

# Three Great Continuing Education Classes for Licensed Home Builders!

*Get your 6 hours of required CE Classes fulfilled in just 1 day!!!*

**Thursday, August 22, 2024**

**NEW LOCATION: Greater Birmingham Association of Home Builders  
2401 International Park Place – Hoover, AL 35243**



**\$50 per - CE credit hour - GBAHB members  
(6 credit hours for \$300)**

**\$67 per – CE credit hour CE class - non-members  
(6 credit hours for \$400)**

***\*Lunch will be available for \$20 per person***

**Person taking the class must be the license holder or the Designated Qualifying Representative (DQR).**

## Course Schedule

**9:00 am – 11:00 am**

**Financial Responsibilities for Alabama Builders**

**Instructor: Dan Sellers (2-hour CE Class – AL Specific)**

**Course Description:** This course will provide an overview of financial responsibilities of builders/business owners. Topics to be covered will include financial considerations of a business plan, varying types of legal structures for business entities, payroll and payroll tax considerations, bookkeeping considerations and relevant accounting and reporting requirements. Alabama specific. **Alabama Specific.**

- *This class has been approved by the Alabama Home Builders Licensure Board for 2-hours of continuing education.*

**11:00 am – Noon**

**10 Challenges Home Builders Face**

**Instructor: Dominique Main (1-hour CE Class)**

**Course Description:** Home building has many challenges and is inherently complex. With expensive products and a long sales cycle, it's an industry that can feel especially difficult at times. The good news is that challenges in home building can be overcome with the right approach. In this program, we discuss the top challenges builders face and key strategies employed to tackle them. Whether it's land acquisition, the cost of materials, or finding labor, you'll learn proactive solutions to employ on your journey to becoming a thriving home builder.

- *This class has been approved by the Alabama Home Builders Licensure Board for 1-hour of continuing education.*

**1:00 pm – 4:00 pm**

**Arbitration: How do you choose, when to use**

**Instructor: Tom Gotschall (3-hour CE Class)**

**Course Description:** When irreconcilable differences occur in a new home or remodeling construction project, how are they resolved? Do you go to court? Do you mediate? Do you arbitrate? What does your contract say and, importantly, why? In Arbitration: How Do You Choose, When Do You Use, long-time construction professional and arbitrator Tom Gotschall will help you understand the dispute resolution processes and, for those who use arbitration clauses, how to better understand the process.

- *This class has been approved by the Alabama Home Builders Licensure Board for 3-hours of continuing education*

Please fill out the attached registration form and send back to:

Shannon at [Shannonh@gbahb.com](mailto:Shannonh@gbahb.com) or 205-912-7000



