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VOL 13 | No.1 | SPRING 2017



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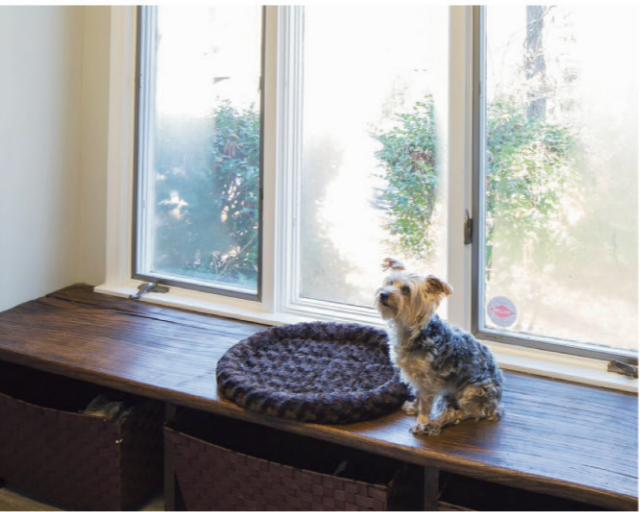
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BEST IN SHOW

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Russell Davis, CAE, BIAE,
Executive Vice President

Lisa Watkins,
Editor

Design & Printing
Walker360

7515 Halcyon Summit Dr.,
Suite 200
Montgomery, AL 36117

P.O. Box 241305
Montgomery, AL 36124-1305
334.834.3006 / 800.745.4222
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cover pullout

2017 AREA COMPETITION BEST IN SHOW



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on the cover

Cottage by the Lake project
by WSC Distinctive Builders



P E R S P E C T I V E

It is an honor to step into the role of your HBAA President for 2017. This association has had many great leaders and I'm humbled to be following in their footsteps. I'm enjoying working with our Senior Officers, Executive Committee and all of the leaders throughout the state.

While I'm on the subject of leadership, I want to pay tribute to my fellow Senior Officer and friend, Buddy Bowman, who passed away unexpectedly last month. Buddy was a founding member of the St. Clair County Home Builders Association and served in virtually every leadership role there, including several terms as its President. His leadership was strongly evident not only in his local association but at the state and national levels as well. Buddy served on several HBAA committees and was a longtime Board and Executive Committee member, serving this year as HBAA 2nd Vice President. He was also heavily involved with the National Association of Home Builders and most recently served on its Single Family Housing Committee. On behalf of the HBAA, I extend our sympathies to Buddy's family and friends. He is greatly missed.



As a result of Buddy's untimely passing, the Nominating Committee made the decision to move Senior Officer David Lisenby up to the role of HBAA 2nd Vice President. Robert Brown was moved up to the Treasurer position and Blake Corder, a builder member from Tuscaloosa, was elected to serve as HBAA Secretary.

As discussed in my interview in the previous issue of Alabama Homebuilder, there are several goals for the year that I'll be working with our HBAA leadership and staff to implement. Among those goals are the development of a continuing education program for licensed builders in partnership with the Alabama Home Builders Licensure Board, the creation of an education course on new construction for appraisers and continuing to build on our membership recruitment and retention efforts. We've got a lot of work ahead of us but I'm confident that we'll have a successful year.

Our remodelers have certainly had a successful year, as you can see from the feature on page 24 of the winners of this year's Alabama Remodeling Excellence Awards. I want to thank our sponsors--Alagasco, Alabama Power and the Alabama Home Builders Self Insurers Fund--for their generous support of this program that recognizes outstanding remodeling work throughout the state. Our judges really had their work cut out for them with so many beautiful projects submitted. If you're working on any remodeling projects this year, I encourage you to submit them for next year's AREA competition.

Our next big event is the 23rd Annual Alabama Home Builders Foundation Golf Classic on May 11 at the Robert Trent Jones-Cambrian Ridge course in Greenville. All golfers--no matter what your skill level is--are invited to come play. This is the Foundation's only fundraising event of the year and the proceeds provide money for scholarships, as well as support for carpentry and plumbing programs throughout the state and other educational opportunities. Visit www.ahbfoundation.org to learn more and to register.

It's going to be a busy but exciting year, and I'm thankful to be part of this great association. As always, if there is anything that I or the HBAA staff can do to help you, don't hesitate to give us a call. I look forward to traveling the state this year and meeting many of you. Have a safe and happy Spring!

A handwritten signature in black ink that reads "Dan Taylor". The signature is fluid and cursive, with the first name "Dan" being more prominent than the last name "Taylor".

Dan Taylor
2017 HBAA President

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WINTER MEETING HIGHLIGHTS

The HBAA kicked off its statewide events for the year with the 2017 Winter Meeting at the Embassy Suites in downtown Montgomery. Builder and associate members came together to hear updates on industry issues and learn about the association's plans this year on topics ranging from membership to governmental affairs to public relations.

The members also heard from several guest speakers throughout the meeting. Newly appointed Alabama Attorney General Steve Marshall was the guest of honor at the Governmental Affairs Meeting. Howard Neiswender with Sirote & Permutt, P.C. shared his estate law planning expertise in an educational session that focused on how builders can protect their assets from a future downturn. *(Note: Neiswender's presentation is available for all HBAA members to view at www.HBAA.org.)* In another education session, Tim Alderman of

Sandler Training covered how attitude can affect members' bottom lines and provided valuable keys to time management.

The main highlight of the Winter Meeting was the HBAA's Legislative Reception, held at the Alabama Department of Archives. Attendees enjoyed great food and fellowship while getting the chance to speak firsthand with their legislators and discuss issues affecting their communities.

The next statewide meeting will be the HBAA Summer Meeting, scheduled for July 20-22 at the Hilton Sandestin Beach Golf Resort & Spa in Destin, Florida. All members and their families are encouraged to attend. Look for details about the Summer Meeting, including a schedule of events and activities, in the next issue of *Alabama Homebuilder*.



Newly appointed state Attorney General Steve Marshall speaks to the Governmental Affairs Committee.



The HBAA's annual Legislative Reception, held at the Alabama Department of Archives & History, gave members a valuable chance to connect face-to-face with their legislators and other government officials.



HBAA Membership Committee Chair Jim Mathews puts on his director's hat to promote the 2017 membership drive theme of "Lights! Camera! Action!" during the Board meeting.



HBA of Tuscaloosa member Lee Pake and Greater Birmingham AHB members Taylor Burton (third from left), Alicia Huey and Tommy Doyal (far right) visit with Representative Jack Williams (second from left) and Chuck Fowke, candidate for NAHB 3rd Vice Chairman (fourth from left).



Members of the HBA of Dothan & the Wiregrass Area gather together at the Legislative Reception.



Immediate Past HBAA President Mark Reid accepts his commemorative scrapbook and gavel from 2017 President Dan Taylor.



Baldwin County HBA members enjoyed visiting with their legislators during the Legislative Reception.

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HBAA MOURNS LOSS OF BOWMAN

The HBAA is mourning the loss of its 2nd Vice President, Buddy Bowman of Pell City. Bowman, the owner of Bucky Corp. and a longtime member of the St. Clair County Home Builders Association, passed away unexpectedly on February 15 at the age of 56.

Bowman was one of five builder members who chartered the SCCHBA in 1992. He took on the role as Executive Officer when the association was first formed and later served as its President in 1994, 1997-98 and 2013-2017. He also represented the SCCHBA on the HBAA board as a state director beginning in 1998. Bowman was presented with numerous Presidential Awards and Builder of the Year awards in recognition of his work with the association and on projects within the community, including the construction of a walking bridge that crossed Logan Martin Lake and a pavilion for Lakeside Park in Pell City.

Bowman began serving on the HBAA Executive Committee in 2007 as a Presidential Appointee. Over the years he served as Chair of the Investment Property Owners Council, Public Relations Committee and the Building Innovations Group. He also served as HBAA Secretary in 2015 and Treasurer in 2016 and served for several years as a National Director.

He held the professional designations of Certified Graduate Builder and Graduate Master Builder. In 2014, Bowman received the Don Nolan Builder of the Year award from the HBAA.

Bowman is survived by his wife, Becky Bowman; mother, Rosalyn Bowman; brother, Christopher (Sonya) Bowman; sisters Myra (Wayne) Carlisle, Jennifer (Dave) Jensen, Melinda (Charles) Hedrick; and godchildren Cayna Rich and Casia Rich. The HBAA extends its sympathies to his family and friends.



HBAA MOURNS LOSS OF DOLLISON

The HBAA extends its sympathy to the family of Olguita Dollison, who passed away on March 21. A longtime member of the Huntsville/Madison County Builders Association, she was extremely active in the Women's Auxiliary (now Professional Women in Building) for many years.

Dollison was born in Guatemala and immigrated to the U.S. in 1949 to study microbiology at Ohio University. Following graduation, she married John B. Dollison and moved to Denver. After the couple relocated to Huntsville in 1965, she worked as a medical technician at Crestwood Hospital and also as a bookkeeper for her husband's construction company, John B. Dollison, Inc.

Throughout her involvement with the HMCBA, Dollison won numerous awards for her membership efforts. She was active at the state and national levels as well, serving as a national director and committee chairperson on numerous task forces and committees of the National Association of Home Builders. In 1993 she was inducted into the Alabama Building Industry Hall of Fame, the highest honor given by the Home Builders Association of Alabama.

She is survived by her husband, John; son, J.B. (Donna) Dollison; daughter, Kathy Dollison; and various nieces and nephews and their children.



GOLF TOURNAMENT SET FOR MAY 11

All HBAA members are invited to participate in the 23rd Annual Alabama Home Builders Foundation Golf Classic, taking place on Thursday, May 11 at the Robert Trent Jones-Cambrian Ridge Course in Greenville.

As the main fundraiser for the Foundation, the Golf Classic, which is organized by the HBAA's Past Associate Committee Presidents, is a valuable opportunity to promote the work of the Foundation while giving participants a fun-filled day. Golfers

of all skill levels are invited to play. The winning team will earn bragging rights and get to take home the coveted Foundation Cup trophy.

In addition to playing, you can support the Foundation Golf Classic by becoming a sponsor. Sponsorship opportunities are available at a variety of levels and sponsors will be recognized the day of the tournament as well as in HBAA publications afterward.

To learn more about playing or sponsoring, contact Alison Till at 1-800-745-4222 or alisonstill@hbaa.org.

MEMBERSHIP DRIVE GETS RED CARPET TREATMENT

For its annual membership drive, the HBAA Membership Committee is seeing stars with its theme of “Lights! Camera! Action!”. This year’s drive will include a social media blitz featuring videos created by the local Home Builders Associations to promote the benefits of membership.

All local HBAs are encouraged to submit a video, either professionally done or shot on a phone or camera, at no longer than two minutes in duration. Suggested topics include videos about the HBAA’s member rebate program, community involvement, advocacy, or a member discussing why they joined their local HBA. Videos should be posted online (either on the local HBA’s YouTube channel or Facebook page) by June 30, 2017.

The Membership Committee and HBAA President Dan Taylor will select a Best Video winner, who will be awarded the Golden Little Man trophy at the 2017 HBAA Summer Meeting. The video that gets the most shares on social media will also win a Golden Little Man. Additionally, the local association with

the highest percentage membership increase as of June 30, 2017 will be recognized with a prize at the Summer Meeting.

For more information about the membership drive, contact Kory Boling at 1-800-745-4222 or email koryboling@hbaa.org.



NEW EXCLUSIVE BENEFIT SAVES MEMBERS MONEY ON TRAVEL

The HBAA’s newest exclusive member benefit is designed to give members and their employees great savings when they travel. HBAA members can now join the Snazzy Traveler program to save money on hotels, car rentals, cruises and other travel expenses, whether for vacation, business travel or visiting family and friends. This program is not open to the public; it is exclusively for members of the HBAA.



For your free enrollment, visit www.SnazzyTraveler.com/HBAA and follow these steps:

1. Click on the “Join Now” button.
2. On the next page, click on the “Redeem Code Here” button.
3. On the next page, enter the promo code HBAATravel in the Promotional Code box and click “Check Code”. (Note: Do not enter anything else on this page and do not give a credit card number here.)
4. You’ll then see a green box to the right that says “Success” and you will be directed to the next page.
5. On the next page, enter your information in the boxes provided, agree to the Terms and Conditions and hit “Submit”.
6. You’ll receive a “Success” message and be redirected into Snazzy Traveler.

FALL CARPENTRY PROGRAM DATES SET

The Alabama Home Builders Foundation has scheduled fall dates for its free basic residential carpentry program at two sites. The program will be held September 14-November 7 at the Limestone County Career Technical Center in Athens and September 21-November 14 at the Baldwin Center for Technology in Bay Minette.

The program is open to adults (ages 18 and up) and classes will be taught at night. Thanks to the Foundation’s support, there is no charge to the students. Those who complete the 8-week course will receive a certificate of completion and be equipped with a valuable skill set to help them prepare for working in the homebuilding industry.

Additional program sites are expected to be added to the schedule soon. For more information, contact Artemis Moore, AHB Foundation Director, at 1-800-745-4222 or email artemismoore@hbaa.org.



AHB Foundation Vice President Taylor Burton, far right, was on hand to present certificates of completion to students in the Foundation’s basic carpentry class at Gadsden State Community College this spring.

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LOCAL H B A NEWS

HBAT HONORS MEMBERS

The Home Builders Association of Tuscaloosa recently honored several local members for 2016 at its Annual Awards Ceremony at the Embassy Suites Downtown Tuscaloosa.

Blake Corder of BC Homes, LLC was presented the Carolyn Guidroz Humanitarian Award, an award given annually in honor of Carolyn Guidroz, 2003 HBAT President who tragically died in 2003. Carolyn served on the Board of Directors on the local, state and national levels, was very involved in community activities and always willing to lend a hand. The purpose of this award is to honor HBAT members who have made significant and lasting contributions to their fellow man.



Blake Corder was presented with the Carolyn Guidroz Humanitarian Award.



Glen Akins received the Distinguished Service Award—Associate Member.



Receiving the Distinguished Service Award—Builder Member was Aaron Sincroft.



Lynn Corder was inducted into the HBAT Hall of Fame.

Glen Akins of Harper Chambers Lumber Company received the Distinguished Service Award—Associate Member. This award recognizes an Associate member for his or her accomplishments in the areas of service to the housing industry and the Association; professional excellence and community involvement; and furthering the mission and goals of the Association.

Aaron Sincroft of Trick Construction, LLC received the Distinguished Service Award—Builder Member. This award recognizes a builder member whose service, dedication and unselfish contributions to HBAT, the Home Builders

Association of Alabama, our local community and the home building industry as a whole exhibits the best of what our Association strives to achieve.

Lynn Corder of The Builders Group of West Alabama was inducted into the HBAT Hall of Fame. The HBAT Hall of Fame Award is given to the Home Builders Association of Tuscaloosa, Inc. member who has made significant and long lasting contributions to the building industry in West Alabama and to the HBAT.

HUNTSVILLE/MADISON COUNTY BA PRESENTS AWARDS

Several members of the Huntsville/Madison County Builders Association were recently honored with awards in recognition of their work with the association over the past year.

Mark Rovere of Action Builders Inc. was presented with the 2016 Builder of the Year Award. This award is presented annually to a builder member of the HMCBA based on their professional reputation with home owners, governmental agencies, and among fellow members. It is also based on the builder's participation in both the local and state associations as well as their participation in community affairs, civic and service group activities and charitable activities.

Trevor Cole of The Design Center at Across the Pond was presented with the 2016 James "Jim" Jones Associate of the Year Award. This award is presented annually to an associate member based upon their participation in the Association with regard to activities, attitude, reputation in the business community and reputation with fellow builders and associate members.

Parksite Inc received the 2016 New Member of the Year Award, given each year to a member company who is very active during their first year of membership. All new members are eligible for this award, and they each earn points for their participation in Association events throughout the year.

The HMCBA also awarded two membership awards for recruiting new members for the Association. The Builder Big Spike was presented to Bryan Pogue of Matrix Builders and the Associate Big Spike was awarded to Russ Wilson of Wilson Lumber Company. Additionally, a cash bonus was presented to Gene Satterfield of All Weather Heating & Air Conditioning Inc. for his participation in the association's Retention Calling for Members drive.



HMCBA Builder of the Year, Mark Rovere



Trevor Cole, HMCBA James "Jim" Jones Associate of the Year



HMCBA Builder Big Spike, Bryan Pogue



HMCBA Associate Big Spike, Russ Wilson



HMCBA presented Gene Satterfield with a bonus prize for his participation in the Retention Calling for Members drive.

GREATER CALHOUN COUNTY MEMBERS HONORED

The Home Builders Association of Greater Calhoun County recently presented its Builder and Associate of the Year awards to several very deserving members. Ronnie Helms of Ronnie Helms Construction was named the Builder of the Year. A long-time member and supporter of the association, Helms serves on the HBAGCC's Board of Directors.

Voting for the Associate of the Year award honoree ended in a three-way tie, with all three receiving the award. The Associate of the Year winners were Arlan Roszell of Quality Gutters and Siding, Bill Newman of Oxford Lumber and Pete Morrison of Morrison's Heat and Air.



HBAGCC Builder of the Year, Ronnie Helms



HBAGCC Associate of the Year, Arlan Roszell



HBAGCC Associate of the Year, Bill Newman



HBAGCC Associate of the Year, Pete Morrison

METRO MOBILE MEMBERS RECEIVE AWARDS

The Home Builders Association of Metro Mobile recently honored several of its members with awards to mark their service in the association over the past year. Cullen Jacobs of RCJ Construction received the Builder of the Year award. Robert Dueitt of Robert Dueitt Construction was presented with the Remodeler of the Year award.

Joe Fesenmeier of Gotta-Go Portables was named the Associate of the Year, and Chris Conken of Trustmark Bank was named the Remodeler's Council Associate of the Year.

Lindsay Walker of John Howard Companies was inducted into the E.L. Walker Hall of Fame. The John M. Howard Big Spike Award was presented to Larry Giardina of Surety Land Title.

HBAMM President and Builder of the Year, Cullen Jacobs, presents the Associate of the Year award to Joe Fesenmeier.



COLE INDUCTED INTO GMHBA HALL OF FAME

Longtime member Hugh Cole was recently honored for his commitment to the home building industry with his induction into the Greater Montgomery Home Builders Association's Hall of Fame. Cole, the President of Hugh Cole Builder Inc., has been a builder for over 38 years. He has served on nearly every committee within the GMHBA including the Parade of Homes, Long Range Planning, Governmental Affairs, Past Presidents and the Board of Directors. He served as GMHBA President in 1996 and 2010 and as President of the HBAA in 1995.

Cole is a Statesman Spike, having earned more than 1,400 Spike credits in his member recruitment efforts. The GMHBA previously honored him as its Builder of the Year in 1985 and 2010. He received the HBAA's Shannon Lowder Builder of the Year award in 1986 and in 2004 was inducted into the Alabama Building Industry Hall of Fame.

Thomas Cole, left, congratulates his father, Hugh, on his induction into the GMHBA Hall of Fame.

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DOTHAN MEMBERS HONORED AT AWARDS NIGHT

Several leaders in the Home Builders Association of Dothan & the Wiregrass Area were honored at the association's recent awards night at Maria's Vineyard. David Brewer of Brewer Custom Homes was named Builder of the Year, while Jim Martin of Martin Environmental won the Associate of the Year award.

Gerald Carrol, a builder from Eufaula, and Jerald Vinson of Vinson Plumbing and Electric were inducted into the HBADWA's Hall of Fame. Other award winners included Kenny Thompson of Whatley Supply, Greg Anderson of Bob Woodall Air Care, Gina Grant of James Grant Realty Century 21, Mike Blissett of Blissett Builders and James Hays of O&B Properties.



Jim Martin, left, was named Dothan's Associate of the Year and David Brewer named Builder of the Year.



HBADWA Past President Mark Saliba presents a plaque to the granddaughter of Hall of Fame inductee Jerald Vinson.



HBADWA Hall of Fame inductee Gerald Carrol



Award winner Kenny Thompson



Award winner Greg Anderson



Award winner Gina Grant



Award winner Mike Blissett



Award winner James Hays



DOTHAN TURNS UP THE HEAT WITH CHILI COOK-OFF

Members of the Home Builders Association of Dothan and the Wiregrass Area recently participated in a fun network exchange in the form of a chili cook-off. Participants decorated their tables and made a big pot of their favorite chili and all the "fixins". The event was judged by city and county commissioners along with building teachers from the local technology school. The cook-off was a very successful night and enjoyed by everyone.

The team from Whatley Supply won the Most Original and People's Choice awards at the HBADWA's Chili Cook-Off.

DOTHAN MEMBERS PARTICIPATE IN WIREGRASS WORKS

Several members of the Home Builders Association of Dothan and the Wiregrass Area recently participated in the Wiregrass Works event. The event gave local businesses and industries the opportunity to set up tables and stations and to talk to eighth graders from all over the tri-state area about different vocations. The HBA had a nail driving display, a power tool competition and a Jenga Challenge station. The students enjoyed the building industry table and were interested in finding out more about vocational school.

HBADWA members James Hays and Bart Liddon and Executive Officer Marella Collins work the Jenga Challenge station at the Wiregrass Works event.





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HUNTSVILLE/MADISON COUNTY BA HOSTS SUCCESSFUL HOME SHOW

The 2017 Building, Home & Remodeling ShowSM was a great success for exhibitors and attendees alike. Hosted by the Huntsville/Madison County Builders Association at the Von Braun Center in Huntsville, the show featured a record number of booths with more than 215 companies participating and more than 8,000 consumers in attendance. A new feature this year was the “Big Easy Courtyard” which featured café tables and chairs, a three-tiered French fountain, a live oak tree, street performers and plenty of beads to create the atmosphere of a New Orleans courtyard during Mardi Gras.

Another popular feature included the Kids Corner, where children could construct a boat, birdhouse or car with their parents’ help. The Huntsville

Police Department was on hand to fingerprint children for their parents’ records. Meteorologists from local TV station WHNT were also there to help program weather radios for attendees.

In a creative marketing move, the HMCBA partnered with the local hockey team, Havoc, for a combination ticket offer billed as “The Perfect Friday Night Pass”. The pass included one ticket for the show, one for the hockey game and a free drink.

The HMCBA is already working on its Fall Home and Garden Show, scheduled for August 26-27.



GREATER MONTGOMERY HOME EXPO FEATURES ELI GOLD, ANIMAL PLANET’S PETE NELSON

More than 4,000 consumers turned out for the Greater Montgomery Home Builders Association’s Home Expo at the Montgomery Multiplex at Cramton Bowl. Over 100 exhibitors participated in the event, which featured packed sessions by Pete Nelson, host of the Animal Planet television series “Treehouse Masters”. Another popular guest was Eli Gold, sports broadcaster and the radio voice of Alabama Crimson Tide football, whose appearance was sponsored by Alabama Foundation Specialists.

Attendees at the GMHBA Home Expo visit with guest Eli Gold, radio broadcaster for Alabama Crimson Tide football.

METRO MOBILE HOSTS PARADE OF HOMES BREAKFAST

The Home Builders Association of Metro Mobile recently hosted a Parade of Homes breakfast at its office. Associate members were able to submit incentives to builders who are interested in entering homes in the 2017 HBAMM Parade of Homes. The board room was filled with attendees eager to make plans for the Parade.

HBAMM members gather for breakfast and to hear about plans for the 2017 Parade of Homes.



NORTHWEST ALABAMA HBA SUPPORTS LOCAL CHARITIES

The members of the Northwest Alabama Home Builders Association gathered together for their Christmas party dinner. In addition to enjoying a great time of fellowship and installing their officers for 2017, they also voted to present checks of \$500 each to two local charitable organizations: Weldy Home and the Eldridge Children’s Home.

Members of the Northwest Alabama HBA enjoy fellowship at their Christmas party.



GREATER MONTGOMERY HBA HOLDS BASS TOURNAMENT FOR CHARITY

The Greater Montgomery Home Builders Association held a bass tournament to benefit Children's Harbor, an organization that provides a place for children with serious illnesses and their families to have fun and relax while receiving no-cost services that make life a bit easier for the whole family. The tournament raised a total of nearly \$12,500 for the organization.

GMHBA President Chad Stearns, right, presents a check to Children's Harbor.

GREATER CALHOUN COUNTY PWB BRINGS SWEET SURPRISE TO RESIDENTS

The Greater Calhoun County Home Builders Association's Professional Women in Building (PWB) assembled Valentine goody bags for the residents of Autumn Cove Assisted Living. They delivered the sweet treats on February 8 and helped put a smile on each resident's face.

GCCHBA Executive Officer Jenny Phillips and PWB members Mandi Lee, Maegan Dunn and Cindy Stone visit with residents at Autumn Cove Assisted Living.



GREATER BIRMINGHAM YOUNG PROFESSIONALS ENJOY GAME NIGHT

The Greater Birmingham Association of Home Builders' newly-formed Young Professionals Council recently held its first event, a game night at the GBAHB office in Irondale. More than 60 attended the night, which included plenty of food, networking time, door prizes and games such as table tennis, skeeball, electronic darts, double shot basketball and a 3D golden tee golf video.

Members of the GBAHB Young Professionals Council enjoy a game night at the GBAHB office.

METRO MOBILE SENIOR OFFICERS TREAT MEMBERS TO BINGO NIGHT

The Home Builders Association of Metro Mobile had a great turnout of members for the recent Bingo night held at its office. The Senior Officers sponsored the event and cooked Conecuh dogs and hamburgers for the crowd, which really got into the spirit of competition while playing Bingo. It was a fun evening for members to network and enjoy each others' company.

HBAMM members eagerly listen for their numbers to be called during Bingo night.





The staff of Alabama Power honored GMHBA member George Goodwyn, Jr. (front) with the inaugural River Region Builder of the Year award.

GOODWYN NAMED RIVER REGION BUILDER OF THE YEAR

Goodwyn Building, a member of the Greater Montgomery Home Builders Association, was recently awarded the 2017 River Region Builder of the Year award by Alabama Power. Cathy Brown, Residential Manager for Alabama Power’s Southern Division, presented owner George Goodwyn, Jr. with the award at a luncheon at the Capital City Club in Montgomery.

“This award is a recognition of George’s long history of building quality, energy efficient electric homes in the River Region,” stated Brown. “This marks the first time this award has been given and he is very deserving of the honor.”

Goodwyn Building, which has constructed more than 1,200 homes in the River Region, was recognized for staying on the front edge of the local homebuilding industry with innovative choices in construction style including heat pumps, heat pump water heaters, foam insulation and energy tracking monitors in every home constructed.

“It was easy for me to do all electric because it is the most cost efficient way to build affordable homes,” said Goodwyn. “That’s what we’ve always done. Our goal has always been to build an affordable home to buy and an affordable home to own.”

GREATER BIRMINGHAM MEMBERS RECOGNIZED AT IBS

Several members of the Greater Birmingham Association of Home Builders were recognized for their achievements during the 2017 National Association of Home Builders’ International Builders Show in Orlando, Florida. Marty Byrom was recognized for having achieved Senior Life Director status, and Kyle Murphy was recognized for accumulating the most Spike credits in Alabama in 2016. Alicia Huey received recognition for completing a successful year as the NAHB Membership Committee Chair.

Members of the Greater Birmingham AHB enjoy the Spike Party at the 2017 International Builders Show in Orlando.

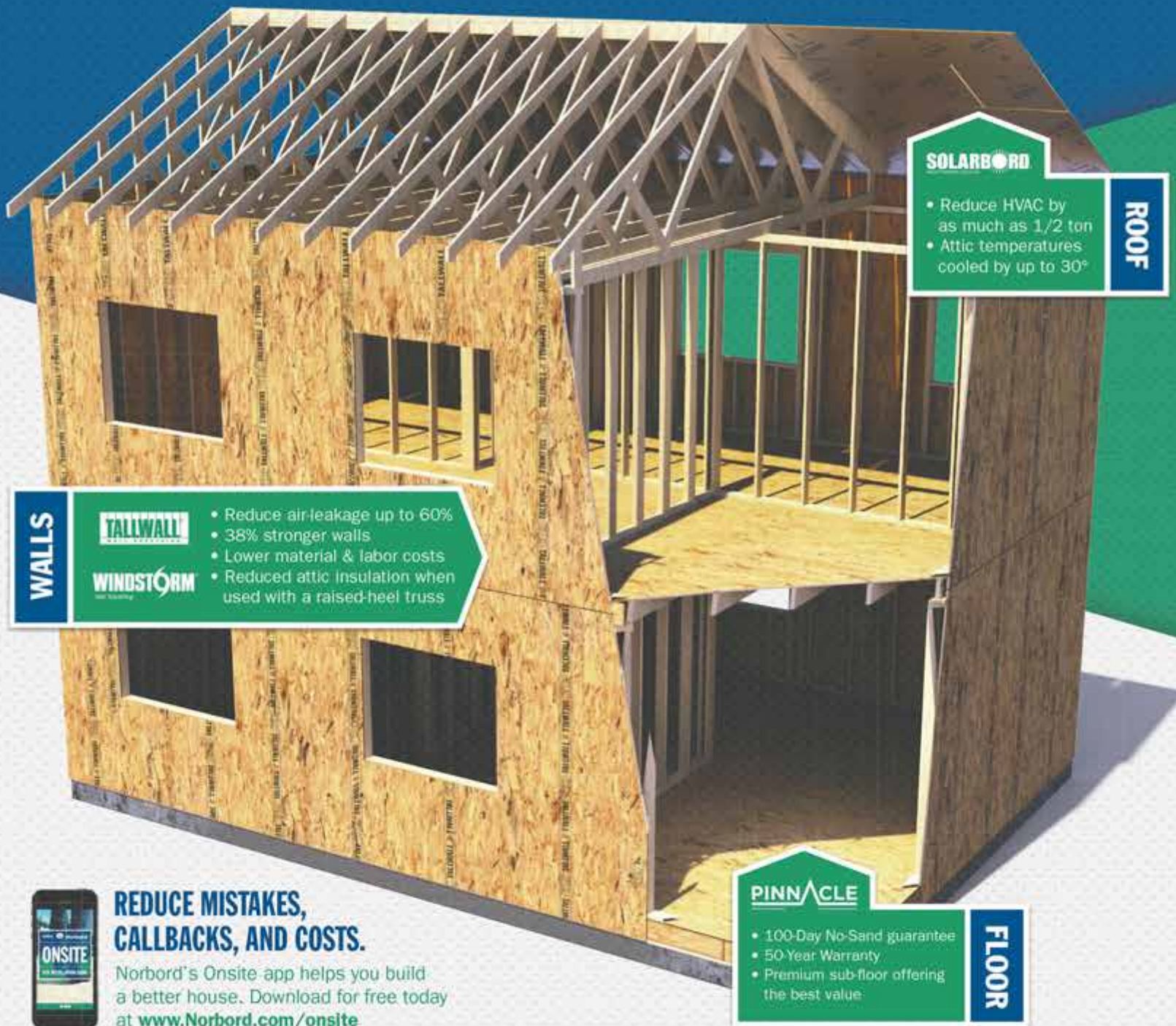


WELLBORN MOBILE APP NOW AVAILABLE

Wellborn Cabinet, Inc. has a new app available for Apple and Android mobile devices. The app allows users to browse by room, style, material, product line, door style, finish and finish technique, simplifying the process of cabinetry shopping. There’s also a sharing option so that users can share their favorite Wellborn design with designers, contractors, friends or their Wellborn dealer. You can find the app in the Apple Store or Android Market.

A WELL-FRAMED APPROACH TO PROFITABLE ENERGY EFFICIENCY

Changing codes, growth in the economy and housing starts – how's a builder to profit from it all? Well, a bottom-up switch to Norbord is a sound first move.





alabama remodelers

S H O W C A S E D
A T A R E A B A N Q U E T

For the 10th straight year the HBAA Remodelers honored the best remodeling projects across the state at the Alabama Remodeling Excellence Awards (AREA) Banquet, held on April 8 at the Capital City Club in downtown Montgomery. Winners were announced in a variety of categories ranging from Whole House Remodel, Kitchen Remodel, Basement Remodel and Residential Specialty project to the coveted Best in Show.

This year's Best in Show award was taken home by Taylor Burton Company, Inc. for their "House of Trees" entry, which was also the top winner in the Space Renovation category. This is the second year in a row that a member of the Greater Birmingham Association of Home Builders has captured the award. The Best in Show is selected from the top five highest scoring projects across all categories. Taylor Burton Company, Inc. beat out nearly 100 other entrants representing nine local Home Builders Associations.

Since 2008, the HBAA Remodelers have honored remodelers across the state for the outstanding projects they have done in the previous eighteen months. The competition is open to all remodelers, architects, kitchen and bath specialists, and other remodeling industry professionals throughout the state. To qualify for entry in this year's competition, projects had to be completed in Alabama between June 30, 2015 and December 31, 2016. A panel of judges made up of builders and remodelers from around the state reviewed and scored the entries.

Photos and videos of this year's winning projects are featured on the AREA website, www remodelalabama.com. The HBAA would like to thank our 2017 AREA sponsors: Alabama Power, Alabama Gas Corporation and the Alabama Home Builders Self Insurers Fund.

Congratulations
to all of this year's
AREA competition winners.

alabama remodeling excellence award

2 0 1 7 W I N N E R S

BEST IN SHOW

Taylor Burton Company, Inc.
House of Trees
Greater Birmingham Association of Home Builders
*(Check out the foldout at the front of this issue for
a feature on our Best in Show winning project.)*

WHOLE HOUSE REMODEL UNDER \$250,000

WINNER: Willow Homes
Rancher Reno
Greater Birmingham Association of Home Builders
RUNNER-UP: Steve Steele Custom Homes, Inc.
The Lytle Home
Huntsville/Madison County Builders Association
RUNNER-UP: The Letlow Company, LLC
Sherer Remodel/Addition
Lee County Home Builders Association

WHOLE HOUSE REMODEL \$250,000-\$500,000

WINNER: Gallery Homes
Dog River Remodel
Home Builders Association of Metro Mobile
RUNNER-UP: Alfred Saliba Corporation
Garden District Remodel
Home Builders Association of Dothan & the Wiregrass Area
RUNNER-UP: Lovette Construction
Greystone Remodel
Greater Birmingham Association of Home Builders

WHOLE HOUSE REMODEL OVER \$500,000

WINNER: Drake Homes
Soong-Vestavia
Greater Birmingham Association of Home Builders
RUNNER-UP: Kimbro Renovations
Allendale Project
Greater Montgomery Home Builders Association
RUNNER-UP: WSC Distinctive Builders
Cottage by the Lake
Greater Montgomery Home Builders Association

KITCHEN REMODEL UNDER \$40,000

WINNER: Selby Davis Builder, LLC
Gunster Kitchen
Greater Montgomery Home Builders Association
RUNNER-UP: H B Thompson Construction Services Ind.
Cotlin Kitchen
Greater Birmingham Association of Home Builders
RUNNER-UP: Kitchen & Bath Dimensions
Multi-Generational Kitchen
Greater Birmingham Association of Home Builders

KITCHEN REMODEL \$40,000-\$80,000

WINNER: Case Design/Remodeling
Mountain Park Kitchen
Greater Birmingham Association of Home Builders
RUNNER-UP: Toulmin Cabinetry & Design
Timeless White Marble Kitchen
Home Builders Association of Tuscaloosa
RUNNER-UP: The Letlow Company, LLC
Cone Kitchen Makeover
Lee County Home Builders Association

KITCHEN REMODEL OVER \$80,000

WINNER: Lovette Construction
Greystone Kitchen
Greater Birmingham Association of Home Builders
RUNNER-UP: Precision Homecrafters
Liberty Park Kitchen
Greater Birmingham Association of Home Builders
RUNNER-UP: Kitchen & Bath Dimensions
Bachelor Pad Kitchen
Greater Birmingham Association of Home Builders

BATH REMODEL UNDER \$20,000

WINNER: Ray Kennamer Construction, Inc.
Elegant Bathroom Escape
Marshall County Home Builders Association
RUNNER-UP: j. fante studio
Talladega Lake House Master Bath
Greater Birmingham Association of Home Builders
RUNNER-UP: Kimbro Renovations
Wildwood Bath
Greater Montgomery Home Builders Association

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BATH REMODEL \$20,000-\$50,000

WINNER: Drake Homes
Mackin Bathroom
Greater Birmingham Association of Home Builders
RUNNER-UP: Lovette Construction
Graylynn Bathroom
Greater Birmingham Association of Home Builders
RUNNER-UP: Case Design/Remodeling
Kendall Bath
Greater Birmingham Association of Home Builders

BATH REMODEL OVER \$50,000

WINNER: Precision Homecrafters
Inverness Bathroom Remodel
Greater Birmingham Association of Home Builders
RUNNER-UP: Lovette Construction
Woodledge Bath
Greater Birmingham Association of Home Builders
RUNNER-UP: Lovette Construction
Preserve Bathroom
Greater Birmingham Association of Home Builders

ADDITIONS UNDER \$100,000

WINNER: Trick Construction DBA Handyman Professionals
Walker Home Addition
Home Builders Association of Tuscaloosa
RUNNER-UP: Bunn Remodeling and Construction
Sue Work Mother-in-Law Addition
Huntsville/Madison County Builders Association

ADDITIONS \$100,000-\$250,000

WINNER: WSC Distinctive Builders
Cottage by the Lake
Greater Montgomery Home Builders Association
RUNNER-UP: Southern Construction & Design Inc.
Davison Sunroom Addition
Huntsville/Madison County Builders Association
RUNNER-UP: Steve Steele Custom Homes, Inc.
Thoreau Springs Addition
Huntsville/Madison County Builders Association

ADDITIONS OVER \$250,000

WINNER: Southern Construction & Design Inc.
Youngs Addition
Huntsville/Madison County Builders Association
RUNNER-UP: Gallery Homes
Riverside Addition
Home Builders Association of Metro Mobile

EXTERIOR REMODEL

WINNER: WSC Distinctive Builders
Cottage by the Lake
Greater Montgomery Home Builders Association
RUNNER-UP: Ray Kennamer Construction, Inc.
Craftsman Charm Modernization
Marshall County Home Builders Association

OUTDOOR LIVING

WINNER: Slaton Custom Homes
Pool Paradise
Huntsville/Madison County Builders Association
RUNNER-UP: j. fante studio
Peachtree Porch
Greater Birmingham Association of Home Builders
RUNNER-UP: Selby Davis Builder, LLC
Backyard Barbecue Pad
Greater Montgomery Home Builders Association

BASEMENT REMODEL

WINNER: Precision Homecrafters
Homewood Basement
Greater Birmingham Association of Home Builders
RUNNER-UP: BMR Homes Inc., Remodeling and Restoration
Olson Retirement Playroom
Greater Birmingham Association of Home Builders

UNIVERSAL DESIGN

WINNER: Kitchen & Bath Dimensions
Maneuver-able Bath
Greater Birmingham Association of Home Builders

RESIDENTIAL SPECIALTY PROJECT

WINNER: Lovette Construction
Alta View Project
Greater Birmingham Association of Home Builders
RUNNER-UP: WSC Distinctive Builders
Cottage by the Lake
Greater Montgomery Home Builders Association
RUNNER-UP: Case Design/Remodeling
Vulcan Park Mudroom
Greater Birmingham Association of Home Builders

IT'S ALL IN THE details



Here's a look at some of the design details that caught our eye in this year's AREA entries.

Want to see more? To view photos and a video of all the winning projects, visit www.RemodelAlabama.com



Creative Solutions (Left top)

When this bathroom's existing window couldn't be moved because of historic district regulations, a unique vanity was created to integrate the window into the overall design.

Mackin Bathroom project by Drake Homes

Fabulous Faux Flooring (Left middle)

Using tile that looks like wood in place of the real thing helps keep this riverside home low maintenance.

Dog River Remodel by Gallery Homes

Dog-gone Good Storage (Left bottom)

Pull-out storage bins for dog food and other supplies keep frequently-used items close at hand but out of the way when not in use.

Vulcan Park Mudroom by Case Design/Remodeling

Light Show (Middle Top)

Dramatic lighting fixtures up the "wow" factor in this dining and kitchen.

Garden District Remodel by Alfred Saliba Corporation

Small Space, Big Impact (Middle Bottom)

One of the most dramatic transformations in this whole house remodel is the powder room, which features walnut and onyx tile floors and an under-mount light that shines through the countertop.

Allendale Project by Kimbro Renovations, Inc.

I Spy (Right top)

A large round window in this home's interior hallway provides an inviting view of the newly remodeled porch.

Peachtree Porch by j. fante studio

Honoring the Past (Right middle)

The remodel of this 1915 kitchen paid tribute to its roots with historic design touches that included a porcelain farmhouse sink, furniture hood and an antique crystal chandelier.

Back in Time project by Kitchen & Bath Dimensions

Rustic Touches (Right bottom)

Open cedar shelves with iron brackets provide a rustic touch and contrast with the white cabinetry and marble.

Timeless White Marble Kitchen by Toulmin Cabinetry

SPACE RENOVATION

- WINNER:** Taylor Burton Company, Inc.
House of Trees
Greater Birmingham Association of Home Builders
- RUNNER-UP:** Drake Homes
Burford-Mountain Brook Renovation
Greater Birmingham Association of Home Builders
- RUNNER-UP:** Tony Griffin Construction, Inc.
Entertainment Area for All
DeKalb County Home Builders Association

HISTORIC PRESERVATION

- WINNER:** Taylor Burton Company, Inc.
Birmingham Southern College President’s Home
Greater Birmingham Association of Home Builders
- RUNNER-UP:** Kitchen & Bath Dimensions
Back in Time
Greater Birmingham Association of Home Builders
- RUNNER-UP:** Harless and Company, LLC
Drish House
Home Builders Association of Tuscaloosa

COMMERCIAL RENOVATION

- WINNER:** Harless and Company, LLC
Drish House
Home Builders Association of Tuscaloosa
- RUNNER-UP:** Kenney-Moise, Inc.
Custom Closets Showroom
Home Builders Association of Metro Mobile

To learn more about the AREA competition and to view photos of all of this year’s winning entries, visit www.RemodelAlabama.com.



WHO CAN ENTER? *The AREA competition is open to all remodeling contractors, architects, kitchen & bath specialists, and other remodeling industry professionals in Alabama. Non-members as well as HBAA members are eligible to enter.*

WHICH PROJECTS WERE ELIGIBLE? *Projects submitted for the 2017 awards had to be completed in Alabama between June 30, 2015 and December 31, 2016.*

HOW WERE THE WINNERS DETERMINED? *All entries were scored by a panel of independent judges based on such criteria as scope of project, challenges faced, and what the project accomplished.*

WHERE CAN I VIEW MORE PHOTOS OF THE WINNING PROJECTS? *Photos of the winning projects may be seen on the AREA website, www.RemodelAlabama.com.*





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 \end{array}$$



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THE
BEST
IN SHOW
FINALISTS



COTTAGE BY THE LAKE

WSC DISTINCTIVE BUILDERS

WINNER | ADDITIONS \$100,000-\$250,000

This den addition was designed to enhance an existing oversized entertaining room that was an apparent afterthought for the previous owners. Encompassing 250 square feet, the addition included a new stone fireplace, wood flooring and added storage for board games. Notched wooden beams from a 100-year-old log cabin were installed and reclaimed wood skins replaced the sheetrock ceiling. New windows and French doors were installed to answer the homeowner's desire to have enhanced views of the lake. A bar was built with rough sawn cedar and completed with a copper sink. A pass-thru window was installed behind the bar to allow the host to entertain indoors and out at the same time. Outside, the old rotten deck was replaced and the old canopy that attached to the home was removed. An eyebrow roof was created with oversize custom-made wood corbels to give the home character. The new den provides a cozy spot to curl up and enjoy the spectacular lake views.





RANCHER RENO WILLOW HOMES

WINNER | WHOLE HOUSE REMODEL UNDER \$250,000

Renovating a modest-sized home on a tight budget was the goal for this project. The biggest challenge was how to make the front elevation of a low-roofed rancher more desirable without breaking the bank. By using the existing chimney that is prominent on the front of the home, and adding two small gables and a square “bump-out” on the front, the home grew slightly taller in perspective and maintained an appropriate scale. This helped modernize the home without spending too much money on framing and structural changes. Inside, the dated finishes were removed, rotted areas repaired and new windows installed. To give the clients the open concept they asked for, a wall in the middle of the house was removed, creating an open kitchen, dining and den area. A hallway was created to access the new master suite at the rear of the house. Space was taken from a bedroom to create a new laundry room and bath. The end result was an adorable home on a great corner lot in a family-friendly neighborhood, and the clients couldn’t be happier.



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WALKER HOME ADDITION
TRICK CONSTRUCTION
DBA HANDYMAN PROFESSIONALS
 WINNER | ADDITIONS UNDER \$100,000

This addition to an early 1970's home was designed to enhance the stunning view of the lake as well as create a space that would fulfill the homeowners' living and entertaining needs as they begin their retirement. The result was a mostly glass and door addition on large 8x8 stone covered columns overlooking Lake Tuscaloosa. A large portion of the existing home's second floor wall was removed to allow the old and new spaces to flow together. Three 1,600 pound, 28-foot long decorative beams were installed in the ceiling. Beneath the addition, a new deck was built so that the owners could enjoy the outdoors and take in the scenery. New flooring, paint and trim work for the existing great room were also incorporated into the project. The spectacular lake views are on full display for the owners to enjoy year-round.



2017 BEST IN SHOW FINALIST



DRISH HOUSE
HARLESS AND COMPANY, LLC
WINNER | COMMERCIAL RENOVATION

Built in 1837, this is not only one of the most distinctive historic houses in the state but it is also home to numerous legends and ghost tales. Following the deaths of the original owners, it was used as a school from 1906 to 1925, then as an auto parts warehouse and a church. The vacant house was purchased in 2014 and work began on turning it into a commercial space suitable for hosting events. Repairs were made to the roof, stucco and masonry. The woodwork and windows were replaced and more than 100 gallons of paint were used. Bringing this nearly 200 year-old structure up to code while maintaining the home's historic integrity proved to be quite a feat, as plumbing, electrical, fire sprinklers and central heating and cooling all had to be added. To accommodate catered events, an indoor kitchen was created, as were four restrooms. New pine flooring was installed to match the existing hardwoods throughout. This once-abandoned home has been transformed into a beautiful venue for hosting parties, weddings and other events, offering a touch of history while providing all of the comforts and needs of today's guests.

It pays to be a member of the HBAA!

In addition to benefits at the local and national levels, your HBA membership includes access to member benefits from the Home Builders Association of Alabama. Here are highlights of just a few of the many benefits that can help you save money and build your business!



MEMBER REBATE PROGRAM

Exclusively for HBAA builder and remodeler members, our Member Rebate Program lets you earn money back on products you're probably already using on the jobsite. The program includes rebates from manufacturers such as Carrier, ClosetMaid, Delta Faucets, Honeywell, Owens Corning, Velux, and many more.

There's no paperwork to keep track of--simply register online and then file online for your rebate quarterly.

To learn more and to sign up, visit www.hbarebates.com/hbaa.html.



GENERAL LIABILITY INSURANCE

Members of the Alabama Home Builders Self Insurers Fund now have access to General Liability insurance from Atlas General Insurance Services. Designed for homebuilders, remodelers, general contractors and specialty trade contractors, the program offers quality coverage at competitive prices with no restriction on subcontracted work.

To learn more or for a quote, contact your Fund workers' comp broker and ask for the HBAA-endorsed GL program.



BUILDERS RISK INSURANCE

The Home Builders Association Builders Risk Program is available to residential builders and remodelers who are HBA members in good standing. Coverage may be purchased through appointed agencies who are also HBA members.

For more information about the program, visit www.HBABuildersRisk.com or contact Helmut Mundt at 855-442-2467 or helmut@hmia.com.



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DATE	COURSE	LOCATION
May 3	QCI CE	Huntsville
May 4	QCI Initial Course	Huntsville
May 24	QCI CE	Irondale
May 25	QCI Initial Course	Irondale
June 7	QCI CE	Montgomery
June 8	QCI Initial Course	Montgomery
August 23	QCI CE	Irondale
August 24	QCI Initial Course	Irondale
September 13	QCI CE	Mobile
September 14	QCI Initial Course	Mobile
September 20	QCI Initial Course	Tuscaloosa

QCI INITIAL COURSE INFORMATION: *All initial courses will take place from 8 a.m. to 5 p.m. with lunch provided. Cost is \$350 for HBAA members, \$500 for non-members and \$200 for governmental/non-certification participants.*

QCI CONTINUING ED COURSE INFORMATION: *All continuing ed courses will take place from 12:30 p.m. to 4:30 p.m. Cost is \$100 per attendee.*

LEAD PAINT CERTIFICATION EDUCATION

DATE	COURSE	LOCATION
August 17	Lead Paint Initial Course	Montgomery
November 16	Lead Paint Initial Course	Montgomery

LEAD PAINT INITIAL COURSE INFORMATION:
All classes will take place from 8 a.m. to 5 p.m. with lunch provided. Cost is \$125 for HBAA members and \$225 for non-members. No walk-ins allowed.

LEAD PAINT CONTINUING ED COURSE INFORMATION:
All continuing ed courses will take place from 12:30 p.m. to 4:30 p.m. Cost is \$75 for HBAA members and \$175 for non-members.

CLASS LOCATIONS:

- Huntsville:** Huntsville Madison County Builders Association office (2804 Bob Wallace Avenue)
- Irondale:** Alabama Associated General Contractors of America office (5000 Grantswood Road, Conference Room One)
- Mobile:** Home Builders Association of Metro Mobile office (1613 University Boulevard S.)
- Montgomery:** HBAA office (7515 Halcyon Summit Drive, Suite 200)
- Tuscaloosa:** Home Builders Association of Tuscaloosa office (2009 Paul W. Bryant Drive)

Dates and/or times and locations are subject to change if necessary. A course may be cancelled if minimum of 6 registrations are not received.

Cancellation policy: To avoid course fee payment, registrants must give at least 48 hours notice to cancel.

Registration required for all courses and tests. To register or for more information, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or koryboling@hbaa.org.

Check the HBAA website calendar for the latest educational offerings: www.HBAA.org.

CAL END AR

HBA
EVENTS

For details about these and other upcoming HBAA events, visit www.HBAA.org and follow us on [Facebook.com/HBAAAlabama](https://www.facebook.com/HBAAAlabama).



MAY 11, 2017

23rd Annual Alabama Home Builders Foundation Golf Classic
RTJ — Cambrian Ridge Course
Greenville, AL



OCTOBER 26-28, 2017

2017 HBAA Annual Convention
Henderson Beach Resort
Destin, FL



JULY 19-22, 2017

2017 HBAA Summer Meeting
Hilton Sandestin Beach Golf Resort & Spa
Destin, FL



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23RD ANNUAL
ALABAMA HOME BUILDERS
FOUNDATION GOLF CLASSIC

Thursday, May 11, 2017
Robert Trent Jones-Cambrian Ridge
Greenville, Alabama

Join us for a fun day of golf and networking while supporting the future of our industry. Proceeds from the Golf Classic provide scholarships and educational opportunities for students entering the building trades in Alabama.

Learn more at www.HBAA.org

For information about sponsorship opportunities, contact
Alison Till at 1-800-745-4222 or alisonstill@hbaa.org.



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HBAA STAFF

RUSSELL DAVIS

CAE, BIAE, Executive Vice President

russelldavis@hbaa.org

DEBBIE BAXLEY

Administrative Vice President

debbiebaxley@hbaa.org

KORY BOLING

Education Director

koryboling@hbaa.org

SUZANNE HAGER

Administrative Assistant

suzannehager@hbaa.org

EVA HERNANDEZ

Administrative Support

evahernandez@hbaa.org

ARTEMIS MOORE

AHB Foundation Director

artemismoore@hbaa.org

ERIN POOLE

Accounting

erinpoole@hbaa.org

JASON REID

Regulatory Affairs Director

jasonreid@hbaa.org

CANDI STROH

Web Specialist

candistroh@hbaa.org

ALISON TILL

Meeting Planner

alisontill@hbaa.org

LISA WATKINS

Public Relations Director

lisawatkins@hbaa.org