	Tuscaloosa
June 20	Lead Paint Continuing Ed	Huntsville
June 25	Lead Paint Continuing Ed	Summerdale

Lead Paint Initial Course Information:
All lead paint initial courses will take place from 8 a.m. to 5 p.m. Cost is \$125 for HBAA members and \$225 for non-members. No walk-ins allowed.

Lead Paint Continuing Ed Course Information:
All lead paint continuing ed classes will take place from 1 p.m. to 5 p.m. Cost is \$75 for HBAA members and \$175 for non-members.

CLASS LOCATIONS:

- Birmingham: Greater Birmingham AHB office (5000 Grantswood Rd., Suite 240)
- Florence: Shoals HBA office (1915 Veterans Dr.)
- Huntsville: Huntsville/Madison County BA office (2804 Bob Wallace Ave.)
- Montgomery: HBAA office (7515 Halcyon Summit Dr., Suite 200)

- Summerdale: Baldwin EMC (19600 Hwy. 59)
- Tuscaloosa: HBA of Tuscaloosa office (2009 Paul W. Bryant Dr.)

Dates and/or times and locations are subject to change if necessary. A course may be cancelled if minimum of 6 registrations are not received.

Cancellation policy: To avoid course fee payment, registrants must give at least 48 hours notice to cancel.

Registration required for all courses and tests. To register or for more information, contact Kory Boling at 1-800-745-4222 or koryboling@hbaa.org.

Check the HBAA website calendar for the latest educational offerings: www.HBAA.org



what more can we say?

you can visit us on the web at:

After 13 years, We've still got you covered!
We take pride in recycling and reuse of these virgin cut woods from our great-grandfathers time. Some of the wood we sell dates back to the mid 1700's and was 400+ years old when it was felled. There is no comparison between these woods and the new cut fast growth wood of today. Unmatched beauty and patina are only a couple of the attributes that go with reclaimed antique wood. In honor of our earth and her gifts, and in respect for our future generations, we hope you would try reclaimed woods for your projects.

SOME OF THE MANY SPECIES WE OFFER ARE:
~ HEMLOCK ~ DOUGLAS FIR ~ ANTIQUE OAKS ~ WORMY CHESTNUT ~
~ BLACK ASH ~ REDWOOD ~ CYPRESS ~ LONG LEAF & WHITE PINE ~

We now offer a unique and beautiful line of
ENGINEERED ANTIQUE FLOORING
Easy and fast to install / Can be installed on wood or concrete sub floors
482 County Road 209 / Collinsville, Alabama 35961
256.997.0703



www.jamesandcompany.com



Administered by:



We've got the tools to meet your small group health insurance needs.
Fully insured small group health insurance (2-100 employees)

Featuring:

- Top rated insurance company
- Competitive rates and choice of PPO
- Choice of deductibles, co-payments and out-of-pocket limits
- Dental, vision and life insurance coverage
- Value-added tools and programs to help your employees become smarter consumers

HSA and HRA Advantages:

- Customer driven arrangements that save you money now!
- Simplified plan design makes the program easy to use
- Lower out-of-pocket costs compared to traditional PPO co-pay plans
- Promote employee involvement in managing healthcare costs
- Realize greater future rate stability

For more information, call Builder Health Benefits
334-271-0023, ext. 100 (Montgomery area) / 800-672-0023



CAL END AR

HBA
EVENTS

For details about these and other upcoming HBAA events, visit www.HBAA.org and follow us on [Facebook.com/HBAAAlabama](https://www.facebook.com/HBAAAlabama).



JULY 18-20

HBAA Summer Meeting
at the Hilton Sandestin
Beach Golf Resort & Spa,
Sandestin, Florida



NOVEMBER 7-9

HBAA Annual Convention
at the Beau Rivage Resort &
Casino in Biloxi, Mississippi

2013 HBAA EXECUTIVE COMMITTEE

TAYLOR BURTON
President

LES LETLOW
1st Vice President

LYNN CORDER
2nd Vice President

MARK REID
Treasurer

DAN TAYLOR
Secretary

JIMMY JONES
Associate Vice President

TODD SLYMAN
Immediate Past President

ROBERT BUCHALTER
ABPAC Chair

MARK SALIBA
ABPAC Vice-Chair

BUD CANTER
BUILD-PAC Trustee

SONNY RICHARDSON
State Representative

JIMMY RUTLAND
National Director

OPIE REED
National Director

BUDDY BOWMAN
Alternate National Director

BOBBY SMITH, JR.
Alternate National Director

PEGGY TURNER
Associate Member National Director

RANDY FANNIN
Alternate Associate Member National
Director

ALICIA VINCENT
Professional Women in
Building Area Trustee

GARRY COOPER
Associate Committee Chair

DAVID ESTREICHER
HBAA Remodelers Chair

JOE DAFFRON
Past Associate Committee
Presidents Chair

BRET SLATON
Presidential Appointee

JERALD SMITH
Presidential Appointee

PHILLIP KINARD
Presidential Appointee/Building
Innovations Group Chair

**SANDRA STEELE
LIVINGSTON**
Presidential Appointee

ROBERT BROWN
Presidential Appointee

BEN BYRD
Presidential Appointee

DAVID LISEBY
Governmental Affairs Chair

MICHAEL TOLES
Regulatory Affairs Chair

BLAKE CORDER
Public Relations Chair

KEVIN PAKE
Affordable Housing Council Chair

JOHN ALLEN
Education Committee Chair

STEVE STEELE
Membership/
Past State Presidents Chair

CLAY HARBIN
Membership Vice Chair

LEE PAKE
Membership Retention Co-Chair

SAM ALMAROAD
Membership Retention Co-Chair

ROY JOHNSON
Investment Property Owners
Council Chair

HBAA STAFF

RUSSELL DAVIS
CAE, BIAE, Executive Vice President
russelldavis@hbaa.org

DEBBIE BAXLEY
Administrative Vice President
debbiebaxley@hbaa.org

KORY BOLING
Education Director
koryboling@hbaa.org

LINDA CHANDLER
Meeting Planner/Accounting
lindachandler@hbaa.org

SUZANNE HAGER
Administrative Assistant
suzannehager@hbaa.org

EVA HERNANDEZ
Administrative Assistant
evahernandez@hbaa.org

ARTEMIS MOORE
ABLE Marketing Director/
AHB Foundation Director
artemismoore@hbaa.org

BENNY PRITCHETT
Field Representative
bennypritchett@hbaa.org

JASON REID
Regulatory Affairs Director
jasonreid@hbaa.org

CANDI STROH
Web Specialist
candistroh@hbaa.org

LISA WATKINS
Public Relations Director
lisawatkins@hbaa.org