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A QUARTERLY PUBLICATION OF THE HOME BUILDERS ASSOCIATION OF ALABAMA

VOL 12 | No.1 | SPRING 2016

2016 *Alabama* Remodeling EXCELLENCE AWARDS COMPETITION

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a new bar area for ease of entertaining. In the master suite, the closet wall was extended into the bedroom to accommodate a newly designed custom closet and the relocated laundry room. The master bath was completely reconfigured and now features his and her vanities, a free-standing tub, large shower and separate water closet. Tile was removed from the den and hallways, new hardwood flooring was installed and the existing hardwoods were refinished. The entire home received a fresh coat of paint. The end result is a home that has been restored to its former glory and updated to meet the modern needs of the new homeowners.

## BEST IN SHOW

The Best in Show award is the highest honor given in the AREA competition. This year's Best in Show winner was selected by our judges from among the top four entries with the highest scores. We salute our 2016 Best in Show winner and the other three finalists.



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## cover pullout

2016 AREA COMPETITION BEST IN SHOW



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## on the cover

The Redmont Historic Remodel by Lovette Construction was the Best in Show winner in the 2016 Alabama Remodeling Excellence Awards competition. Turn to page 21 for details on all of this year's winners.



# P E R S P E C T I V E

What a year this is shaping up to be! My term as your 2016 HBAA President has gotten off to a fantastic start and I've already been able to visit several of our local associations to meet many of you in person. I want to thank Lynn Corder for the outstanding job he did serving as our President last year. The continued support that he and the rest of our leadership team has given me as I've stepped into this new role is invaluable, and I'm confident that we'll continue building on last year's success in every aspect of the association.



Building our membership is a central focus for this year, and we are calling on our state and local leadership to LEAD THE WAY! We're asking each of our state and local Board of directors to bring in at least one new member before our Summer Meeting in July. If you do, you'll receive a Southern Traditions polo shirt branded with the HBAA logo. Our best recruiters for the association are those who get involved and who take advantage of the many benefits that membership in the HBAA has to offer. If you've benefitted from your membership in some way, be sure to share it with prospective members. By working together, we can reach our membership goals and make this association stronger than ever.

Inside this issue of *Alabama Homebuilder* you'll see coverage of the 2016 Alabama Remodeling Excellence Awards, which were presented on April 9. The AREA competition has become a premier event for the remodeling industry, and we are proud of the outstanding entries that were submitted for work done right here in Alabama. If you do any remodeling work, I hope you'll make plans now to enter the 2017 competition.

Your next opportunity to get involved at the state level will be at the 22nd Annual Alabama Home Builders Foundation Golf Classic on May 12 at the Cambrian Ridge course in Greenville. As the sole fundraising event for the Foundation, the tournament is vital for raising money for the Foundation's scholarship program. Thanks to our participating golfers and sponsors, the Foundation is able to help send students to school to study the building trades and prepare for careers in the homebuilding industry. If you're unable to play at the tournament, you can still show your support by becoming a \$100 hole sponsor. Visit [www.ahbfoundation.org](http://www.ahbfoundation.org) for tournament registration and to learn more about how you can support this great cause.

It's especially exciting to be serving as your President as the HBAA hits a major milestone. This year marks 60 years since the HBAA was formed; we were officially chartered by the National Association of Home Builders on May 21, 1956. Throughout the year we'll be taking a look back at some moments in our history. We've had an incredible 60 years so far, but I'm convinced that our best days are still to come. Thanks for joining me on this journey in 2016—we've got a great year ahead and I'm glad you're part of it!

A handwritten signature in black ink that reads "Mark Reid". The signature is stylized and written in a cursive-like font.

Mark Reid  
2016 HBAA President



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# WINTER MEETING HIGHLIGHTS

The HBAA's 2016 Winter Meeting at the Renaissance Montgomery Hotel & Convention Center saw a great crowd of builder and associate members from around the state come together to hear updates on industry issues and learn about the association's plans for membership, governmental affairs, public relations and other subjects for the year ahead.

The Legislative Reception, held in conjunction with the Winter Meeting, yielded rave reviews as members visited with their legislators and other governmental officials. Held for the first time at the Alabama

Department of Archives, attendees enjoyed great food and fellowship while getting the chance to tour the newly remodeled exhibits.

Another highlight of the Winter Meeting was keynote speaker Dr. Kevin Elko, who was brought back by popular demand after wowing the crowd at last year's Winter Meeting. Fresh off the Alabama Crimson Tide's national championship win, Dr. Elko shared some behind the scenes stories of his involvement with the football team and the strategies he's used to help motivate and inspire multiple sports teams and national corporations toward greater success.



Peggy Turner of the Greater Birmingham AHB joins other members of the Past Associates Committee Presidents and the Professional Women in Building for a mixer during the Winter Meeting.



ADEM Director Lance LeFleur discusses compliance issues and changes to ADEM's general permit at the Land Developers meeting.



Robert Strickland, Executive Director for the Alabama Housing Finance Authority, and HBAA Governmental Affairs Chair Blake Corder, right, meet with Gary Hall, President of the Alabama Affordable Housing Association, at the Legislative Reception.



Motivational speaker Dr. Kevin Elko captivates the audience as he shares more strategies for succeeding in business and in life.



Several builder and remodeler members took advantage of the on-site Help Desk for assistance with claiming and customizing their free company account on the newly redesigned Bama's Best Builders website.



Janice Warren, Chair of the Alabama Plumbers and Gas Fitters Board, talks with Jeffrey Becraft of the Alabama Board of HVACR Contractors, while Senator Billy Beasley and Senator Bill Hightower visit during the HBAA Legislative Reception.



During the Board of Directors meeting, 2016 HBAA President Mark Reid presents Immediate Past President Lynn Corder with a gavel and scrapbook commemorating his year as President.



Members of the HBA of Metro Mobile enjoy meeting with their legislators during the Legislative Reception. From left: Robert Mullen, Kelley Ouzts, Garry Cooper, Chris Pringle, Bo Wilder, Representative Victor Gaston, Larry Giardina and Mike Daniels.





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## SHELTON HONORED AS NATIONAL GRADUATE MASTER BUILDER OF THE YEAR

Phillip Shelton, president of Shelton Construction Inc. in Decatur, was named the National Association of Home Builders' Graduate Master Builder (GMB) of the Year for 2015. Shelton was honored during the 2016 International Builders Show in January in Las Vegas.

A member of the Greater Morgan County Builders Association, Shelton has served three terms as its President and was named the GMCBA's Remodeler of the Year for 2009-2012 and 2014. In 2011, he was honored by the HBAA as its Remodeler of the Year.

The GMB designation is for experienced veterans, usually requiring ten years of building experience and successful completion of other designation courses. In addition to his GMB designation, Shelton holds the professional designations of CAPS (Certified Aging-in-Place Specialist), CGB (Certified Graduate Builder), CGP (Certified Greenbuilding Professional), CGR (Certified Graduate Remodeler) and GMR (Graduate Master Remodeler).



Phillip Shelton of the Greater Morgan County BA was named the Graduate Master Builder of the Year by NAHB.

## ASSOCIATE MEMBERS HONORED BY NAHB

Peggy Turner of Graphic Designs & Promotions, Inc. in Birmingham was recently inducted into the Society of Honored Associates by the National Association of Home Builders. Turner, a member of the Greater Birmingham Association of Home Builders, was honored during the Associates Appreciation Awards ceremony at the 2016 International Builders Show.

Turner and Shoals Home Builders Association member Randy Fannin were also among the nominees for NAHB's Associate of the Year Award. Fannin, who is serving as HBAA Associate Vice President for 2016, was inducted into the Society of Honored Associates at last year's International Builders Show.

Nominees for the Associate of the Year Award are judged based on their association and membership activities, local, state and national association activities, industry accomplishments and civic responsibility.



Peggy Turner and Randy Fannin celebrate with their fellow HBAA members as they are honored at the Associates Appreciation Awards ceremony at the 2016 IBS. From left: HBAA President Mark Reid, Betty Fannin, Randy Fannin, Peggy Turner, Cathy Brown, Cindy Davis, Katherine Higgins and Joe Daffron.





## HUEY NAMED NATIONAL MEMBERSHIP CHAIR

Alicia Huey of AGH Homes, Inc. in Birmingham has been named the 2016 Membership Chair for the National Association of Home Builders. A longtime member and Past President of the Greater Birmingham Association of Home Builders, Huey has previously served at the national level as National Professional Women in Building Trustee.

"I am privileged to be chairing the membership committee for our National Association," and I appreciate the support and encouragement from HBAA members," said Huey. "We know everyone has a reason why they joined the Home Builders Association. As we approach the 75th anniversary of NAHB we want you to share your story with pictures through social media like Twitter, Instagram and Facebook. Use the hashtag #ReasonWhyNAHB. Show us pictures of events and gatherings at your local association. I look forward to this year and seeing your 'Reason Why!'"

Alicia Huey of the Greater Birmingham AHB is serving as the NAHB Membership Chair for 2016.

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## OSHA ISSUES FINAL SILICA RULE

The National Association of Home Builders (NAHB) and other members of the Construction Industry Safety Coalition are voicing their concerns over OSHA's recently released final rule on respirable crystalline silica. After a brief initial review, it appears that the final rule contains some of the same problematic provisions that NAHB identified in comments submitted to OSHA during the rulemaking process.

Though the agency has made major changes to the construction rule, NAHB remains concerned that the final rule is not technologically and economically feasible for the home building industry.

Some of the highlights of the new construction rule include:

- Permissible exposure limit (PEL) for crystalline silica has been reduced to 50

micrograms per cubic meter of air, averaged over an eight-hour shift.

- Employers will be required to use engineering controls (such as water or ventilation), establish work practices that limit worker exposure, and provide respiratory protection when controls are not able to limit exposures to the permissible level.
- Employers must prepare a written exposure control plan and find a competent person to implement it. The plan must contain procedures to restrict access to work areas where high exposures may occur.
- The rule does not apply where silica exposures will remain low under any foreseeable conditions (e.g., when only performing tasks such as mixing mortar, pouring concrete footers, slab foundation and foundation walls and removing concrete formwork).

- It does not require protective clothing.
- Employers will be required to provide workers who must wear a respirator for 30 or more days per year with medical exams and to keep records of workers' silica exposure and medical exams.
- Workers must be trained on work operations that result in silica exposure and ways to limit exposure.
- Construction employers must comply with all requirements of the standard by **June 23, 2017**.

Questions or concerns about the rule may be directed to Rob Matuga, Assistant Vice President of NAHB Labor, Safety & Health, at 202-266-8507.

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## CONFINED SPACES REGULATION NOW IN EFFECT

OSHA's enforcement of the Confined Spaces in Construction Standard has now gone into effect. The confined space standard applies to workers who enter spaces that are not designed for continuous occupancy and are difficult to exit in the event of an emergency, such as manholes and crawl spaces.

In general, the rule requires employers to:

- Evaluate the jobsite to identify confined spaces.
- Develop a written program and permitting system for permit-required confined spaces.
- Control physical hazards and conduct monitoring for atmospheric hazards in confined spaces that are permit required.
- Provide training for confined space entrants, attendants, supervisors and emergency duties.

Builders who hire trade contractors (i.e., subcontractors) to do work in a confined space may have additional responsibilities under the new standard.

Home builders in federal OSHA jurisdictions should continue to make strides toward compliance. In addition, the National Association of Home Builders (NAHB) continues to negotiate with the agency to clarify the rule's application to residential home building. NAHB has created a Confined Spaces Toolkit on its site ([www.nahb.org/confinedspaces](http://www.nahb.org/confinedspaces)) that includes a number of resources on the rule.

For specific questions and concerns about the rule or compliance, members should contact Rob Matuga, Assistant Vice President of NAHB Labor, Safety & Health, at 202-266-8507.

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## RESERVE YOUR ROOMS FOR HBAA SUMMER MEETING

Mark your calendars now and make plans to attend the 2016 HBAA Summer Meeting, taking place July 21-23 at the Hilton Sandestin Beach Golf Resort & Spa in Destin, Florida. All HBAA members and their families are invited to attend this midyear statewide meeting that combines business and education with plenty of fun for all ages.

Details about the Summer Meeting, including registration information, will be available soon on the HBAA website. In the meantime, the HBAA room block at the Hilton is already open and accepting reservations. Room rates start at \$289 per night, with an additional \$25 daily resort fee.

The room block deadline is June 20, 2016. For reservations, contact the Hilton at 1-850-267-9500 (use code BLD) or visit [www.HBAA.org](http://www.HBAA.org) for the direct link to online reservations.



## GREATER MONTGOMERY PWB WINS NATIONAL AWARDS

The Greater Montgomery Home Builders Association's Professional Women in Building (PWB) council was presented with two national PWB awards during the National Association of Home Builders' 2016 International Builders Show in Las Vegas.

The GMHBA was awarded Outstanding Council of the Year Small Category and 1st Place in the Community Outreach Program category. Their community



Julie Moore, President of the Greater Birmingham PWB, helps GMHBA PWB President Casey Burns, GMHBA Membership Director Holly Whirley and GMHBA member Tara Hogan celebrate their national award wins.

outreach efforts included a fundraiser for their scholarship program and a Corks 'N Canvas event that helped raise money for two local charitable causes: the Family

Sunshine Center, a domestic abuse shelter, and Common Ground Montgomery, an organization that provides a safe haven for impoverished and neglected youth.

## GREATER BIRMINGHAM AHB HONORS MEMBERS

Several members of the Greater Birmingham Association of Home Builders were recently honored for their service to the association.

Clint Lovette of Lovette Construction received the Al Awtrey Builder of the Year Award. Lovette was recognized for his support of the GBAHB by serving on the GBAHB Board of Directors and Remodelers Council Board of Directors.

Tommy Doyal of Doyal Homes received the Roy Martin Lifetime Achievement Award, presented to a builder member who has established himself as an exemplary member of the Association and has dedicated his career to the growth of the industry through significant contributions. Doyal, a GBAHB Past President and member of its Hall of Fame, has long been active at the local, state and national levels.

Tim Flynn of Southern Window Supply was awarded the Buddy Berry Lifetime Achievement Award, given to an associate member. Flynn is a member of the GBAHB Hall of Fame, has chaired committees, recruited members and much more during his 30+ year membership with GBAHB.

Kelly Watson of Bluestone Building received the Remodeler of the Year award. Watson, who served as the 2015 Remodelers Council President, has had a steady involvement with the GBAHB for more than 10 years, and builds a home in the Habitat for Humanity's Builder Blitz every year.

Katherine Higgins of Alabama Brick received the Associate of the Year award. She served as Professional Women in Building President in 2014 and 2015, and under her the council tripled in size and won national awards for its efforts.

This year four individuals were inducted into the GBAHB Housing Hall of Fame, which was established in 1981. This year's inductees included Clay Harbin, IKO Industries; Bill Mullins, Jefferson County Building Inspector; Bill Crawford, former Executive Officer of the GBAHB; and George Kurtts, Kurtts Construction.



Clint Lovette



Tommy Doyal



Tim Flynn



Kelly Watson



Katherine Higgins



Clay Harbin



Bill Mullins



Bill Crawford



George Kurtts



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## HUNTSVILLE/MADISON COUNTY BA PRESENTS AWARDS

The Huntsville Madison County Builders Association recently presented awards to several of its deserving members.

Todd Slyman of Providence Properties LLC was presented with the Builder of the Year Award. This award is presented annually to a builder member of the HMCBA based on their professional reputation with home owners, governmental agencies, and among fellow members. It is also based on the builder's participation in both the local and state associations as well as their participation in community affairs, civic and service group activities and charitable activities.

Joe Sutton of American Bank of Huntsville received the Michael C. Nivens Associate of the Year Award. The award is presented annually to an associate member based upon their participation in the Association with regard to activities, attitude, reputation in the business community and reputation with fellow builders and associate members.

Tennessee Valley Home Construction received the New Member of the Year Award, given each year to a member that is very active during their first year of membership. All new members are eligible for this award and they each earn points for their participation in Association events throughout the year. The HMCBA also presented awards in recognition of membership recruiting efforts. The Builder Big Spike was presented to Kenneth Maze of Maze Home Builders and the Associate Big Spike was awarded to Teletha Ledfors of Peck Glasgow Agency.

The HMCBA awarded a cash bonus award for members who participated in the association's Retention Calling for Members effort. The award was presented to Sid Pugh of Re/Max Alliance.

Also this year, members participated in the Amazing Race for Membership, the Association's annual membership competition. At the end of 2015, all qualifying members' names were included in a drawing for a cash bonus. The award was presented to Teletha Ledfors.



Todd Slyman



Joe Sutton



Kenneth Maze



Teletha Ledfors



Sid Pugh

## CALHOUN COUNTY BUILDER, ASSOCIATE AWARDS GIVEN

Two members of the Home Builders Association of Greater Calhoun County have been honored for their service and dedication to the association over the past year. Tony Waddell of Waddell Construction Company received the Past President Award and David Wingard of Lighting Showroom received the Associate of the Year award. Mark Reid, 2016 HBAA President, was on hand to present the awards.



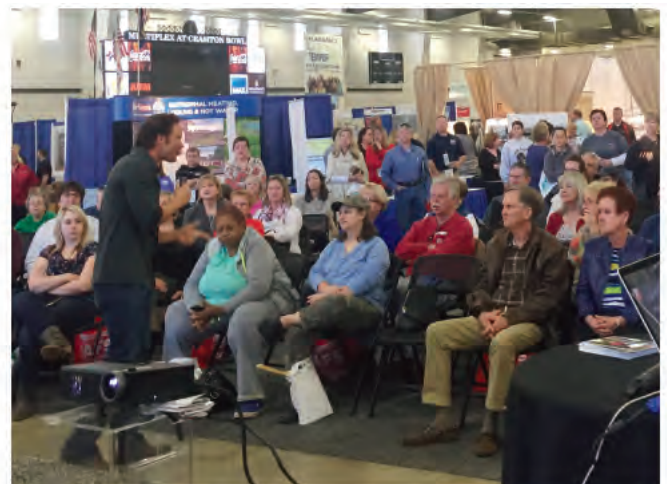
2016 HBAA President Mark Reid presents awards to HBAGCC members Tony Waddell (left) and David Wingard.

## GREATER MONTGOMERY HBA EXPO FEATURES HGTV STAR

Frequent HGTV viewers had the chance to meet a familiar face at the Greater Montgomery Home Builders Association's 2016 Home Building and Remodeling Expo at the Montgomery Multiplex at Cramton Bowl. Matt Blashaw, star of HGTV's "Yard Crashers" and "Ellen's Design Challenge", was the featured guest at the expo, thanks to a sponsorship by Builders First Source.

The expo featured nearly 150 exhibitors and drew over 4,300 attendees throughout the weekend, many of whom attended Blashaw's seminar on ideas for updating yards.

Green building has become a popular concept in new home construction and remodeling over the last few years, and with this in mind, the GMHBA integrated this theme into the 2016 show. The expo also featured a "free military Friday" which allowed all active duty and retired military to visit the show free of charge with a valid military ID.



Attendees of the GMHBA's Home Building and Remodeling Expo get tips for sprucing up their yards from HGTV star Matt Blashaw.





## SHOALS BUILDING & REMODELING SHOW OFFERS SOMETHING FOR ALL AGES

Attendees of all ages found something to explore at the Shoals Home Builders Association's Spring Building & Remodeling Show. Held at the Marriott Shoals Conference Center, the show featured the latest in residential building, home décor, closet systems, windows, doors, landscaping, cabinets, countertops, waterproofing, flooring, roofing, home lending, concrete design, home insurance, and much more.

The show held Kids' Clinics each day from 10:00-4:00. For the adults, a variety of "Do-It-Yourself" clinics were offered, with topics ranging from ceramic tile & hardwood floor installation to ideas inspired by Pinterest. There were also drawings for cash and product prizes every hour throughout the show.

Representatives from Alexander Modern Homes & Riverworks Co. were among the many vendors at the SHBA's Spring Building & Remodeling Show.



Brooke Gann



Kyle Forstman



Leslie Holsombeck



Anita Latham

## GBAHB PRESENTS SALES EXCELLENCE AWARDS

The Greater Birmingham Association of Home Builders recently recognized the top sales agents, managers, brokers and mortgage loan officers for the Birmingham residential new construction industry at the Sales Excellence Awards Luncheon at the Hilton Perimeter Park.

Brooke Gann of Daniel Homes, LLC was recognized as the Salesperson of the Year for units and volume, with 86 new homes and 40.1 million dollars sold.

Kyle Forstman of Newcastle Homes and Leslie Holsombeck of Adams Homes were recognized as gold level managers. Forstman was additionally recognized as Manager of the Year with 141 units closed and more than \$30.1 million in sales.

The top Broker in Birmingham in both units and volume was Anita Latham of Re/Max First Choice. Latham managed the sales of \$43.2 million and 145 units.

## GREATER BIRMINGHAM PWB, REMODELERS HOST FAST PITCH EVENT

The Greater Birmingham Association of Home Builders' Professional Women in Building and Remodelers Councils recently joined together to host a Fast Pitch speed-selling event at the GBAHB office. During the event, 20 associate members had 8 minutes to pitch their businesses to each of the 18 builders in attendance.



GBAHB associate members get their chance to pitch their businesses to builder members during their Fast Pitch event, hosted by the PWB and Remodelers Councils.



The 2016 officers for the Walker County Home Builders Association enjoy their Christmas party and officer installation ceremony at PJ's Restaurant in Jasper.





Senator Jabo Waggoner discusses current legislative issues during the GBAHB's town hall discussion.

## LEGISLATORS SPEAK AT GBAHB GENERAL MEMBERSHIP MEETING

Members of the Greater Birmingham Association of Home Builders recently had the opportunity to hear firsthand from their state and local representatives at a town hall discussion held as part of the GBAHB's general membership meeting. HBAA Regulatory Affairs Director Jason Reid moderated the panel discussion, which featured Rep. Mike Hill, Rep. Danny Garrett, Rep. Rod Scott, Rep. Matt Fridy, Rep. Jack Williams and Senator Jabo Waggoner. They discussed the upcoming legislative session, election and topics on the session agenda affecting the housing industry.



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# HBAA CELEBRATES 60 YEARS

The Home Builders Association of Alabama is hitting a major milestone in its history this year. May 21 marks the 60th anniversary of the HBAA receiving its charter from the National Association of Home Builders (NAHB).

Discussions for forming a state association actually began in 1955. However, at the time there were only two local associations—Birmingham (chartered in 1945) and Montgomery (chartered in 1950). Because NAHB by-laws required three local associations before a state association could be formed, it was not until after the Mobile association was chartered in January 1956 that the HBAA could be officially recognized by NAHB.

What began with 300 members in three local associations has grown by leaps and bounds over the past six decades. The HBAA is now comprised of 26 local associations statewide and more than 7,300 members. As the HBAA has grown in number of members, it's also grown in the number of member benefits, from the additions of various special councils and committees to offer education and networking opportunities, to the formation of the Alabama Home Builders Self Insurers Fund to provide quality workers comp coverage, to the establishment of ABPAC to promote and protect business and building industry interests, and a host of other benefits in between.

*Throughout the year, we'll continue celebrating significant moments in HBAA history. In the next issue of Alabama Homebuilder magazine, we'll remember some of our favorite highlights from past Summer Meetings. Have a special Summer Meeting memory you'd like to share with us? Email it to [lisawatkins@hbbaa.org](mailto:lisawatkins@hbbaa.org) and you may see it in the next issue!*

## Here's a brief look at some of the milestones in the HBAA's history over the past 60 years:

- 1956** The Home Builders Association of Alabama (HBAA) is officially chartered by the National Association of Home Builders. C. Ray Amos of Montgomery serves as the HBAA's first President.
- 1957** The HBAA begins publishing a member magazine, Alabama Builder. The HBAA has continued to publish a member publication in one format or another throughout the years, with Alabama Homebuilder magazine being the most current.
- 1976** The HBAA forms an Associates Committee to provide networking and educational opportunities to its associate (non-builder) members.
- 1980** The Alabama Housing Finance Authority is established by an act of the Legislature. This is a major milestone in the efforts to provide affordable housing for all Alabama residents.
- 1984** The Alabama Home Builders Self Insurers Fund is formed to provide workers' comp coverage to qualifying members of the HBAA. It remains one of the HBAA's most popular membership benefits.
- 1985** ABPAC, the political action arm of the HBAA, is created to get the HBAA more actively involved in state races. ABPAC is now widely regarded as one of the strongest and most influential PACs in Alabama.
- 1988** The Alabama Building Industry Hall of Fame inducts its first class to honor individuals for their outstanding contributions to the housing industry.
- 1992** The Alabama Home Builders Licensure Board bill passes in the Legislature, another major milestone for the housing industry. That same year, the HBAA's Remodelers Council is formed.
- 1993** Construction Claims Management is formed to handle the claims of the Alabama Home Builders Self Insurers Fund.
- 1995** The Alabama Home Builders Foundation is established as a non-profit organization to educate people of all ages about opportunities in the residential construction industry. That same year, the Foundation's first Golf Classic is held as a fundraiser for its scholarship fund for students wanting to study the building trades.
- 2001** The HBAA moves into its current Halcyon Summit campus in Montgomery.
- 2008** The HBAA Remodelers begin presenting the Alabama Remodeling Excellence Awards in honor of outstanding remodeling work done throughout the state each year. *(See coverage of this year's AREA competition beginning on page 21.)*
- 2010** Alabama's first statewide building and energy codes are passed into law by the Legislature.

HBAA: Then and Now		
	1956	2016
# of HBAA Members:	300	7,322 <i>(as of 2/29/16)</i>
# of Local Associations:	3 <i>(Birmingham, Mobile &amp; Montgomery)</i>	26
Annual Operating Budget:	\$3,000	\$2.3 million
Cost of State Dues:	\$10 annually	\$60 annually
# of HBAA Staff Members:	3	11





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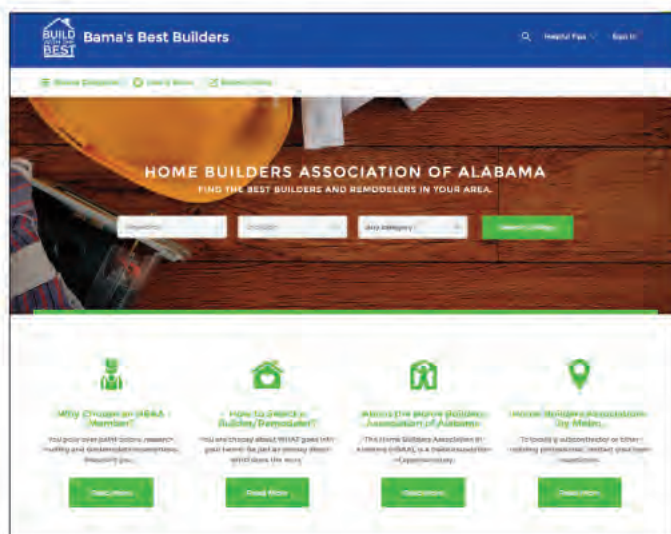


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## HBAA builders and remodelers--have you claimed your FREE company listing on the newly redesigned Bama's Best Builders website yet?

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4. Fill out the short form that will appear and click "Submit".
5. Once you are verified by the HBAA as the owner of the page, you will receive an email with your login and a temporary password.
6. Use that information to sign-in to the site and begin personalizing your listing to include details such as:
  - Background information on your company
  - Photos of projects your company has completed
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## A HISTORIC WIN AT THE ALABAMA REMODELING EXCELLENCE AWARDS

Lovette Construction, a member of the Greater Birmingham Association of Home Builders, brought home a historic win in the 2016 Alabama Remodeling Excellence Awards (AREA) competition. Its entry in the Historic Preservation category was named the Best in Show at the AREA banquet, which took place on April 9 at the Capital City Club in Montgomery.

Presented by the HBAA Remodelers, the AREA competition annually recognizes members of the remodeling industry from around the state for outstanding work on projects in Alabama. The competition is open to all remodelers, architects, kitchen and bath specialists, and other remodeling industry professionals throughout the state. To qualify for entry in this year's competition, projects had to have been completed in Alabama between June 30, 2014 and December 31, 2015. A panel of judges reviewed and scored the entries.

The Best in Show award is the highest honor given in the AREA competition, and the winner was selected from the top four highest scoring projects across all categories. In addition to winning awards for Best in Show and Historic Preservation, Lovette's Redmont Historic Remodel project was also a runner-up in the category of Bath Remodel over \$50,000.

More photos of this year's winning projects are featured on the AREA website, [www.RemodelAlabama.com](http://www.RemodelAlabama.com). The HBAA would like to thank our 2016 AREA banquet sponsors: Alabama Power, Alagasco, the Alabama Home Builders Self Insurers Fund and Wolf Appliances.

*Congratulations to all of this year's  
AREA competition winners.*



# THE 2016 ALABAMA REMODELING EXCELLENCE AWARD WINNERS

## BEST IN SHOW

Lovette Construction (Redmont Historic Remodel),  
Greater Birmingham Association of Home Builders  
*(Check out the foldout at the front of this issue for a  
feature on our Best in Show winning project.)*

---

## WHOLE HOUSE REMODEL UNDER \$250,000

**WINNER:** Willow Homes (Gillis Project),  
Greater Birmingham Association of Home Builders

**RUNNER-UP:** Tony Griffin Construction, Inc.  
(Browns Chapel Road Project),  
DeKalb County Home Builders Association

**RUNNER-UP:** Taylor Burton Company, Inc. (A Place for Fellowship),  
Greater Birmingham Association of Home Builders

---

## WHOLE HOUSE REMODEL \$250,000-\$500,000

**WINNER:** Willow Homes (Shwartz Project),  
Greater Birmingham Association of Home Builders

**RUNNER-UP:** The Letlow Company, LLC (Chapman Renovation),  
Lee County Home Builders Association

**RUNNER-UP:** Saunders/Bradford and Kitchen & Bath Dimensions  
(Original Craftsman), Greater Birmingham  
Association of Home Builders

---

## WHOLE HOUSE REMODEL OVER \$500,000

**WINNER:** Drake Homes (Vestavia Hills Project),  
Greater Birmingham Association of Home Builders

---

## KITCHEN REMODEL UNDER \$40,000

**WINNER:** Kitchen & Bath Dimensions (Sleek & Clean Kitchen),  
Greater Birmingham Association of Home Builders

**RUNNER-UP:** Kitchen & Bath Dimensions (Refaced & Renewed  
Kitchen), Greater Birmingham Association of Home Builders

**RUNNER-UP:** Kitchen & Bath Dimensions (Bent River Kitchen),  
Greater Birmingham Association of Home Builders

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## KITCHEN REMODEL \$40,000-\$80,000

**WINNER:** Kitchen & Bath Dimensions and Saunders/Bradford  
(Original Craftsman Kitchen), Greater Birmingham  
Association of Home Builders

**RUNNER-UP:** Walker Construction Co., Inc. (Turner Kitchen),  
Home Builders Association of Dothan & the Wiregrass Area

**RUNNER-UP:** Case Design/Remodeling (Birchwood Kitchen),  
Greater Birmingham Association of Home Builders

---

## KITCHEN REMODEL OVER \$80,000

**WINNER:** Case Design/Remodeling (Altamont Kitchen),  
Greater Birmingham Association of Home Builders

**RUNNER-UP:** Selby Davis Builder, LLC (Fernway Kitchen),  
Greater Montgomery Home Builders Association

**RUNNER-UP:** Bunn Kitchen (Bunn Remodeling & Construction),  
Huntsville/Madison County Builders Association

---

## BATH REMODEL UNDER \$20,000

**WINNER:** Tony Griffin Construction, Inc. (Browns Chapel Road),  
DeKalb County Home Builders Association



## BATH REMODEL \$20,000-\$50,000

**WINNER:** Kitchen & Bath Dimensions  
(Bath Oasis),  
Greater Birmingham Association of Home Builders

**RUNNER-UP:** Lovette Construction  
(Greystone Master Bath),  
Greater Birmingham Association of Home Builders

**RUNNER-UP:** Precision Homecrafters, LLC  
(Riverchase Bath),  
Greater Birmingham Association of Home Builders

## BATH REMODEL OVER \$50,000

**WINNER:** Precision Homecrafters, LLC  
(Cropwell Bath), Greater Birmingham  
Association of Home Builders

**RUNNER-UP:** Case Design/Remodeling  
(Mill Springs Bath), Greater Birmingham  
Association of Home Builders

**RUNNER-UP:** Lovette Construction  
(Redmont Master), Greater Birmingham  
Association of Home Builders

## ADDITIONS UNDER \$100,000

**WINNER:** Steve Steele Custom Homes, Inc.  
(Vincent Carport), Huntsville/Madison County  
Builders Association

**RUNNER-UP:** The Letlow Company, LLC  
(Hammitt Porch), Lee County  
Home Builders Association

## ADDITIONS \$100,000-\$250,000

**WINNER:** Oak Alley, Inc. (Multi-Purpose Addition),  
Greater Birmingham Association of Home Builders

## ADDITIONS OVER \$250,000

**WINNER:** Lovette Construction  
(Mountain Brook Addition), Greater Birmingham  
Association of Home Builders

## EXTERIOR REMODEL

**WINNER:** Ray Kennamer Construction, Inc.  
(Russell Exterior), Marshall County  
Home Builders Association

# IT'S ALL IN THE *DETAILS*



Here's a look at some of the design details that wowed us in this year's AREA entries.

**Want to see more?** Visit [www.RemodelAlabama.com](http://www.RemodelAlabama.com) to view photos and video of all the winning projects.

### **The Old Made New** *(top)*

Using shiplap on the walls and refinishing the original cabinetry next to the sink helps breathe new life into old materials. *Original Craftsman Kitchen project by Kitchen & Bath Dimensions and Saunders/Bradford*

### **Hidden Storage** *(bottom left)*

Concealed behind a full-length mirror in the bathroom, this cabinet offers custom storage for the homeowner's jewelry, keeping it safely locked away and out of sight. *Riverchase Bath by Precision Homecrafters, LLC*

### **At One with Nature** *(bottom right)*

The use of natural stone and cedar both inside and outside this guest cottage helps it easily blend into its natural surroundings. *Smyth Cottage by The Letlow Company, LLC*





#### **Pleasing Palette** *(top left)*

An array of whites, grays and greens create a soothing color palette in this bright, open kitchen. *Fernway Kitchen by Selby Davis Builder*

#### **Preparing for the Future** *(middle left)*

With an eye toward future accessibility needs, this home addition features wider staircases and doorways. *(Multi-purpose Addition by Oak Alley, Inc.)*

#### **Window Dressing** *(bottom left)*

When traditional shutters didn't fit in with the home's new exterior, the remodeler got creative in designing larger window casings to give the windows a more polished look. *(Russell Exterior project by Ray Kenamer Construction, Inc.)*

#### **Island Living** *(top right)*

An island that looks like an antique piece of furniture adds a rustic flair to this updated kitchen. *(Gillis project by Willow Homes)*

#### **Metal Work** *(bottom right)*

The use of metal materials and finishes was a popular trend in kitchens this year, such as this copper farmhouse sink. *(Browns Chapel Road project by Tony Griffin Construction Co., Inc.)*

## **OUTDOOR LIVING**

**WINNER:** The Letlow Company, LLC  
(Smyth Cottage), Lee County Home Builders Association

**RUNNER-UP:** Precision Homecrafters, LLC  
(Lake Cyrus), Greater Birmingham Association of Home Builders

## **BASEMENT REMODEL**

**WINNER:** Lovette Construction (Vestavia Basement),  
Greater Birmingham Association of Home Builders

**RUNNER-UP:** Precision Homecrafters, LLC  
(Riverchase Basement), Greater Birmingham Association of Home Builders

## **RESIDENTIAL SPECIALTY PROJECT**

**WINNER:** Kitchen & Bath Dimensions (Family Room), Greater Birmingham Association of Home Builders

**RUNNER-UP:** Steve Steele Custom Homes, Inc.  
(Green Mountain Elevator), Huntsville/Madison County Builders Association

## **SPACE RENOVATION**

**WINNER:** Walker Construction Co., Inc. (Hidden Theatre), Home Builders Association of Dothan & the Wiregrass Area

**RUNNER-UP:** Kitchen & Bath Dimensions  
(Contemporary Farmhouse), Greater Birmingham Association of Home Builders

**RUNNER-UP:** Klinner Sunroom (The Letlow Company, LLC), Lee County Home Builders Association

## **HISTORIC PRESERVATION**

**WINNER:** Lovette Construction (Redmont Historic Remodel), Greater Birmingham Association of Home Builders

## **COMMERCIAL RENOVATION**

**WINNER:** Kitchen & Bath Dimensions (Firehouse Project), Greater Birmingham Association of Home Builders

*To learn more about the AREA competition and to view photos of all of this year's winning entries, visit [www.RemodelAlabama.com](http://www.RemodelAlabama.com).*



# ALABAMA REMODELING EXCELLENCE AWARDS

**WHO CAN ENTER?** The AREA competition is open to all remodeling contractors, architects, kitchen & bath specialists, and other remodeling industry professionals in Alabama. Non-members as well as HBAA members are eligible to enter.

**WHICH PROJECTS WERE ELIGIBLE?** Projects submitted for the 2016 awards had to be completed in Alabama between June 30, 2014 and December 31, 2015.

**HOW WERE THE WINNERS DETERMINED?** All entries were scored by a panel of independent judges based on such criteria as scope of project, challenges faced, and what the project accomplished.

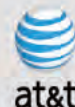
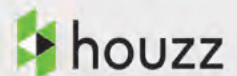
**WHERE CAN I VIEW MORE PHOTOS OF THE WINNING PROJECTS?**  
Photos of the winning projects may be seen on the AREA website,  
[www.RemodelAlabama.com](http://www.RemodelAlabama.com).



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2016 BEST IN SHOW FINALIST



## HIDDEN THEATRE

*WALKER CONSTRUCTION CO., INC.*

WINNER | SPACE RENOVATIONS



This homeowner wanted to reconfigure the home's existing indoor racquetball court into a one-of-a-kind study and theatre. The walls of the study were wrapped with floor-to-ceiling custom maple shelving, with the rear shelf opening up to the balcony through a hidden entry. Equipped with hidden hinges and a façade on both sides to match its surrounding aesthetics, the doors blend seamlessly with the walls. The balcony features a barrier of curved tempered glass for a safe and comfortable nook for watching movies or TV. Custom trim and molding in maple create the look and feel of a truly grand theatre. Downstairs, leather recliners in Georgia Bulldog red provide excellent front row seating. A marble topped bar in the middle of the room provides seating for snacking with access to the nearby wet bar. All speakers are concealed within custom cabinetry and columns lining the walls. Using creativity and custom luxury touches, the challenge to fashion a theatre indiscernible from anywhere else in the home was attained.





## ALTAMONT KITCHEN

### CASE DESIGN/REMODELING

Greater Birmingham Association of Home Builders  
WINNER | KITCHEN REMODEL OVER \$80,000

These homeowners are serious cooks and needed a better platform for cooking while enjoying the company of guests. The original kitchen space was inefficient and hidden away from the main living area by an assortment of odd angled walls. The kitchen was landlocked by the surrounding living space and the basic footprint could not be expanded, so the walls with cabinets on them were removed to help open up the space. Custom espresso stained cabinets were installed with bar seating and storage underneath. A dual sided accessible peninsula, double stack wall cabinets that go up to the ceiling, and a custom built pantry next to the fridge all add storage space. The cabinets feature custom pull-outs to keep everything organized. Bordeaux Dream granite topped the countertops and matte gray subway tile was installed for the backsplash. The final result is a happy client and a beautiful, functional kitchen that looks like it has always been there.



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2016 BEST IN SHOW FINALIST



## VESTAVIA REMODEL

*DRAKE HOMES*

Greater Birmingham Association of Home Builders

WINNER | WHOLE HOUSE REMODEL OVER \$500,000



This family of five lived in a sought-after location, but quickly found themselves outgrowing their home. They decided to demo the house to the foundation and rebuild from there, keeping the footprint essentially the same. Entertaining is very important to them, so an open floor plan was high on the priority list, as was plenty of play space for their triplets. The kitchen, breakfast nook and living area are now all open to one another and offer great views of the covered porch. In the kitchen, alabaster Shaker-style cabinets line the walls, and river white granite sets off the countertops. Mixed metal components were used throughout the kitchen, including brass lighting, copper plumbing fixtures and stainless appliances. In keeping with the family's love of entertaining, a wet bar was created with an under counter beverage cooler and seeded glass upper cabinets. In the living area, a custom built-in houses the TV and its components while keeping the painted brick fireplace as the centerpiece of the room. A new, spacious master suite was designed. The master bath features icy mint cabinets with river white granite tops and Casa Bianco floor and shower tiles. An eye-catching claw foot tub is a focal point in the room. Chrome plumbing fixtures give the bath a classic feel. The family has gone from outgrowing their old home to now having room to grow in it.





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<sup>1</sup>Private-offer amount varies by model. Up to \$500 offer for retail deliveries and up to \$1,000 offer for fleet deliveries. Valid toward the purchase or lease of eligible 2014 and 2015 model-year vehicles. Customer must take delivery by 1/4/16. Not compatible with other private offers. Not valid on prior purchases. Compatible with many current incentives. Incentives are subject to change without notice. Excludes Buick Regal (2014); Chevrolet Corvette (2014), Sonic, Spark, SS, Volt; all Cadillac models. FAN required. See dealer for complete details. <sup>2</sup>Offer eligible for non-CAP customers only through 12/31/15. See dealer for details. <sup>3</sup>To qualify, vehicle must be used in the day-to-day operations of your business and not solely for personal/non-business-related transportation purposes. Must provide proof of business. For complete program requirements, including information regarding offers, vehicles, equipment, options, warranties, and ordering, consult your dealer or visit [gmbusinesschoice.com](http://gmbusinesschoice.com). Take delivery by 9/30/15. <sup>4</sup>Not valid with all offers. See dealer for details. Take delivery by 9/30/15. Amounts include parts and labor. <sup>5</sup>On select models starting with 2014. Eligible vehicles include purchased or leased new 2014 Chevrolet, Buick, or GMC cars, trucks, or crossovers in the U.S. Covers scheduled oil changes with filter, tire rotations, and 27-point inspections, according to your new vehicle's recommended maintenance schedule, for a maximum of four service events within 2 years or 24,000 miles, whichever comes first. Does not include air filters. Extra charge may apply for dual-rear-wheel tire rotations. See participating dealer for other restrictions and complete details. ©2015 General Motors. All rights reserved.



# It pays to be a member of the HBAA!

In addition to benefits at the local and national levels, your HBA membership includes access to member benefits from the Home Builders Association of Alabama. Here are highlights of just a few of the many benefits that can help you save money and build your business!



## MEMBER REBATE PROGRAM

Exclusively for HBAA builder and remodeler members, our Member Rebate Program lets you earn money back on products you're probably already using on the jobsite. The program includes rebates from manufacturers such as Carrier, ClosetMaid, Delta Faucets, Honeywell, Owens Corning, Velux, and many more.

There's no paperwork to keep track of--simply register online and then file online for your rebate quarterly.

To learn more and to sign up, visit [www.hbarebates.com/hbaa.html](http://www.hbarebates.com/hbaa.html).



## GENERAL LIABILITY INSURANCE

Members of the Alabama Home Builders Self Insurers Fund now have access to General Liability insurance from Atlas General Insurance Services. Designed for homebuilders, remodelers, general contractors and specialty trade contractors, the program offers quality coverage at competitive prices with no restriction on subcontracted work.

To learn more or for a quote, contact your Fund workers' comp broker and ask for the HBAA-endorsed GL program.



## BUILDERS RISK INSURANCE

The Home Builders Association Builders Risk Program is available to residential builders and remodelers who are HBA members in good standing. Coverage may be purchased through appointed agencies who are also HBA members.

For more information about the program, visit [www.HBABuildersRisk.com](http://www.HBABuildersRisk.com) or contact Helmut Mundt at 855-442-2467 or [helmut@hmia.com](mailto:helmut@hmia.com).



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# EDUCATION

## HBAA EDUCATION: YOUR BLUEPRINT TO SUCCESS

Whether you're looking to expand your business, save money or learn about the latest codes and regulations, the HBAA offers a variety of education around the state designed to meet your needs.

Dates and/or times and locations are subject to change if necessary. A course may be cancelled if minimum of 6 registrations are not received. Cancellation policy: To avoid course fee payment, registrants must give at least 48 hours notice to cancel.

Registration required for all courses and tests. To register or for more information, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or [koryboling@hbbaa.org](mailto:koryboling@hbbaa.org). Check the HBAA website calendar for the latest educational offerings: [www.HBAA.org](http://www.HBAA.org)

### QCI/STORMWATER EDUCATION

DATE	COURSE	LOCATION
April 27	QCI Continuing Ed Course	Huntsville
April 28	QCI Initial Certification Course	Huntsville
May 25	QCI Continuing Ed Course	Irondale
May 26	QCI Initial Certification Course	Irondale
June 8	QCI Continuing Ed Course	Montgomery
June 9	QCI Initial Certification Course	Montgomery
August 11	QCI Initial Certification Course	Irondale
September 13	QCI Continuing Ed Course	Mobile
September 14	QCI Initial Certification Course	Mobile
October 5	QCI Continuing Ed Course	Huntsville
October 6	QCI Initial Certification Course	Huntsville
November 1	QCI Continuing Ed Course	Irondale
November 2	QCI Initial Certification Course	Irondale
December 7	QCI Continuing Ed Course	Montgomery
December 8	QCI Initial Certification Course	Montgomery

### LEAD PAINT CERTIFICATION EDUCATION

DATE	COURSE	LOCATION
August 18	Lead Paint Initial Course	Montgomery
November 17	Lead Paint Initial Course	Montgomery

#### CLASS LOCATIONS:

**Huntsville:** Huntsville Madison County Builders Association office  
2804 Bob Wallace Avenue

**Irondale:** Alabama Associated General Contractors of America office  
5000 Grantswood Road, Conference Room One

**Mobile:** Home Builders Association of Metro Mobile office  
1613 University Boulevard S.

**Montgomery:** HBAA office  
7515 Halcyon Summit Drive, Suite 200

#### QCI INITIAL COURSE INFORMATION:

All initial courses will take place from 8 a.m. to 5 p.m. with lunch provided. Cost is \$350 for HBAA members, \$500 for non-members and \$200 for governmental/non-certification participants.

#### QCI CONTINUING ED COURSE INFORMATION:

All continuing ed courses will take place from 12:30 p.m. to 4:30 p.m. Cost is \$100 per attendee.

#### LEAD PAINT INITIAL COURSE INFORMATION:

All classes will take place from 8 a.m. to 5 p.m. with lunch provided. Cost is \$125 for HBAA members and \$225 for non-members. No walk-ins allowed.

#### LEAD PAINT CONTINUING ED COURSE INFORMATION:

All continuing ed courses will take place from 12:30 p.m. to 4:30 p.m. Cost is \$75 for HBAA members and \$175 for non-members.



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## Target Contractors:

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## Additional Coverage Options:

- Property – building & contents
- Contractors equipment

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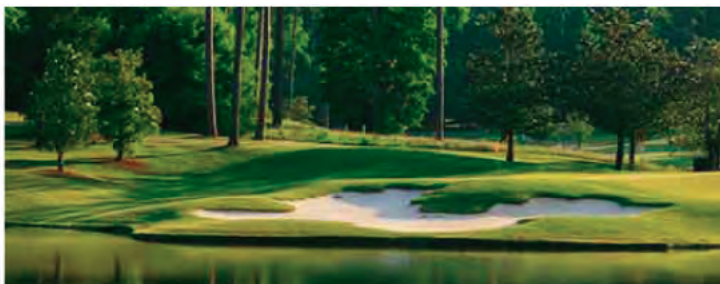
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# C A L E N D A R

HBA  
EVENTS

For details about these and other upcoming HBAA events, visit [www.HBAA.org](http://www.HBAA.org) and follow us on [Facebook.com/HBAAAlabama](https://www.facebook.com/HBAAAlabama).



**MAY 12, 2016**

22nd Annual Alabama Home Builders Foundation Golf Classic (Cambrian Ridge, Greenville, AL)



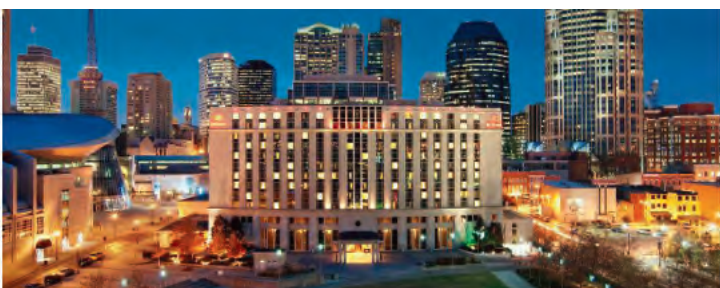
**JULY 21-23, 2016**

2016 HBAA Summer Meeting (Sandestin Beach Golf Resort & Spa, Destin, FL)



**AUGUST 8-11, 2016**

NAHB Mid-Year Meeting (Fontainebleau Resort, Miami, FL—visit [www.nahb.org](http://www.nahb.org) for details)



**OCTOBER 27-29, 2016**

2016 HBAA Annual Convention (Hilton Nashville Downtown, Nashville, TN)

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